



**VILLAGE COUNCIL REGULAR MEETING AGENDA
MEETING TO BE HELD VIA ZOOM TELECONFERENCE
TAOS SKI VALLEY, NEW MEXICO
TUESDAY, DECEMBER 27, 2022 2:00 P.M.**

- 1. CALL TO ORDER AND NOTICE OF MEETING**
- 2. ROLL CALL**
- 3. APPROVAL OF THE AGENDA**
- 4. APPROVAL OF THE MINUTES OF THE NOVEMBER 22, 2022 and the OCTOBER 25, 2022 VILLAGE COUNCIL REGULAR MEETINGS**
- 5. CITIZEN'S FORUM** –for non-agenda items only. Limit to 5 minutes per person (please email awooldridge@vtsv.org to sign up)
- 6. COMMITTEE REPORTS**
 - A. Planning & Zoning Commission
 - B. Public Safety Committee
 - C. Firewise Community Board
 - D. Parks & Recreation Committee
 - E. Lodger's Tax Advisory Board
- 7. REGIONAL REPORTS**
- 8. MAYOR PRO TEM'S REPORT**
- 9. STAFF REPORTS**
 - A. Administrator Avila
 - B. Finance Director Griesedieck
 - C. Public Safety Director Vigil
 - D. Building Official Bowden
 - E. Planning Director Nicholson
 - F. Public Works Director Martinez
 - G. Clerk Wooldridge
- 10. OLD BUSINESS**
- 11. NEW BUSINESS**
 - A. Consideration to Approve **Resolution No. 2023-523** Requesting a Permanent Budget Adjustment (BAR) to the FY2023 Budget to Increase the Lodgers Tax Revenue and Expenses to Match the Lodger's Tax Board Final FY23 Budget and Account for Additional FY22 Expenses paid in FY23
 - B. Consideration to Approve **Resolution 2023-524**, Concerning Governing Body Meetings and Notice Required
 - C. Consideration to Adopt a 2023 Village Holiday Schedule
 - D. Consideration to Approve FY2024 Village Budget Calendar for Financial Planning and Reporting
 - E. Consideration to Award Contract to Repair Damage to Village Complex Units 9,10, and 1 to Anchor Built Inc. Using a Pricing Agreement
 - F. Consideration to Award Contract for Village General Counsel to Coppler Law Firm P.C.
 - G. Consideration to Approve a Trade-in of the Village 2021 Dodge 500 Mini-pumper truck towards the Purchase of a 2024 Freightliner Water Tanker
- 12. MISCELLANEOUS**
- 13. ANNOUNCEMENT OF THE DATE, TIME & PLACE OF THE NEXT MEETING OF THE VILLAGE COUNCIL**
- 14. ADJOURNMENT**



**VILLAGE COUNCIL REGULAR MEETING MINUTES
MEETING TO BE HELD VIA ZOOM TELECONFERENCE
TAOS SKI VALLEY, NEW MEXICO
TUESDAY, DECEMBER 27, 2022 2:00 P.M.**

1. CALL TO ORDER AND NOTICE OF MEETING

The regular meeting of the Village of Taos Ski Valley Council was called to order by Mayor Pro Tem Wittman at 2:00 p.m. Notice of the meeting was properly posted.

2. ROLL CALL

Ann Wooldridge, Village Clerk, called the role and quorum was present.

Governing Body Present:

Councilor Henry Caldwell

Councilor Brent Knox

Councilor Chris Stagg

Councilor Tom Wittman, Mayor Pro Tem

3. APPROVAL OF THE AGENDA

MOTION: To approve the agenda as written

MOTION: Councilor Knox **SECOND:** Councilor Stagg **PASSED:** 4-0

4. APPROVAL OF THE MINUTES OF THE NOVEMBER 22, 2022 and the OCTOBER 25, 2022 VILLAGE COUNCIL REGULAR MEETINGS

MOTION: To approve the minutes as presented

MOTION: Councilor Stagg **SECOND:** Councilor Knox **PASSED:** 4-0

5. CITIZEN'S FORUM –for non-agenda items only. Limit to 5 minutes per person (please email awooldridge@vtsv.org to sign up)

Homeowner Mike Fitzpatrick requested that a referendum vote be held on whether the Village should consider a trade with TSVI of the parcel under consideration for a Gondola tower, for the new Firehouse being constructed. Mr. Fitzpatrick said that such a trade would empower the Village to negotiate, for a successful outcome for both parties.

6. COMMITTEE REPORTS

A. Planning & Zoning Commission: No report, next scheduled meeting is February 6, 2023.

B. Public Safety Committee: Chairperson Trudy DiLeo reported that the Post Office package lockers were delivered to Taos, and so hopefully might be installed in the Village Post Office soon. She inquired as to whether more signs had been installed in Amizette, as previously discussed. She is working with Mike Fitzpatrick and Henry Caldwell to get Kit Carson electric line undergrounding to proceed. She urged property owners to call Kit Carson to make the request for undergrounding to their properties. Chair DiLeo met with two people from the US Forest Service who said that land transfers could happen quite easily for placing the lines underground.

Next meetings will take place on January 9, 2023 starting at 10:00 am.

C. Firewise Community Board: See above.

D. Parks & Recreation Committee: No report

E. Lodger's Tax Advisory Board: No report

7. REGIONAL REPORTS

Administrator Avila reported that the ECOG will be issuing an RFP for airline services in order to comply with requirements. The Landfill Board is reviewing its budget and is short-staffed. They are looking to contract out for assistance. There are no Capital Outlay funds slated to assist the Landfill operations at this time.

8. MAYOR PRO TEM'S REPORT: No report

9. STAFF REPORTS

Staff reports were included in the Council packet and are posted on the Village website.

A. Administrator Avila

Administrator Avila went over his report which is included in the Council packet and is posted on the Village website. After the new year, the new treatment train at the WWTP will be evaluated for effectiveness before the second train is installed. Work on the Village water lines is being planned and materials are being obtained. Efforts for undergrounding of electric lines are being led by some property owners in Amizette. The Kit Carson CEO has stated that Kit Carson is lining up materials for undergrounding work this coming summer. The easement agreement documents are not yet ready for signing. Franchise fees will be used to the extent possible for undergrounding in Amizette as well as for the Village Entry Road. Repairs will be under way at the Village Complex and more insurance money is expected to be received soon. Public Works Director Martinez said that with one train, 220,000 gallons can be treated per day. He said that both trains are indeed operational though the flow has not required that both trains be used.

B. Finance Director Griesedieck

C. Public Safety Director Vigil

D. Building Official Bowden

E. Planning Director Nicholson

F. Public Works Director Martinez

G. Clerk Wooldridge

10. OLD BUSINESS

11. NEW BUSINESS

A. Consideration to Approve **Resolution No. 2023-523** Requesting a Permanent Budget Adjustment (BAR) to the FY2023 Budget to Increase the Lodgers Tax Revenue and Expenses to Match the Lodger's Tax Board Final FY23 Budget and Account for Additional FY22 Expenses paid in FY23

When the FY 23 budget was submitted to the State, Lodgers Tax budgeted revenue and expenses were based on the previous FY22 Lodger's Tax budget. A budget adjustment (BAR) is needed in order to align the Village FY23 Lodgers tax budget with the one finalized by the Lodger's Tax Board on June 8, 2022 and to account for additional FY23 expenses incurred as a result of adjustments made to the FY22 Lodger's tax budget that were not accounted for or paid in FY22.

MOTION: To Approve Resolution No. 2023-523 Requesting a Permanent Budget Adjustment (BAR) to the FY2023 Budget to Increase the Lodgers Tax Revenue and Expenses to Match the Lodger's Tax Board Final FY23 Budget and Account for additional FY22 Expenses paid in FY23

MOTION: Councilor Stagg

SECOND: Councilor Knox

PASSED: 4-0

B. Consideration to Approve **Resolution 2023-524**, Concerning Governing Body Meetings and Notice Required

Required annually by the State of New Mexico, this Resolution states when and how Village Council meetings will be held and noticed.

MOTION: To Approve Resolution 2023-524, Concerning Governing Body Meetings and Notice Required

-- Providing infrastructure & services to a World Class Ski Resort Community --

MOTION: Councilor Stagg SECOND: Councilor Knox PASSED: 4-0

C. Consideration to Adopt a 2023 Village Holiday Schedule

MOTION: To Adopt a 2023 Village Holiday Schedule

MOTION: Councilor Stagg SECOND: Councilor Caldwell PASSED: 4-0

D. Consideration to Approve FY2024 Village Budget Calendar for Financial Planning and Reporting

MOTION: To Approve FY2024 Village Budget Calendar for Financial Planning and Reporting

MOTION: Councilor Stagg SECOND: Councilor Caldwell PASSED: 4-0

E. Consideration to Award Contract to Repair Damage to Village Complex Units 9,10, and 1 to Anchor Built Inc. Using a Pricing Agreement

Administrator Avila explained that Anchor Built will be available to conduct the repairs needed at the Village Complex due to weather damage. NMSIF insurance funds have been received towards this effort and more funds expected. Anchor Built has been on site to gauge the work. Administrator Avila said that the scope of work would be made clear before work began.

MOTION: To Award Contract to Repair Damage to Village Complex Units 9, 10, and 1 to Anchor Built Inc. Using a Pricing Agreement

MOTION: Councilor Stagg SECOND: Councilor Caldwell PASSED: 4-0

F. Consideration to Award Contract for Village General Counsel to Coppler Law Firm P.C.

The procurement for General Counsel contracted services was concluded with evaluations on December 20, 2022. The RFP was originally posted on November 10, 2022. There were two qualified firms that offered their service and upon evaluation the Coppler Law Firm P.C. was selected. The firm has identified Attorney John Appel as the primary contact for the Village and has the full resources of the firm for expanded services if needed.

MOTION: To Award Contract for Village General Counsel to Coppler Law Firm P.C.

MOTION: Councilor Stagg SECOND: Councilor Caldwell PASSED: 4-0

G. Consideration to Approve a Trade-in of the Village 2021 Dodge 500 Mini-pumper truck towards the Purchase of a 2024 Freightliner Water Tanker

The Village's 2021 Dodge 5500 Mini Pumper truck cannot pass a pump test at the Village's elevation. Per the contract, the apparatus' pump was calibrated and tested at 2,000 feet elevation prior to delivery. The Village Fire Department has conducted two pump tests at the Village's elevation and the apparatus overheats and shuts down.

The Village Fire Department has reached terms to receive a full value trade-in of \$298,234.00, towards a new 2024 Freightliner with a 1,700-gallon water tank, 1250 gpm pump, 4x4 and a Cummings L9 450EV hp@ 2100 rpm. This apparatus will be tested at the Village's altitude before being accepted by the Village Fire Department. The price is \$514,574.00, minus the trade-in, with a remaining balance of \$217,621.00.

-- Providing infrastructure & services to a World Class Ski Resort Community --

MOTION: To Approve a Trade-in of the Village 2021 Dodge 500 Mini-pumper truck towards the Purchase of a 2024 Freightliner Water Tanker

MOTION: Councilor Stagg SECOND: Councilor Knox PASSED: 4-0

12. MISCELLANEOUS

A. Councilor Caldwell expressed concern with the berms left by the plows on Highway 150. If left in place, the berms become blocks of ice and are difficult to remove by homeowners. Mayor Pro Tem Wittman said that he would discuss the issue with Administrator Avila for a possible solution.

13. ANNOUNCEMENT OF THE DATE, TIME & PLACE OF THE NEXT MEETING OF THE VILLAGE COUNCIL: The next meeting of the Village Council will be the regular meeting on January 24, 2023 via Zoom.

14. ADJOURNMENT

MOTION: To Adjourn

MOTION: Councilor Caldwell SECOND: Councilor Knox

The meeting was adjourned at 3:04 p.m.



Tom Wittman, Mayor Pro Tem

ATTEST: 
Ann Wooldridge, Village Clerk

-- Providing infrastructure & services to a World Class Ski Resort Community --

John Avila
Village Administrator
Village of Taos Ski Valley Council
Monthly Briefing
December 27, 2022



*** Ongoing & Past Projects ***

COVID -19 - Pandemic Emergency:

Village Offices are following the NM Department of Health Order and are OPEN for visitors and hours of operation are still **9AM -4PM M-F**. Staff work in office and Staff no longer remote schedule without approval.

Symptomatic employees are directed to COVID Testing if symptomatic and exposure. If Ill, an employee must be approved to return to work by medical note or negative COVID test.

When NMDOH dropped mask requirements happened last year cases surged especially during the winter months. Taos region case **rates** change drastically with the influx of visitors as our population changes Vs the resident base. There is overall less test reporting, but New Mexico has had high positivity rates in December, 306,006 cases and 2,920 deaths in 2022.

The COVID-19 Federal declaration of Public Health Emergency is supposed to expire on April 16, 2023. If the declaration is not extended it likely will bring down the increased federal spending related to the pandemic. International concerns with relaxed precautions are not focused only on the financial costs but on prevention of virulence and generally argue to maintain pandemic caution. The impact of China's reduced containment requirement may not be known for weeks.

Village requirements are to be evaluated with each DOH amendment. The Village still recommends distancing, masks and sanitized surfaces in common areas, to allow some percentage of protection against impact of variants and to protect individuals with compromised health.

Public Health Order 12/1/2022; because of increase of Influenza, RSV (respiratory syncytial virus), COVID and the impact on limited medical resources, that increased precautions are implemented: Have Covid Symptoms? Stay HOME, get tested. "Wear masks when in indoor public settings"

WWTP

The corrections to the Wastewater Treatment plant started mid-October are functioning for the end of year ski season and evaluating the performance before the start of the Spring Season. Additional testing and evaluation is planned for equipment replacement in January and the Village is working with the contractors to pursue the funds needed to make corrections. Currently Integrated Water Systems is at risk for the improvements to half the plant and has asked the Village to help with costs for completing the other half of the correction. Their engineers and technicians are addressing system operations issues

including monitoring programs, ceramic plate performance, improving the ultraviolet treatment and injector.

Kachina Water Tank

Ensuring that the water delivery is optimum, Public Works has reviewed the onsite status of operating systems for the Kachina Tank including water delivery. The project will not be accepted as final until conditions to correct segregation valves are met. Because of COVID product lead times and work demands, the engineers have not yet secured the valves for correction, but they will be included in the contractor's agreement. The correction of segregation valves is at no additional cost to the Village.

Additional Water Distribution lines below Kachina Tank will also need to be constructed along with replacement of lines and hydrant installation. House Bill 2 has \$5M for Taos County Projects from Apportionment Contingency Fund Appropriation of which \$750,000 grant funding has been identified for Village Water line repair. The funding must be utilized by June 2025 and the agreement is approved and signed with the Department of Finance. These are Federal Funds that will have different reporting standards to State Capital outlay. An important line replacement to fix a line leak on Upper Twinning was completed satisfactorily. Capital outlay of \$200K is included for initial plans and hydrant installation, to be ready for construction in the summer. Until the permanent Water Booster Station is built, the temporary pump station upgrades allow for remote automatic operation between the pumps and tank equipment. Funding documents were received signed from the Secretary to start with NOA and NTP. The temporary pump station is operational and can receive remote commands through the fiber installation. The temporary pump station has a limited useful life but will suffice until the permanent Kachina Water Booster Station is constructed for service of the Kachina Water Tank. Plummer has begun design work for the Booster Station and latest were under attorney review.

Village Complex

There is increased interest among employees for housing at the Village Complex, but the operation is an enterprise fund and must produce enough revenue to cover expenses or be part of compensation. 100% occupancy of units is possible this summer including employee housing. With 3 units out of service at this time.

The damage from the snow gale to units Nine, Ten and One is assessed, after the insurance adjuster and the engineer visited the site. The Village appealed the loss valuation and the additional loss was under SIF consideration with an additional payment of yet to be received. Because of the structural damage, repair estimates were received and an agreement procured. The Village has procured repair of the units Nine, Ten and One. And the agreement is on the agenda.

The appraisal services to establish a base line market value of the Village Complex at 1346 NM150 is one measure of value and the insurance replacement cost is another. The market for individual units is yet to be determined. The previous recommendation for workforce condominiums in the apartment units and using the front of property for Public Safety may have gained traction with Staff as the most cost-effective use of the property. Because the apartment units alone will require over 2,000 Ft Sq for parking the site would not be optimal for moving all Village offices to the site. But the site does have room for Public Safety Administration offices. Some considerations for converting the apartment to Condominiums are, Review by Planning and Zoning and recommendation to Council for approval of the property status. After the Village completes condominium conversion, the Village Council would transact the sale of the units through ordinance.

The Village is currently making use of the property as the Building Inspector, Public Safety Housing EMS/Fire, Police and Fire Administration Offices are currently housed in Village Apartment units. The use of the units as office space and EMS bunking rather than as apartment housing, has reduced the average cost per unit of sewage pumping and utilities budget to \$10,000 annually. The office for the Police Department replaced their assignment to a construction trailer for 20 years. The Village Offices at the "Taos Mountain Lodge" location are housed in separate units..

Facility Undergrounding

Kit Carson Electric issued a letter to customers, explaining that there may be extended delay for equipment and supplies. In follow up calls the Village learned that wait times could be 80 weeks but that contractors that are able to provide their own equipment could make progress on projects.

Reminder: Once the underground service is available near a property, the steps to connecting underground are:

The Owner to engage a contract electrician for work on their property,

Then together contact Kit Carson Electrical Cooperative with the meter number and request a *service upgrade to an underground service*, **KCEC** and the electrician will contact the Village for underground permitting and start credit request for public Right of Way work,

Proceed with underground work and connect to the underground service,

We recommend getting private access along the frontage of NM 150 if we don't have a report of progress with NMDOT/KCEC after many attempts this month. The Village excavation contractor is waiting approval to start work on NM 150. Additional efforts to educate Amizette residents about KCECUG is being planned with the help the Public Safety Committee.

Village GIS mapping is pending to show those properties that are within reach of connection to underground but have not yet made the connection. When completed, this mapping will show the properties that are required to make underground connection to KCEC.

Other KCEC priority underground projects completed are underground for the alleyway between Gusdorf and Emma in Amizette, the joint trench installation of underground electricity with gas line expansion from Coyote – Phoenix. Delayed last year by shortages in qualified operators and KCEC material shortages. Initial coordination of the VTSV, KCEC and NM Gas allowed a plan for a joint trench installation for both electricity and gas lines on Coyote, Chipmunk and 500 ft. of Phoenix. This project will eventually allow for several sections of overhead electrical line to be installed to underground as well as bring the NM gas facilities near properties along the route for connection in 2023.

The trenching project for Upper Twining could not be completed this season as KCEC could not guarantee materials. Pandemic supply issues, hurricane and international conflict were reasons given for the shortages. We are left to plan the project for next construction season. Additional underground installation is being accomplished with the TIDD Entryway projects in the parking lot, near Thunderbird Road and Firehouse Lane. These are predicted to allow removal of some overhead poles on Twining Road.

TIDD

The Tax Increment Development District is the mechanism that certain economic development investments by the designated developer (TSVI) are to be funded by tax revenues from the Village, County and the State. The tax is charged in most areas of the Village for project funding and correction

for the misdirected payments is now addressed immediately. TIDD is a separate political subdivision of the State and the Board has fiduciary responsibility for oversight of those taxpayer dollars that pay the Tax Increment Bonds.

The planning documents, Village Water Study, the first amendment Water Line Repair Plan and second amendment for Master Meters installation are expected as TIDD eligible projects. TIDD eligible projects are intended to be dedicated after completed. Three of four facility projects were accepted for dedication by the Village and the record is forwarded to the TIDD Board for future review and approval for reimbursement of the TSVI developer. TSVI has entered into an MOU with the Village to conduct water study and engineering and is progressing for 2023 installation of master water meters.

Entry Road:

Pending TIDD project; Entry Road development by Taos Ski Valley Inc. has been presented to the Village at the Council Work Shop. Questions and comments are provided to TSVI for their application to US Forest Service permit. The Village gave support to the US Forest Service Master Development Plan submission by resolution.

Items

Public Safety Grants:

NMDHS EM required for the Unified Hazard Mitigation Assistance Programs specifically regarding the Taos County Hazard Mitigation Plan Update for Taos County. The Village of Taos Ski Valley will be an active participant in the Taos County multi-jurisdictional Hazard Mitigation Plan.

NM EMS Vehicle Purchase Program 300K w/\$75K

NM Fire Grant for equipment and Fire Bay 1M

USDA Federal Facilities Grant Fire: 3M and Water repair

FEMA BRIC Building Resilient Infrastructure and Community under Unified Hazard Mitigation Assistance Program \$2M Public Safety Building

Adopting a LEDA ordinance will help Village eligibility for some grants and allow the Village business access to more funding sources. The ordinance can be considered by Council in January.

Regional reports

ECCOG: invited Senator Gonzales to review Capital Outlay priorities and confirm that although more projects could be considered this year, the entities would prefer to concentrate on fewer projects with consideration that project costs have increased and timelines have grown due to longer supply wait times and increased permission requirements.

Shorter build seasons along with the associated costs are issues that northern NM governments face as compared to southern counterparts.

At the regular meeting we learned that the Town of Taos was planning to have a consultant evaluate and recommend the scope for an airline service and then issue an RFP to find a carrier for the Taos Airport.

We also learned that Taos Staff are allowed three weeks off at the end of the year

Regional LF Board reviewed the budget and noted that they are planning to start spending the budgeted road grant funds. There has been no effort to apply for additional grants as staff time is very limited. The request for Legislative Capital Outlay for equipment was not taken up by LTB. The Town of Taos is

having difficulties filling positions and it is reflected in overtime. They may need to contract work instead.

An RFP for engineering services was issued and awarded to Sauder Miller and Associates. Another extension of the contract was not appropriate.

The NCRTD was not able to hire enough drivers and is only able to provide a limited bus service for Village of Taos Ski Valley with only one route for the morning and afternoon.



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November 23, 2022

Mr. John Avila
Village of Taos Ski Valley Administrator
P.O. Box 100
Taos Ski Valley, NM 87525

javila@vtsv.org

Dear Mr. Avila,

Kit Carson Electric Cooperative, Inc. (KCEC) has an obligation to provide electric service to any customer who seeks that service and is willing to pay the rates set for that service. The effects of the global supply chain disruptions related to electrical materials has been detrimental to operation and caused all types of construction to be delayed or deferred, especially new construction.

Materials such as transformers, conductors, material to connect transformers and meters have lead times up to 80 weeks. Material that is currently in inventory is being used for emergency situations for existing customers as needed. New construction is being prioritized on a case-by-case basis. KCEC is prioritizing and releasing work orders based on member safety, liability, material availability and purpose of each work order. We are continually ordering material to get into the queue anticipating the long lead times, performing inventory in the field to identify equipment that is not being utilized to use as needed.

Also, the Grid Modernization Program roll out will be affected due to the availability of these materials. The global supply chain disruption is causing our ability to guarantee a fiber optic connection to all our members. The issue we continue to see is that prices for the material is starting to increase significantly which will impact our number of drops that can be completed with grant funding. The material delivery delays will also affect the grant deadlines to complete fiber drop installations.

KCEC must maintain adequate inventory for maintaining the current electrical system and for future unforeseen events during the upcoming winter season. With the focus on the reliability of the existing electric infrastructure, we anticipate utilizing our existing inventory to maintain the existing infrastructure during winter months with hopes of material being delivered in the spring to continue summer month construction.

KCEC is respectfully requesting the number of current or potential building permits so KCEC could prepare for the upcoming Spring construction and secure electric equipment to build new services including homes, businesses, and upcoming projects that The Village of Taos Ski Valley may have scheduled.

If you have any questions regarding this filing, please don't hesitate to contact me at 575-741-0213.

Sincerely,

Luis A. Reyes, Jr.
Chief Executive Officer

LAR/cs

cc: Neal King, Mayor

BOARD OF TRUSTEES

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Charles Garcia
Corporate Attorney

Luis A. Reyes, Jr
Chief Executive Officer

NOVEMBER
2022

*ECONOMIC/FISCAL IMPACT
& MARKETING ANALYSIS OF
TAOS AIR FLIERS:
2022 SUMMER SEASON*

PRESENTED TO:

TOWN OF TAOS

AND

TAOS SKI VALLEY, INC.

PRESENTED BY:

Southwest Planning & Marketing

RESEARCH | MARKETING | ECONOMIC DEVELOPMENT | PLANNING

P.O. Box 1506

SANTA FE, NM 87504

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SOUTHWESTPLANNING.COM

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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On a scale from 1 to 5, with a 1 being "Fell short of my expectations" and a 5 being "Exceeded my expectations," please rate Taos Air on the following aspects (Ticket Purchasing, Onboard Experience, Staff Friendliness, Flight Schedule, Your Overall Experience with Taos Air) - Please explain:	40
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ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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SUMMARY OF KEY FINDINGS

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS 2022 SUMMER SEASON

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Economic/Fiscal Impact Summary

Introduction

Taos Air, a collaborative public/private partnership led by the Town of Taos and Taos Ski Valley, Inc., provided non-stop service from Austin and Dallas, Texas and Los Angeles and San Diego, California to Taos, New Mexico during the summer of 2022. The goal of the service was to boost the economy and tourism in the area, as well as position Taos Regional Airport as an economic driver for Northern New Mexico and, specifically, for the study area of the Enchanted Circle communities of the Town of Taos, Taos Ski Valley, Angel Fire, Eagle Nest, Questa, and Red River (and their host counties of Colfax and Taos). The Town of Taos and Taos Ski Valley, Inc. commissioned Southwest Planning & Marketing (SWPM) to determine the economic and fiscal impact of flier spending (for travelers from Texas and California) in the study area during the 2022 Summer Season, as well as to do a concurrent marketing survey of all fliers.

The survey had a total sample size of 289 survey responses. The overall data for the entire sample is accurate to plus or minus 5.3% at the 95% confidence level. That means that 95% of the time the data for the entire flier population would not vary by more than 5.3% from the result obtained from the sample in this survey.

Total flier trips during the study period equaled 1,905. Of these, 754 originated in Taos, 341 in Austin, 317 in Dallas, 206 in San Diego, and 287 in Los Angeles. The total number of flier trips originating in Texas/California combined during the study period was 1,151. The average combined travel party size was 1.7 for fliers from Texas/California, yielding an estimated 677 out-of-state flier parties.

Economic Impact

- ✓ Respondents with flights originating in Texas/California were asked to estimate their entire party's spending while visiting New Mexico during the 2022 Summer Season in six categories: lodging, food/meals/beverages, transportation/fuel, outdoor recreation, attractions/entertainment, and shopping/miscellaneous/other. Total spending was \$1,145,584 for lodging, \$364,258 for food/meals/beverages, \$148,953 for transportation/fuel, \$226,138 for outdoor recreation, \$184,160 for attractions/entertainment, and \$399,465 for shopping/miscellaneous/other. Total direct spending during the study period for all categories combined was \$2,468,556.
- ✓ The estimated allocated spending on lodging by community was: Angel Fire – \$122,196, Eagle Nest – \$30,549, Questa – \$30,549, Red River – \$106,921, Taos County – \$412,410, Taos Ski Valley – \$61,098, and the Town of Taos – \$381,861.

Lodging Estimated Direct Spending
Allocated by Community



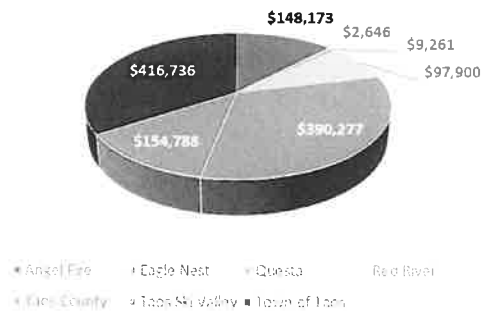
• Angel Fire • Eagle Nest • Questa • Red River
• Taos County • Taos Ski Valley • Town of Taos

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS 2022 SUMMER SEASON

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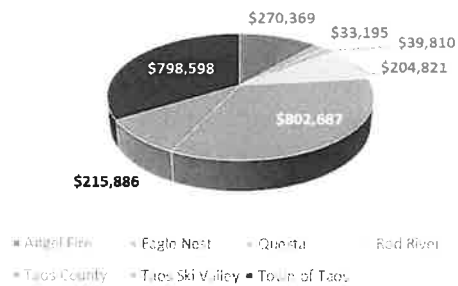
- ✓ The estimated allocated spending on all other spending combined per community was: Angel Fire – \$148,173, Eagle Nest – \$2,646, Questa – \$9,261, Red River – \$97,900, Taos County – \$390,277, Taos Ski Valley – \$154,788, and the Town of Taos – \$416,736.

All Other Estimated Direct Spending
Allocated by Community



- ✓ The estimated total combined allocated spending (lodging plus all other spending) by community was: Angel Fire – \$270,369, Eagle Nest – \$33,195, Questa – \$39,810, Red River – \$204,821, Taos County – \$802,687, Taos Ski Valley – \$215,886, and the Town of Taos – \$798,598.

Total Estimated Direct Spending
Allocated by Community



ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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- ✓ Combining total direct spending with the induced/indirect impact of spending yielded a total estimated economic impact of spending in the study area during the study period by fliers originating in Texas/California of \$3,311,510.

Total Estimated Economic Impact of Spending by Fliers Originating in Texas or California			
Community	Total Direct Spending	Induced / Indirect Impact of Direct Spending	Total Economic Impact of Direct Spending
Angel Fire	\$ 270,369	\$ 108,147	\$ 378,516
Eagle Nest	\$ 33,195	\$ 13,278	\$ 46,473
Questa	\$ 39,810	\$ 15,924	\$ 55,734
Red River	\$ 204,821	\$ 81,928	\$ 286,750
Taos County	\$ 802,687	\$ 321,075	\$ 1,123,762
Taos Ski Valley	\$ 215,886	\$ 86,354	\$ 302,240
Town of Taos	\$ 798,598	\$ 319,439	\$ 1,118,037
Total	\$ 2,365,365	\$ 946,146	\$ 3,311,510

*Note: Respondents spent an additional \$103,1925 in non-study area New Mexico communities not reflected in the totals above.

- ✓ Estimated allocated total economic impact of spending by community was:
Angel Fire – \$378,516, Eagle Nest – \$46,473, Questa – \$55,734, Red River – \$286,750, Taos County – \$1,123,762, Taos Ski Valley – \$302,240, and the Town of Taos – \$1,118,037.

Total Estimated Economic Impact of Spending by Fliers Originating In Texas or California
Allocated by Community



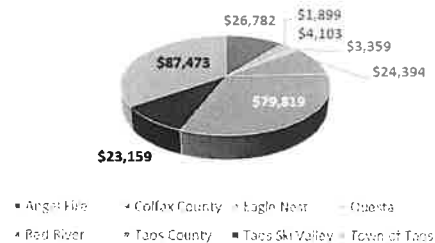
ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
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Fiscal Impact

- ✓ Fliers who paid for lodging in New Mexico during the study period were assessed gross receipts (GRT) and lodgers' taxes on the cost of their lodging. These flier parties spent an average of \$1,692 on lodging during their visit to the study area. Based on this number, the estimated total taxable spending on lodging by these flier parties was \$1,145,584, generating a combined estimated \$55,752 in lodgers' tax. Estimated lodgers' tax allocated by community was: Angel Fire – \$6,110, Eagle Nest – \$1,527, Questa – \$0, Red River – \$5,346, Taos County – \$20,621, Taos Ski Valley – \$3,055, and the Town of Taos – \$19,093.
- ✓ Fliers from Texas/California generated a combined estimated \$93,036 in GRT on lodging in the study area. Estimated GRT on lodging allocated by community was: Angel Fire – \$2,517, Eagle Nest – \$553, Questa – \$477, Red River – \$1,935, Taos Ski Valley – \$1,491, and the Town of Taos – \$6,453. The total estimated GRT on lodging allocated to Colfax County (Angel Fire, Eagle Nest) was \$1,006; estimated total GRT on lodging allocated to Taos County (Taos, Taos Ski Valley, Questa, Red River) was \$19,604.
- ✓ The total estimated GRT on lodging allocated to the State was \$57,279.
- ✓ The total estimated combined gross receipts and lodgers' tax on lodging paid by fliers from Texas/California in the study area during the study period was \$148,788.
- ✓ Fliers from Texas/California generated a combined estimated \$100,301 in GRT on all other spending combined in the study area during the study period. Estimated allocated GRT on all other spending by community was: Angel Fire – \$3,052, Eagle Nest – \$48, Questa – \$144, Red River – \$1,772, Taos Ski Valley – \$3,777, and the Town of Taos – \$7,043. The total estimated GRT on all other spending allocated to Colfax County (Angel Fire, Eagle Nest) was \$893; estimated total GRT on all other spending allocated to Taos County (Taos, Taos Ski Valley, Questa, Red River) was \$20,739. The total estimated GRT on all other spending allocated to the State was \$60,989.
- ✓ The total estimated gross receipts and lodgers' tax on lodging and all other spending combined by fliers from Texas/California in the study area during the study period was \$250,987. Estimated allocated combined gross receipts and lodgers' tax on lodging and all other spending by community was: Angel Fire – \$26,782, Eagle Nest – \$4,103, Questa – \$3,359, Red River – \$24,394, Taos Ski Valley – \$23,159, and the Town of Taos – \$87,473.
- ✓ The total estimated gross receipts tax on lodging and all other spending allocated to Colfax County was \$1,899 and to Taos County was \$40,343. The total estimated GRT on all spending combined allocated to the State was \$118,268.

Total Estimated Lodgers' and Gross Receipts Tax
Generated by Taos Air Fliers Originating in
Texas or California by Community



ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS 2022 SUMMER SEASON

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Marketing Summary

- ✓ 17.2% of the respondents reported their primary city of residence as being Taos, followed by Dallas (11.7%), Austin (10.6%); 5.9% were from Los Angeles.¹
- ✓ 40.6% of the respondents stated their primary state of residence was Texas, followed by New Mexico (32.1%) and California (23.2%).
- ✓ 31.9% of the respondents were full-time residents of New Mexico (reside in New Mexico six or more months per year), 31.9% were part-time residents of the state (second homeowners in New Mexico who reside in the state fewer than six months per year) and 4.2% were part-time residents of the state (renter or other) who reside in the state fewer than six months per year); 31.9% did not reside in the state on either a full-time or part-time basis (were visitors/tourists).
- ✓ 79.4% of respondents had a bachelor's degree or higher.
- ✓ The average age of respondents was 53.7 (ranging in age from 19-89).
- ✓ 51.4% of respondents were female; 45.5% were male.
- ✓ Most respondents were White/Anglo (83.8%); 9.5% were Hispanic.
- ✓ 59.1% of the respondents reported annual household incomes of \$125,000 or greater, with 31.4% having incomes of \$250,000 or more.
- ✓ For 52.0% of the respondents, this trip was their first time flying Taos Air; for 61.5% it was their first time flying Taos Air this summer (2022).
- ✓ For 17.1% of the respondents from Texas and California, this was their first time visiting Taos.
- ✓ The majority of respondents (51.9%) flew on Taos Air to visit friends/family, followed by 48.4% who flew for leisure, and 20.7% who flew for business.
- ✓ While visiting Taos, 63.6% of the respondents visited the Taos Plaza, 59.1% participated in fine dining, 47.0% hiked/biked, 45.5% shopped, and 40.2% took scenic drives.
- ✓ 42.1% of the respondents originated their travel in Taos, 17.3% in Dallas, 15.1% in Austin, 15.1% in Hawthorne/LA, and 10.3% in Carlsbad/San Diego.
- ✓ The average respondent flier party size was 1.7 (all respondents combined). Party sizes for flier respondents by city/state of origination were: Austin – 1.8, Dallas – 1.8, Hawthorne/LA 1.6, Carlsbad/San Diego 1.5, and Taos – 1.0.

Cluster Map of Fliers' Points of Origination Based on Zip Codes



Average Party Size by Place of Travel Origination

Flight Origination	Average Party Size
All Cities of Origination Combined	1.7
Travel Originated in Taos	1.0
Travel Originated in Austin	1.8
Travel Originated in Dallas	1.8
Travel Originated in Carlsbad/San Diego	1.5
Travel Originated in Hawthorne/LA	1.6

¹ On the Cluster Map, each point represents two or more responses.

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS 2022 SUMMER SEASON

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- ✓ Most (95.5%) of the respondents with flights originating in Texas/California spent one or more nights in New Mexico following their arrival. Overall, these respondents stayed an average of 7.5 nights in New Mexico that were allocated to study area communities as follows: Taos County 2.7, Town of Taos 2.5, Angel Fire 0.8, Red River 0.7, Taos Ski Valley 0.4, Eagle Nest 0.2, and Questa 0.2.
- ✓ Respondents with travel originating in Hawthorne/LA stayed, on average, longer in New Mexico than those whose travel originated elsewhere (8.5 nights), followed by respondents originating in Dallas (7.7 nights), Austin (6.9 nights), and Carlsbad/San Diego (6.8 nights).
- ✓ 42.4% of the respondents who stayed overnight indicated that they stayed in a second home; 33.6% stayed with friends/relatives, 16.8% in a hotel/motel/B&B, and 9.6% stayed in a vacation/short-term rental.
- ✓ Overall, respondents reported that they spent most of their time while in New Mexico (including overnights and daytrips) in the Town of Taos (31.5% of their time), Taos County (29.5% of their time), Taos Ski Valley (11.7% of their time), and Angel Fire (11.2% of their time).
- ✓ For 88.9% of the respondents from Texas and California, the availability of direct flights to Taos influenced their decision to visit communities in the study area.
- ✓ 41.7% of the respondents from Texas and California said they would not have visited Taos this summer if direct flights had not been available.
- ✓ For 59.3% of the respondents from Texas and California, the availability of direct flights to Taos created interest in second home ownership in New Mexico.
- ✓ 74.7% of the respondents traveled to their final destination from the Taos Regional Airport via friend/family pick-up; 8.9% traveled via rental car.
- ✓ 65.5% of the respondents heard about the Taos Air service via word of mouth. This was followed by SkiTaos.com (19.9%), TaosAir.com (19.9%), a print ad (8.9%), Taos.org (8.9%), and Facebook (8.5%).
- ✓ When asked to rate their overall experience with Taos Air on a scale from 1 to 5, with 1 being "Fell short of my expectations" and 5 being "Exceeded my expectations," respondents rated their overall experience an exceptional 4.7.
- ✓ Respondents were also asked to rate their experience on variety of aspects of Taos Air on a scale from 1-5, with a 1 being "Fell short of my expectations" and 5 being "Exceeded my expectations." Respondents were most satisfied with the Onboard Experience (4.9), Staff Friendliness (4.8), and Ticket Purchasing (4.6); the Flight Schedule rated the lowest (4.2).
- ✓ When asked to rate Taos Air using the Net Promoter Scale (NPS), the resulting score was a world-class level of 96 (up from 83 in 2021).²

Average Nights Spent in Enchanted Circle Communities		
Community	Average Nights	% of Nights Spent
Angel Fire	0.8	10.7%
Eagle Nest	0.2	2.7%
Questa	0.2	2.7%
Red River	0.7	9.3%
Taos County	2.7	36.0%
Taos Ski Valley	0.4	5.3%
Town of Taos	2.5	33.3%

Average Nights Spent in NM by Place of Travel Origination	
Flight Origination	Average Nights
All Cities of Origination Combined	7.5
Travel Originated in Austin	6.9
Travel Originated in Dallas	7.7
Travel Originated in Carlsbad/San Diego	6.8
Travel Originated in Hawthorne/LA	8.5

² The Net Promoter Score (NPS) measures customer experience and predicts business growth. NPS is the key measure of customers' overall perception of a brand. The NPS is calculated using the answer to a key question, using a 0-10 scale: How likely is it that you would recommend [brand] to a friend or colleague? Any NPS greater than zero is considered good; scores higher than 50 are considered excellent and above 75 is considered world-class.

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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METHODOLOGY

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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Taos Air, a collaborative public/private partnership led by the Town of Taos and Taos Ski Valley, Inc., provided non-stop service from Austin and Dallas, Texas and Los Angeles and San Diego, California to Taos, New Mexico during the summer of 2022. The weekend flights were provided on a 30-passenger jet with the goal of boosting the economy and tourism in the area, as well as position Taos Regional Airport as an economic driver for Northern New Mexico and, specifically, for the study area of the Enchanted Circle communities of the Town of Taos, Taos Ski Valley, Angel Fire, Eagle Nest, Questa, and Red River (and their host counties of Colfax and Taos).

The Town of Taos and Taos Ski Valley, Inc. commissioned Southwest Planning & Marketing (SWPM) to determine the economic and fiscal impact of flier spending (for travelers from Texas and California) in the study area during the 2022 Summer Season, as well as to do a concurrent marketing survey of all fliers. Fliers were surveyed via an email with a link to a survey sent by Taos Air shortly after the completion of each flight trip. The survey was designed by SWPM and approved by Town of Taos and Taos Air staff and included questions about flier party spending while in the study area, flier average party size, and other questions about marketing, demographics, and flier experiences with Taos Air.

Total flier trips during the study period equaled 1,905. Of these, 754 originated in Taos, 341 in Austin, 317 in Dallas, 206 in San Diego, and 287 in Los Angeles. The total number of flier trips originating in Texas/California combined during the study period was 1,151.³ The average combined travel party size was 1.7 for fliers from Texas/California, yielding an estimated 677 out-of-state flier parties.

SWPM used the average spending and party size of Texas/California fliers and the total number of fliers from Texas/California, to determine categorical total flier spending in the study area. Total spending was then allocated proportionately by community within the study area, with lodging spending allocated based on the average number of nights the fliers spent in each community and all other spending allocated based on the average percentage of time the fliers spent in each community. SWPM then determined tax on each of the spending categories, and by the state and each community and county in the study area.

³ Source: Taos Air.

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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An indirect/induced multiplier of 1.4 was applied to the direct impact.⁴ SWPM also analyzed the information provided about user experiences, marketing, and demographics, and provided averages and other relevant information.

The survey had a total sample size of 289 survey responses. The overall data for the entire sample is accurate to plus or minus 5.3% at the 95% confidence level. That means that 95% of the time the data for the entire flier population would not vary by more than 5.3% from the result obtained from the sample in this survey.

⁴ Source: Tourism Economics-Tourism Economics utilizes a standard input-output model to generate the percentage of indirect/induced impact as a result of tourism; each directly affected sector also purchases goods and services as inputs into production (indirect impacts). Induced impact is generated when employees whose incomes are generated either directly or indirectly by tourism, spend those incomes in the local economy.

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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ECONOMIC / FISCAL IMPACT ANALYSIS

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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Economic Impact Analysis

Flier Spending – Total Combined

Respondents with flights originating in Texas/California were asked to estimate their entire party's spending while visiting New Mexico during the 2022 Summer Season in six categories: lodging, food/meals/beverages, transportation/fuel, outdoor recreation, attractions/entertainment, and shopping/miscellaneous/other. Total spending was \$1,145,584 for lodging, \$364,258 for food/meals/beverages, \$148,953 for transportation/fuel, \$226,138 for outdoor recreation, \$184,160 for attractions/entertainment, and \$399,465 for shopping/miscellaneous/other. Total direct spending during the study period for all categories combined was \$2,468,556.

Total Flier Average Estimated Direct Spending (Fliers that Originated in Texas or California)									
Average Party Size	Total Fliers Originating in Texas or California: Summer 2022	Number of Flier Parties	Lodging	Food, Meals, Beverages	Transportation, Fuel, Etc.	Outdoor Recreation	Attractions, Entertainment	Shopping, Misc, Other	Total
1.7	1,151	677	\$ 1,692	\$ 538	\$ 220	\$ 334	\$ 272	\$ 590	\$ 3,646
Total Spending			\$ 1,145,584	\$ 364,258	\$ 148,953	\$ 226,138	\$ 184,160	\$ 399,465	\$ 2,468,556

Numbers may not total due to rounding.

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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Flier Spending – Allocated by Communities in Study Area

To allocate flier spending proportionately by community within the study area of the Enchanted Circle communities of the Town of Taos, Taos Ski Valley, Angel Fire, Eagle Nest, Questa, and Red River (and their host counties of Colfax and Taos), respondents were asked to estimate the average number of nights they spent in each community (for allocating lodging) and the average percentage of time they spent in each community (for allocating all other spending).

The estimated allocated spending on lodging by community was: Angel Fire – \$122,196, Eagle Nest – \$30,549, Questa – \$30,549, Red River – \$106,921, Taos County – \$412,410,⁵ Taos Ski Valley – \$61,098, and the Town of Taos – \$381,861.

Lodging Estimated Direct Spending Allocated by Community			
Community	Average Nights Spent in Community	Nights Spent %	Lodging Allocation
Angel Fire	0.8	10.7%	\$ 122,196
Eagle Nest	0.2	2.7%	\$ 30,549
Questa	0.2	2.7%	\$ 30,549
Red River	0.7	9.3%	\$ 106,921
Taos County	2.7	36.0%	\$ 412,410
Taos Ski Valley	0.4	5.3%	\$ 61,098
Town of Taos	2.5	33.3%	\$ 381,861
Total			\$ 1,145,584

Numbers may not total due to rounding.

⁵ To capture specific spending in the Town of Taos versus nearby unincorporated areas within Taos County, respondents were instructed to provide information on the time stayed or spent in El Prado, Arroyo Seco, Talpa, or Ranchos de Taos (unincorporated portions of Taos County) separately from the time stayed or spent within the Town of Taos. This data is referred to as "Taos County" in this analysis.

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
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The estimated allocated spending on all other spending combined per community was: Angel Fire – \$148,173, Eagle Nest – \$2,646, Questa – \$9,261, Red River – \$97,900, Taos County – \$390,277, Taos Ski Valley – \$154,788, and the Town of Taos – \$416,736.

All Other Estimated Direct Spending Allocated by Community*							
Community	Avg. Time Spent in Community %	Food and Meals Allocation	Transportation Allocation	Outdoor Recreation Allocation	Attractions/ Entertainment Allocation	Shopping/ Miscellaneous/ Other Allocation	Other Spending Allocation
Angel Fire	11.2%	\$ 40,797	\$ 16,683	\$ 25,327	\$ 20,626	\$ 44,740	\$ 148,173
Eagle Nest	0.2%	\$ 729	\$ 298	\$ 452	\$ 368	\$ 799	\$ 2,646
Questa	0.7%	\$ 2,550	\$ 1,043	\$ 1,583	\$ 1,289	\$ 2,796	\$ 9,261
Red River	7.4%	\$ 26,955	\$ 11,023	\$ 16,734	\$ 13,628	\$ 29,560	\$ 97,900
Taos County	29.5%	\$ 107,456	\$ 43,941	\$ 66,711	\$ 54,327	\$ 117,842	\$ 390,277
Taos Ski Valley	11.7%	\$ 42,618	\$ 17,427	\$ 26,458	\$ 21,547	\$ 46,737	\$ 154,788
Town of Taos	31.5%	\$ 114,741	\$ 46,920	\$ 71,233	\$ 58,010	\$ 125,831	\$ 416,736
Total		\$ 335,946	\$ 137,315	\$ 208,499	\$ 169,796	\$ 368,386	\$ 1,219,781

*Note: Respondents spent an additional \$103,192 in non-study area New Mexico communities not reflected in the totals above.

Numbers may not total due to rounding.

The estimated total combined allocated spending (lodging plus all other spending) by community was: Angel Fire – \$270,369, Eagle Nest – \$33,195, Questa – \$39,810, Red River – \$204,821, Taos County – \$802,687, Taos Ski Valley – \$215,886, and the Town of Taos – \$798,598.

Total Estimated Direct Spending Allocated by Community*	
Community	Total Direct Spending
Angel Fire	\$ 270,369
Eagle Nest	\$ 33,195
Questa	\$ 39,810
Red River	\$ 204,821
Taos County	\$ 802,687
Taos Ski Valley	\$ 215,886
Town of Taos	\$ 798,598
Total	\$ 2,365,365

*Note: Respondents spent an additional \$103,192 in non-study area New Mexico communities not reflected in the totals above.

Numbers may not total due to rounding.

Indirect and Induced Impact of Spending⁶

Travelers create direct economic value within a discrete group of sectors (e.g. recreation, transportation). This supports a relative proportion of jobs, wages, taxes, and GDP within each sector.

Indirect Impact – Each directly affected sector also purchases goods and services as inputs (e.g. food wholesalers, utilities) into production. These impacts are called indirect impacts.

Induced Impact – Created when employees whose incomes are generated either directly or indirectly by tourism spend those incomes in the local economy.

Tourism Economics utilizes a standard input-output model (Implan) to generate the percentage of indirect and induced impact resulting from tourism in New Mexico. Tourism Economics estimates that for every dollar spent because of a visit or an event an additional forty cents is generated in local spending.

Direct	Indirect	Induced	Total
1.0	0.2	0.2	1.4

⁶ Source: Tourism Economics - An Oxford Economics Company.

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2022 SUMMER SEASON

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Total Estimated Economic Impact of Flier Spending

Combining total direct spending with the induced/indirect impact of spending yielded a **total estimated economic impact of direct spending** in the study area during the study period by fliers originating in Texas/California of **\$3,311,510**.

Estimated allocated total economic impact of spending by community was: Angel Fire – \$378,516, Eagle Nest – \$46,473, Questa – \$55,734, Red River – \$286,750, Taos County – \$1,123,762, Taos Ski Valley – \$302,240, and the Town of Taos – \$1,118,037.

Total Estimated Economic Impact of Spending by Fliers Originating in Texas or California			
Community	Total Direct Spending	Induced/ Indirect Impact of Direct Spending	Total Economic Impact of Direct Spending
Angel Fire	\$ 270,369	\$ 108,147	\$ 378,516
Eagle Nest	\$ 33,195	\$ 13,278	\$ 46,473
Questa	\$ 39,810	\$ 15,924	\$ 55,734
Red River	\$ 204,821	\$ 81,928	\$ 286,750
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Taos Ski Valley	\$ 215,886	\$ 86,354	\$ 302,240
Town of Taos	\$ 798,598	\$ 319,439	\$ 1,118,037
Total	\$ 2,365,365	\$ 946,146	\$ 3,311,510

*Note: Respondents spent an additional \$103,1925 in non-study area New Mexico communities not reflected in the totals above.

Numbers may not total due to rounding.

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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Fiscal Impact Analysis

Taxation on spending was calculated in two broad segments: lodging and all other spending combined (food/meals/beverages, transportation/fuel, outdoor recreation, attractions/entertainment, and shopping/miscellaneous/other).

Tax Benefits from Flier Spending – Lodging

Fliers who paid for lodging in New Mexico during the study period were assessed gross receipts (GRT) and lodgers' taxes on the cost of their lodging.⁷ These flier parties spent an average of \$1,692 on lodging during their visit to the study area. Based on this number, the estimated total taxable spending on lodging by these flier parties was \$1,145,584, generating a combined estimated \$55,752 in lodgers' tax. Estimated lodgers' tax allocated by community was: Angel Fire – \$6,110, Eagle Nest – \$1,527, Questa – \$0,⁸ Red River – \$5,346, Taos County – \$20,621, Taos Ski Valley – \$3,055, and the Town of Taos – \$19,093.

Fliers from Texas/California generated a combined estimated \$93,036 in GRT on lodging in the study area. Estimated GRT on lodging allocated by community was: Angel Fire – \$2,517, Eagle Nest – \$553, Questa – \$477, Red River – \$1,935, Taos Ski Valley – \$1,491, and the Town of Taos – \$6,453. The total estimated GRT on lodging allocated to Colfax County (Angel Fire, Eagle Nest) was \$1,006; estimated total GRT on lodging allocated to Taos County (Taos, Taos Ski Valley, Questa, Red River) was \$19,604. The total estimated GRT on lodging allocated to the State was \$57,279.

The total estimated combined gross receipts and lodgers' tax on lodging paid by fliers from Texas/California in the study area during the study period was \$148,788.

Estimated Lodging-Related Taxes (Lodgers' and Gross Receipts) Allocated by Taxing Municipality											
Community	Lodgers' Tax Rate ^a	Total Lodgers' Tax	Total Gross Receipts Tax (GRT) Rate ^a	Total GRT	Village/Town GRT Portion ^a	Village/Town GRT	County GRT Portion ^a	County GRT	State GRT Portion ^a	State GRT Portion	Total Lodging-Related Taxes
Angel Fire (Colfax County)	5.000%	\$ 6,110	7.646%	\$ 9,343	2.060%	\$ 2,517	0.586%	\$ 716	5.000%	\$ 6,110	\$ 15,453
Eagle Nest (Colfax County)	5.000%	\$ 1,527	7.758%	\$ 2,370	1.810%	\$ 553	0.948%	\$ 290	5.000%	\$ 1,527	\$ 3,898
Questa (Taos County)	0.000%	\$ -	8.438%	\$ 2,578	1.560%	\$ 477	1.690%	\$ 516	5.000%	\$ 1,527	\$ 2,578
Red River (Taos County)	5.000%	\$ 5,346	9.300%	\$ 9,944	1.810%	\$ 1,935	1.690%	\$ 1,807	5.000%	\$ 5,346	\$ 15,290
Taos County	5.000%	\$ 20,621	7.375%	\$ 30,415	0.000%	\$ -	2.375%	\$ 9,795	5.000%	\$ 20,621	\$ 51,036
Taos Ski Valley (Taos County)	5.000%	\$ 3,055	9.313%	\$ 5,690	2.440%	\$ 1,491	1.690%	\$ 1,033	5.000%	\$ 3,055	\$ 8,745
Town of Taos (Taos County)	5.000%	\$ 19,093	8.563%	\$ 32,697	1.690%	\$ 6,453	1.690%	\$ 6,453	5.000%	\$ 19,093	\$ 51,790
Total		\$ 55,752		\$ 84,036		\$ 13,428		\$ 20,810		\$ 57,279	\$ 148,788

Numbers may not total due to rounding.

⁷ GRT and Lodgers' Tax Rates Sources: New Mexico Taxation & Revenue Department GRT Tax Rate Schedule and New Mexico Municipal League [https://nmml.org/directory]

⁸ Questa does not have a lodgers' tax.

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Tax Benefits from Flier Spending – All Other Spending

Fliers from Texas/California generated a combined estimated \$100,301 in GRT on all other spending combined in the study area during the study period. Estimated allocated GRT on all other spending by community was: Angel Fire – \$3,052, Eagle Nest – \$48, Questa – \$144, Red River – \$1,772, Taos Ski Valley – \$3,777, and the Town of Taos – \$7,043. The total estimated GRT on all other spending allocated to Colfax County (Angel Fire, Eagle Nest) was \$893; estimated total GRT on all other spending allocated to Taos County (Taos, Taos Ski Valley, Questa, Red River) was \$20,739. The total estimated GRT on all other spending allocated to the State was \$60,989.

All Other Spending Estimated Gross Receipts Tax Allocated by Taxing Municipality								
Community	Total Gross Receipts Tax (GRT) Rate*	Total All Other Spending-Related GRT	Village/Town GRT Portion*	Village/Town GRT	County GRT Portion*	County GRT	State GRT Portion*	State GRT Portion
Angel Fire (Colfax County)	7.646%	\$ 11,329	2.060%	\$ 3,052	0.586%	\$ 868	5.000%	\$ 7,409
Eagle Nest (Colfax County)	7.758%	\$ 205	1.810%	\$ 48	0.948%	\$ 25	5.000%	\$ 132
Questa (Taos County)	8.438%	\$ 781	1.560%	\$ 144	1.690%	\$ 157	5.000%	\$ 463
Red River (Taos County)	9.300%	\$ 9,105	1.810%	\$ 1,772	1.690%	\$ 1,655	5.000%	\$ 4,895
Taos County (Taos County)	7.375%	\$ 28,783	0.000%	\$ -	2.375%	\$ 9,269	5.000%	\$ 19,514
Taos Ski Valley (Taos County)	9.313%	\$ 14,415	2.440%	\$ 3,777	1.690%	\$ 2,616	5.000%	\$ 7,739
Town of Taos (Taos County)	8.563%	\$ 35,683	1.690%	\$ 7,043	1.690%	\$ 7,043	5.000%	\$ 20,837
Total		\$ 100,301		\$ 15,835		\$ 21,632		\$ 60,989

*Sources: New Mexico Taxation & Revenue Department GRT Tax Rate Schedule and New Mexico Municipal League (<https://nmml.org/directory>)
Note: Respondents spent and were taxed on an additional \$103,192 in non-study area New Mexico communities not reflected in the totals above.

Numbers may not total due to rounding.

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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Tax Benefits from All Flier Spending Combined

The total estimated gross receipts and lodgers' tax on lodging and all other spending combined by fliers from Texas/California in the study area during the study period was \$250,987. Estimated allocated combined gross receipts and lodgers' tax on lodging and all other spending by community was: Angel Fire – \$26,782, Eagle Nest – \$4,103, Questa – \$3,359, Red River – \$24,394, Taos Ski Valley – \$23,159, and the Town of Taos – \$87,473. The total estimated gross receipts tax on lodging and all other spending allocated to Colfax County was \$1,899 and to Taos County was \$40,343. The total estimated GRT on all spending combined allocated to the State was \$118,268.

Total Estimated Lodgers' and Gross Receipts Tax Generated by Community by Taos Air Fliers Originating in Texas and California	
Community	Total Taxes
Angel Fire	\$ 26,782
Colfax County	\$ 1,899
Eagle Nest	\$ 4,103
Questa	\$ 3,359
Red River	\$ 24,394
Taos County	\$ 79,819
Taos Ski Valley	\$ 23,159
Town of Taos	\$ 87,473
Total	\$ 250,987

Note: Respondents spent and were taxed on an additional \$103,192 in non-study area New Mexico communities not reflected in the totals above.

Numbers may not total due to rounding.

Total Estimated Gross Receipts Tax Generated by Taos Air Fliers Originating in Texas and California by County	
County	Total GRT
Colfax County	\$ 1,899
Taos County	\$ 40,343
Total	\$ 42,241

Numbers may not total due to rounding.

Q&A PRESENTATION OF THE FINDINGS / MARKETING DATA

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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Was this your first time flying on Taos Air?

Response	20%	40%	60%	80%	100%	Frequency
Yes						52.0%
No						48.0%

Was this your first time flying on Taos Air this summer (2022)?

Response	20%	40%	60%	80%	100%	Frequency
Yes						61.5%
No						38.5%

What was the purpose of your travel on Taos Air?

Response	20%	40%	60%	80%	100%	Frequency
Leisure						48.4%
Business						20.7%
Visit friends/family						51.9%
Other						4.9%

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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How did you hear about Taos Air service?

Response	20%	40%	60%	80%	100%	Frequency
Word of mouth/someone told me about it						65.5%
Print ad						8.9%
Print article						4.3%
Web ad						7.5%
Web article						3.2%
Radio ad						0.4%
Billboard						1.4%
Taos.org						8.9%
SkiTaos.com						19.9%
TaosAir.com						19.9%
Another website						1.8%
Mail or email sent to me						7.5%
Social Media (Facebook)						8.5%
Social Media (Instagram)						5.7%
Social Media (Other)						0.7%

On a scale from 1 to 5, with a 1 being "Fell short of my expectations" and a 5 being "Exceeded my expectations," please rate Taos Air on the following aspects:

	1-Fell short	2	3	4	5-Exceeded	Mean
Ticket Purchasing	0.7%	1.4%	5.4%	25.7%	66.7%	4.6
Onboard Experience	0.0%	0.4%	1.5%	9.5%	88.7%	4.9
Staff Friendliness	0.4%	0.0%	2.5%	9.8%	87.3%	4.8
Flight Schedule	2.9%	4.7%	15.3%	25.1%	52.0%	4.2
Your Overall Experience with Taos Air	1.1%	0.7%	2.2%	20.8%	75.2%	4.7

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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Where is your primary residence? (City)

Response	Frequency	Response	Frequency	Response	Frequency	Response	Frequency
Taos	17.2%	Nashville	0.7%	Forney	0.4%	Orange	0.4%
Dallas	11.7%	Oakland	0.7%	Fountain	0.4%	Palos Verdes	0.4%
Austin	10.6%	Oceanside	0.7%	Fredericksburg	0.4%	Pilar	0.4%
Los Angeles	5.9%	Round Rock	0.7%	Gardena	0.4%	Questa	0.4%
El Prado	4.4%	San Antonio	0.7%	Georgetown	0.4%	Rancho Palos Verdes	0.4%
Ranchos de Taos	2.6%	Abiquiu	0.4%	Granbury	0.4%	Rancho Santa Fe	0.4%
Arroyo Seco	2.2%	Amarillo	0.4%	Grapevine	0.4%	Red River	0.4%
Houston	1.8%	Arroyo Hondo	0.4%	Green Valley	0.4%	San Carlos	0.4%
Carlsbad	1.5%	Asheville	0.4%	Heath	0.4%	San Cristobal	0.4%
Plano	1.5%	Bastrop	0.4%	Hermosa Beach	0.4%	San Luis Obispo	0.4%
San Diego	1.5%	Bryan	0.4%	Hollywood	0.4%	San Marino	0.4%
Taos Ski Valley	1.5%	Carrollton	0.4%	Horseshoe Bay	0.4%	Santa Clarita	0.4%
Angel fire	1.1%	Cerro	0.4%	Huntington Beach	0.4%	Santa Fe	0.4%
Colleyville	1.1%	Chela Vista	0.4%	Irving	0.4%	Savannah	0.4%
Redondo Beach	1.1%	Chula Vista	0.4%	Kier	0.4%	Southlake	0.4%
San Marcos	1.1%	Cibola	0.4%	Leander	0.4%	Uhlend	0.4%
Santa Monica	1.1%	Cimarron	0.4%	Llano	0.4%	Valdez	0.4%
Spicewood	1.1%	Creede	0.4%	McKinney	0.4%	Valley Mills	0.4%
Arlington	0.7%	Cypress	0.4%	Miami	0.4%	Vista	0.4%
Culver City	0.7%	Delray Beach	0.4%	Mission Viejo	0.4%		
Encinitas	0.7%	Driftwood	0.4%	Murchison	0.4%		
Fort Worth	0.7%	Escondido	0.4%	Murrieta	0.4%		
Irvine	0.7%	Fairview	0.4%	New Haven	0.4%		
Long Beach	0.7%	Fallbrook	0.4%	Newport beach	0.4%		

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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Where is your primary residence? (State)

Response	Frequency
Texas - TX	40.6%
New Mexico - NM	32.1%
California - CA	23.2%
Colorado - CO	0.7%
Florida - FL	0.7%
Tennessee - TN	0.7%
Arizona - AZ	0.4%
Connecticut - CT	0.4%
Georgia - GA	0.4%
New Jersey - NJ	0.4%
North Carolina - NC	0.4%

Where is your primary residence? (Zip Code)

Response	Frequency	Response	Frequency	Response	Frequency	Response	Frequency	Response	Frequency	Response	Frequency
87571	11.60%	78745	0.70%	75126	0.40%	78626	0.40%	87531	0.40%	92013	0.40%
87529	6.30%	87710	0.70%	75214	0.40%	78640	0.40%	87556	0.40%	92028	0.40%
87514	4.10%	90034	0.70%	75218	0.40%	78641	0.40%	87558	0.40%	92029	0.40%
87557	3.00%	90041	0.70%	75231	0.40%	78643	0.40%	87564	0.40%	92067	0.40%
75230	2.20%	90048	0.70%	75243	0.40%	78657	0.40%	87571	0.40%	92078	0.40%
75209	1.90%	90068	0.70%	75244	0.40%	78704	0.40%	87580	0.40%	92084	0.40%
75229	1.90%	90277	0.70%	75248	0.40%	78722	0.40%	87714	0.40%	92101	0.40%
87525	1.90%	90405	0.70%	75778	0.40%	78723	0.40%	87718	0.40%	92116	0.40%
76034	1.50%	92009	0.70%	76002	0.40%	78725	0.40%	90029	0.40%	92563	0.40%
78746	1.50%	92024	0.70%	76012	0.40%	78728	0.40%	90038	0.40%	92646	0.40%
90027	1.50%	92057	0.70%	76048	0.40%	78731	0.40%	90039	0.40%	92660	0.40%
75225	1.10%	92111	0.70%	76051	0.40%	78732	0.40%	90064	0.40%	92691	0.40%
78669	1.10%	92620	0.70%	76092	0.40%	78733	0.40%	90230	0.40%	92866	0.40%
78703	1.10%	06511	0.40%	76689	0.40%	78736	0.40%	90230	0.40%	93405	0.40%
87513	1.10%	28786	0.40%	77018	0.40%	78737	0.40%	90249	0.40%	94070	0.40%
37215	0.70%	31401	0.40%	77042	0.40%	78747	0.40%	90254	0.40%	94609	0.40%
75093	0.70%	33133	0.40%	77058	0.40%	78750	0.40%	90274	0.40%	94610	0.40%
75208	0.70%	33483	0.40%	77248	0.40%	78753	0.40%	90275	0.40%		
75215	0.70%	75006	0.40%	77433	0.40%	78759	0.40%	90278	0.40%		
76107	0.70%	75024	0.40%	77808	0.40%	79119	0.40%	90290	0.40%		
77005	0.70%	75032	0.40%	78108	0.40%	80817	0.40%	90291	0.40%		
78209	0.70%	75038	0.40%	78602	0.40%	81130	0.40%	90402	0.40%		
78666	0.70%	75069	0.40%	78603	0.40%	85209	0.40%	90814	0.40%		
78681	0.70%	75070	0.40%	78619	0.40%	85614	0.40%	91108	0.40%		
78701	0.70%	75080	0.40%	78620	0.40%	87505	0.40%	91350	0.40%		
78702	0.70%	75094	0.40%	78624	0.40%	87510	0.40%	91910	0.40%		

Where is your primary residence? (Country)

Response	Frequency
United States of America (USA)	99.6%
Other Responses	0.4%

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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In New Mexico, are you a:

Response	20%	40%	60%	80%	100%	Frequency
Full-time resident? (reside in New Mexico six or more months per year)						31.9%
Part-time resident (second home owner)? (reside in New Mexico fewer than six months per year)						31.9%
Part-time resident (renter or other)? (reside in New Mexico fewer than six months per year)						4.2%
Tourist/visitor to New Mexico? (do not reside there)						31.9%

How long have you lived in New Mexico? (# of years)

Average = 17.6 years

Was this your first time visiting Taos?

Response	20%	40%	60%	80%	100%	Frequency
Yes						17.1%
No						82.9%

Where did your travel on Taos Air originate?

Response	20%	40%	60%	80%	100%	Frequency
Taos						42.1%
Austin						15.1%
Dallas						17.3%
Carlsbad/San Diego						10.3%
Hawthorne/LA						15.1%

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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Did you fly roundtrip?

Response	20%	40%	60%	80%	100%	Frequency
Yes						73.9%
No						26.1%

How will/did you return to your city of origin?

Response	20%	40%	60%	80%	100%	Frequency
Drive						44.6%
Fly out of Santa Fe airport						4.1%
Fly out of Albuquerque airport						6.6%
Other						44.6%

How many people were in your travel party, including yourself? (# in party)

Average Party Size by Place of Travel Origination	
Flight Origination	Average Party Size
All Cities of Origination Combined	1.7
Travel Originated in Taos	1.0
Travel Originated in Austin	1.8
Travel Originated in Dallas	1.8
Travel Originated in Carlsbad/San Diego	1.5
Travel Originated in Hawthorne/LA	1.6

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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Did you spend one or more nights in New Mexico following your arrival?

Response	20%	40%	60%	80%	100%	Frequency
Yes						95.5%
No						4.5%

During your trip, how many total nights did you spend in New Mexico? (Nights Spent)

Average Nights Spent in NM by Place of Travel Origination	
Flight Origination	Average Nights
All Cities of Origination Combined	7.5
Travel Originated in Austin	6.9
Travel Originated in Dallas	7.7
Travel Originated in Carlsbad/San Diego	6.8
Travel Originated in Hawthorne/LA	8.5

How many nights did your travel party stay in each of the following communities during your trip? (Please enter 0 if you didn't stay overnight in a community.)

Average Nights Spent in Enchanted Circle Communities		
Community	Average Nights	% of Nights Spent
Angel Fire	0.8	10.7%
Eagle Nest	0.2	2.7%
Questa	0.2	2.7%
Red River	0.7	9.3%
Taos County	2.7	36.0%
Taos Ski Valley	0.4	5.3%
Town of Taos	2.5	33.3%

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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Please estimate the percentage of time your travel party spent in each of the following communities, including overnights and daytrips, during your visit to New Mexico:

% of Time Spent in <u>Enchanted Circle</u> Communities	
Community	% of Time Spent
Angel Fire	11.2%
Eagle Nest	0.2%
Questa	0.7%
Red River	7.4%
Taos County	29.5%
Taos Ski Valley	11.7%
Town of Taos	31.5%

What type(s) of lodging did you use during your stay in New Mexico?

Response	20%	40%	60%	80%	100%	Frequency
Hotel/Bed & Breakfast						16.8%
Vacation rental/short-term rental (e.g., Airbnb, VRBO, property management company, other)						9.6%
Second Home						42.4%
Friends/relatives						33.6%
Campground (non-RV)						1.6%
Other						8.0%

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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What activities did you participate in while visiting Taos?

Response	20%	40%	60%	80%	100%	Frequency
Visited the Taos Plaza						63.6%
Visited Taos Pueblo						8.3%
Visited Museums						25.0%
Visited Art Galleries						32.6%
Rafting, Paddleboard, Kayaking						10.6%
Hiking, Biking						47.0%
Golfing						6.8%
Hunting, Fishing						6.8%
Scenic Drives						40.2%
Fine Dining						59.1%
Shopping						45.5%
Nightlife, Live Music						15.2%
Visited the Rio Grande Gorge						33.3%
Visited the Earthships						10.6%
Scenic Chairlift Ride(s)						19.7%
Via Ferrata						1.5%
Summer Tubing						0.8%
Other:						15.9%

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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Did the availability of direct flights to Taos influence your decision to visit?

Response	20%	40%	60%	80%	100%	Frequency
Yes						88.9%
No						11.1%

Would you have visited Taos this summer even if direct flights had not been available?

Response	20%	40%	60%	80%	100%	Frequency
Yes						58.3%
No						41.7%

Did the availability of direct flights to Taos create an interest in second homeownership in New Mexico?

Response	20%	40%	60%	80%	100%	Frequency
Yes						59.3%
No						40.7%

How did you get from the Taos Airport to your final destination?

Response	20%	40%	60%	80%	100%	Frequency
Hotel Shuttle						3.4%
Car Service/Taxi						4.1%
Rental Car						8.9%
Ride Share (Uber, Lyft)						3.4%
Friend/Family Picked Me Up						74.7%
Other:						6.8%

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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How much did your entire party (including yourself) spend on your trip in each of the following categories?

Average Spending Per Party in NM by Fliers Originating Texas and California	
Category	Average \$
Lodging	\$ 1,692
Food, Meals, Beverages	\$ 538
Transportation, Fuel (in NM)	\$ 220
Outdoor Recreation	\$ 334
Attractions, Entertainment	\$ 272
Shopping, Misc., Other	\$ 590
Total Average Spending Per Party	\$ 3,646

NET PROMOTER SCORE

How likely are you to recommend Taos Air to friends, family or colleagues? (0 = Not at all likely and 10 = Very likely)

The Net Promoter Score (NPS) measures customer experience and predicts business growth. NPS is the key measure of customers' overall perception of a brand. The NPS is calculated using the answer to a key question, using a 0-10 scale: How likely is it that you would recommend [brand] to a friend or colleague?

Respondents are grouped as follows:

- ✓ Promoters (score 9-10) are loyal enthusiasts who will keep buying and refer others, fueling growth.
- ✓ Passives (score 7-8) are satisfied but unenthusiastic customers who are vulnerable to competitive offerings.
- ✓ Detractors (score 0-6) are unhappy customers who can damage your brand and impede growth through negative word-of-mouth.

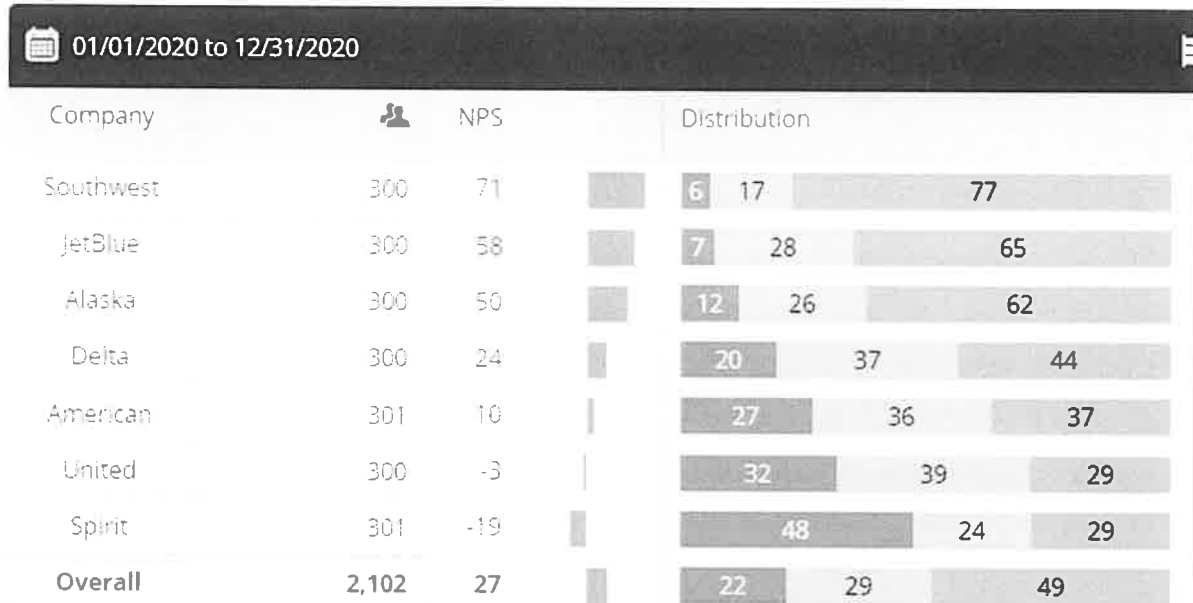
Subtracting the percentage of Detractors from the percentage of Promoters yields the Net Promoter Score, which can range from a low of -100 (if every customer is a Detractor) to a high of 100 (if every customer is a Promoter).

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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Any NPS greater than zero is considered good; scores higher than 50 are considered excellent and above 75 is considered world-class. However, the NPS becomes most powerful when benchmarked against industry peers. Based on the Satmetrix NICE Average NPS by Industry Report, the average NPS for major airlines nationally in 2020 was 27.

Distribution of NPS Performance for Individual Airlines, Q1 2020



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When asked to rate Taos Air using the NPS scale, the resulting NPS was a world-class level of 96.

Taos Air NPS	0 - Not at all likely	1	2	3	4	5	6	7	8	9	10 - Very likely
Likelihood to recommend	0.0	0.0	0.0	0.0	0.0	0.8	0.0	0.4	3.1	5.5	90.2
Detractors							Promoters				

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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What is your age?

Average Age = 53.7 (ranging from 19 to 89)

What is your gender identity?

Response	20%	40%	60%	80%	100%	Frequency
Male						45.5%
Female						51.4%
Prefer not to answer						3.2%

What is the highest level of education you have completed?

Response	20%	40%	60%	80%	100%	Frequency
Some High School						0.8%
High School						2.0%
Some College						17.8%
Bachelor's Degree						41.9%
Master's Degree or above						37.5%

What is your annual household income?

Response	20%	40%	60%	80%	100%	Frequency
Less than \$49,999						7.4%
\$50,000 to \$74,999						9.6%
\$75,000 to \$99,999						9.0%
\$100,000 to \$124,999						14.9%
\$125,000 to \$149,999						9.6%
\$150,000 to \$249,999						18.1%
\$250,000 to \$499,999						20.2%
\$500,000 or more						11.2%

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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What is your ethnicity?

Response	20%	40%	60%	80%	100%	Frequency
Hispanic						9.5%
White/Anglo, Non-Hispanic						83.8%
American Indian						1.8%
Black or African American						0.5%
Asian American/Pacific Islander						1.8%
Other/Mixed						2.7%

VERBATIM (UNEDITED) OPEN-ENDED RESPONSES

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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What was the purpose of your travel on Taos Air? (Other)

Response

New home in TSV

Pick up sick parents

Attend a wedding

commuting while building a house in Taos

Medical visit

Family emergency

Doing work on my cabin in Taos

Returning from having knee surgery

Moving

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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How did you hear about Taos Air service? (Other)

Response

Can't remember- before pandemic

kayak.com

Angel Fire resort website

Facebook

Googled flights from Taos

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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On a scale from 1 to 5, with a 1 being "Fell short of my expectations" and a 5 being "Exceeded my expectations," please rate Taos Air on the following aspects (Ticket Purchasing, Onboard Experience, Staff Friendliness, Flight Schedule, Your Overall Experience with Taos Air) - Please explain:

Response

It was a lovely trip to and from LA and it was easy and quick and the staff was very friendly.

I sat in the first seat and it wasn't as comfortable as I might have expected for the configuration. Probably just a bad seat choice on my part

I'm assuming 3 is "Met my expectations." I certainly understand the schedule, but I am coming from the east coast, so it's difficult to synch up commercial flights timing-wise. The ticket ordering may have a glitch. I could swear I reserved a shuttle to TSV, but there was none when I arrived. All the same, very friendly and efficient staff, and this is much, much better than flying into ABQ or Santa Fe.

I wish you had a website I could save and log onto to make a reservation. It seems I have to Google Taos Air and then try to navigate to the schedule/ticketing process. Be nice if it were easier.

Great flight attendant and flight. Very easy

I really appreciate the TaosAir service to Carlsbad. I use it 2-3 times per season now and plan on continuing to do so.

I felt that all of the staff at Taos Air were professional and down to earth real folks.

Experience was great, loved it

Was such a great experience with super friendly staff. Beautiful flight!

The flight attendant was excellent, friendly, engaging a true delight. Caption and co pilot were excellent and helpful.

I live in Taos and it's an easy trip to Dallas.

All good. So much easier than commercial carriers.

This was my first time flying Taos air, what a great experience. Your staff were professional, courteous and very accommodating. I had to leave my vehicle in the parking lot of TA, and your staff never over backwards to accommodate my travel needs and schedule. Thank you! - Mr. Rivers

Best flight ever that wasn't a private plane! Wish that Santa Barbara Airbus serviced Hawthorne airport. Hard to get a driver.

I didn't bring a sweater and it was pretty cold in the cabin. You may want to recommend a layer. Otherwise a great experience

Start to finish -excellent experience

Would love Taos air to fly year round!

Loved the experience with me and my infant, ticket was expensive would be tough to take entire family but was great.

Best Flying Experience there is

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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Actual flight schedule is not clear on the website- you have to go through the whole 'book now' process in order to get the actual times. Twice I thought I have bought tickets online and found that the order did not go through. Staff has told me that Taos Air flies to and from Dallas on Wednesday but I did not find that on the website

great service wish there were more options of which days to travel.

I had a enjoyable flight. With exception to the tubulence which was a bit scary and had nothing to do with Taos Air everythink from obtaining my ticket to landing, all went smooth and as easful as one could expect. Thank you!

Fabulously convenient for me as Taos is my home airport and my family in California lives just 15 minutes from the Carlsbad/Palomar airport.

More destinations!

Consistent great effort by the staff

Would love to see more flight options

Excellent all around, my only difficulty is ground transportation especially to Santa Barbara.

Perhaps Santa Barbara Airbus could facilitate?

Would like to see more schedule offerings.

I have a choice to drive. You make me WANT to fly.

I loved almost everything! The ground transportation in Taos is a bit of a challenge... but a great experience overall. Keep up the good work

PLEASE START SERVICE TO HOUSTON. THE ONLY ISSUE WAS FINDING AN AIRPORT NEAR HOUSTON.

THERE IS A HUGE DEMAND FOR SERVICE TO HOUSTON.

Very convenient. Wish there were more flights to and from Los Angeles, but that is a personal preference. Staff was friendly and knowledgeable.

BEST FLYING EXPERIENCE.

Very convenient. The team was friendly and professional.

Great service, magical views and the ease of connection between LA and Taos is amazing. I also had to change a ticket and there was no fee which was great. I live in Oakland and need to fly to LA on another airline in order to catch the ride from Hawthorne. Have you considered flying out of Oakland to Taos? I think it would be popular.

Flight from Taos to Carlsbad was 4 hours delayed- otherwise excellent experience.

Wish you had flights to northern CA or a flight that left Hawthorne a little later in the am! Otherwise Taos Air is amazing!

I was impressed with my overall experience! Staff was super friendly! I really enjoyed the direct flight and the time of flight. Most importantly, I didn't have drive 2 hours or have my elderly parents worry about trying to drive to Santa Fe or Albuquerque to pick me up from the airport!

I highly recommend and definitely mentioned to other family members!!

Need more days flying Dallas to Taos

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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The Pilots, Ground crews and Flight Attendant were all very kind and helpful. It always surprised me how well it is run when I was ticketing, verifying and flying with Taos Air

wish the dates were a little more flexible, but I also completely understand

A great experience

flight Taos to Hawthorne was canceled with very short notice. Had to find a place to stay over for 5 people and a dog on July 4. Was a little traumatic, but ended up at The Blake. The reimbursement was almost enough. The vouchers for another visit was great.

Friendly efficient service

Flawless experience from start to finish! Just wish I had more vacation time!

ticket prices seemed to fluctuate very much with each day! that is the only reason why I put 3 there, though I guess this is normal for these kinds of airlines?

The process was easy and well explained. The email that was sent with instructions was well written and clear. The staff were phenomenal in both cities, and very knowledgeable when asked any questions.

More flights please!

My experience with flying Taos Air was wonderful. It'd be nice to have perhaps one more flight each way per week to accommodate peoples schedules.

I had plans to to Taos, a friend whom lives there told me about the flights rather than dealing with LAX...

She has flown Taos air. It was a no brainer:)

It was the easiest

Rated flight schedule as a 3 because it was as expected.

Monday July 4 return trip was delayed to Tuesday July 5 AM on short notice (maintenance issues).

Live in Taos & welcome year round schedule

The people were friendly and accommodating from check in to bag drop to drink service.

I wish there were more options to fly on different days.

Every employee I interacted with was friendly and professional. Julie is exceptional, and what other airline will have someone to help you down the steps with your carry on. Great experience!

Needed more options. I did not need to stay in L.A. a week. More flights

Fly Taos Air! Don't hesitate to treat yourself to this affordably luxurious experience. I am re-inspired to take weekend trips again because of the easy, efficient and high integrity experience of flying with Taos Air. Boarding at the modern clean Hawthorne airport was like a scene from Mad Men—took 15 whole minutes to leave the car, check-in, to chill at the gate holding—stocked with a mini-fridge and design mags—Then landing in Taos, 15 mins away from my final destination was a literal dream come true way to travel.

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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Can't say enough great things about this private airline. Grateful for the option to get to friends and New Mexico beauty this way. Looking forward to the next trip!

Would nice if there is enough business to grow into more weekly flight options.

Wish there were more flights

Great 1st time experience

Flight schedule each week is good/appropriate but it would be ideal if there was year round service instead of just summer/winter. On the day of my return flight, the flight was canceled last minute and when I came to the Taos airport that evening to find out when it might be rescheduled the employee there was quite unfriendly and not helpful (did not get his name). All other staff members and attendants have been great.

We love Taos Air and hope that you will continue to service Austin to Taos. The one thing that would be great is to find some nearby parking options. Overall, though, we love it!

everyone was exceptionally helpful and friendly

All staff members were courteous and helpful. My trip was so pleasant. Thank you for offering this service. I intend to fly Taos Air again.

Loved the easy of flying out of regional private airports. Would love more flights.

I couldn't book online. I had to call.

Leaving from Hawthorne and being able to fly directly into Taos was amazing. It was all so so easy. The lounge at Hawthorne was nice and everyone that helped us was lovely.

We live full time in Taos and we love Taos Air because of the convenient, no hassle way to fly without having to drive to Santa Fe or Albuquerque. Air fares are good!

Everything about Taos Air is exceptional. From buying the ticket, having to cancel and rebook the ticket to the ease of actually flying (on schedule both ways), the whole experience was the best I've ever had traveling.

Completely blown away by every part of the Taos Air journey! Convenient, friendly luxury check-in, departure and on-board comfort. Taos Air has set the bar for airplane travel in our household. It made leaving the family for a quick work trip pleasant, hassle-free and experiential!

Great service friendly staff I'll be back

Pricing for round trip collectively unclear. Had to back out at least once to see the collective number.

Wish there were more flights to and from LA

An Amazing Airline and Experience!!

I had to visit a family member and this was such a great experience! Can't wait to book another flight. The whole crew was amazing and the service was top notch.

I would love to be able to fly Taos Air all year long and with more available flights each week! To be able to fly direct from LA to Taos is AMAZING!!!! It's life changing for me! I LOVE it!!! Thank YOU!!!

Our flight attendant Julie on our return flight was WONDERFUL!

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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My only input that isn't 100% positive is that the plane could use more deep cleaning. It was clear that services have been wiped down prior to boarding which is great, but there is a definite presence of build up/dust in many of the crevices and less noticeable areas of the plane, like between seats.

This was a lovely experience, the snack & drinks were awesome!

The ease of travel was excellent

I'll fly with Taos Air again for sure!

My preference is to arrive early in the day.

Would like to see more variation in the schedule - also more flights between destinations.

Best flight ever! Easy to get in and out. Everyone is so friendly. Best experience ever, and have flown all over the world.

Wonderful service and hope it become year around!

On the flight back the arm on the chair was broken (would not go up and the plastic piece was off on the front part of it. Slight annoyance but didn't ruin the trip. Just should fix that :)

I tried to buy tickets using the website and it would never let me succeed. I had to call up and do them verbally

I couldn't have been more pleased, having a direct flight to Austin is a dream come true. I have so many friends who travel back and forth and never knew this existed like myself. I just found out about Taos Air the week before I booked. The flight attendant was very attentive and I like the flight offered snacks from sustainable companies.

great experience, super easy and stress free travel

We love Taos Air!!! We have our primary home in Dallas & our 2nd home in Taos. You are the reason we fly & no longer drive!!!!

Love this route and the convenience, would prefer earlier arrival to Taos from Austin. Also I would travel more frequently if the summer season started earlier (May).

We have been coming to the area since I was a child and driving 12+ hours each time. I have become disabled and wasn't sure I'd be able to come up here for a while, but Taos Air allowed me to come back to my favorite place and have such an easy and enjoyable time getting here.

Everything is a "5" except the flight schedule. I wish flights were more frequent and not just limited to summer and winter seasons

Everything was smoother, easier, nicer than expected.

Limited schedule makes it tough to use more now that we have 2nd home in Texas, website is a bit clunky when using back button, staff all super friendly

Staff was amazing. I expected the plane to be a bit more luxe, especially for a \$440 ticket price. Would still fly again.

The schedule is pretty limited with only 2x a week.

Under two hours, no security long lines and start to finish ease of travel experience.

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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Overall, it was a great experience. So different from standard commercial flying. However, I ran into a lot of hassle with the Dallas location. It's obscure and I live too far away to use a taxi or Uber. The website makes it sound like the flight is at Love field. I parked at a nearby parking place that shuttles to the airport. Once there, No one had any idea what I was talking about. I ended up taking a Taxi for \$20.00 to get to the Signature Air location and even that is obscure. As you work your way down Lemmon Ave you have to pull in at a different address and the location is at the end of the road. In my opinion, better signage would help greatly to find the location from Lemmon Ave and the website could be more clear about the location for departure..

I understand that parking is limited at the Dallas location but it would help greatly if that was rectified. At least, when one books the flight, offer prepaid parking reservations and cut it off when there are no more available spots..

Great experience—will definitely fly again

Ticket counter employee didn't acknowledge me and kept me waiting to take my license and info. She seemed new to job and stressed but a simple hello would have been nice. Flight staff was great! You should make sure that the person at the ticket podium greet passengers with a smile and hello since it may be the first point of contact.

Now that I know that you exist, I would like to use your service between Dallas and Taos more often! I wonder why you do not fly in October which is a primo-time to visit. Fact is that I have a 2nd home in the area and would like to visit more frequently using your service

It would be great to have a one more round trip option between Carlsbad and San Diego.

Didn't receive confirmation email after ticket purchase and had to call to get those sent to me.

The web portal for ticket purchasing had an HTTP/0 error while I was on the road trying to book return flight, Led to my business partner booking another couple flights for us. My original purchase finally went through 12 hours later approximately but then we were double booked . however His purchase w/ Nicole and Kim's help in Taos Were able to finally get a hold of operations and get those tickets refunded. Overall my advice is an update of web design and Operations. In aim to give presion and efficiency to you vacation concierge communication expediency.

But, I appreciate the nature of a growing business, and have some extremely positive things to say regarding your pilots, stewards, and overall service. I will certainly be a regular customer. 5 star!

I have to run between Austin and Taos frequently, so this is a much needed way to get to my house in Seco quickly. Super happy it exists!

Always an excellent experience! Thank you!

Excellent experience. I've flown for many years and even worked for a major airline.... Taos Air was excellent in all ways!

The landing gave me cold sweats and nausea, nothing you all could do about motion sickness. Maybe the pressure system had a hard time adjusting. Overall a great flight though.

I've traveled every way possible to get to Taos through the years, none of which are easy from Nashville! It is always an adventure. To fly Taos Air requires us to make a connection in DAL on Southwest to get to BNA. It was nice to try out the process without the family in tow and this will now be my new preferred way to get to Taos! It was so easy. I just wish you offered the flights year round (ie. I need to come out in November but flights will not have resumed). Really enjoyed the entire experience, especially seeing Taos from the air on ascent, which was a first! Thanks so much.

more dallas flight would be great

I'm your new biggest fan. I was very impressed with the plane, the flight crew (especially Danielle), and short flights. It's a treat to fly so close to home. Thanks for all your efforts!

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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I grew up in Taos so for as long as I can remember traveling by plane to Los Angeles took all day and was exhausting and annoying. It was like a dream to go LA to Taos in less time than it would take to get to the airport. Poof! We were there. Everyone I encountered was professional and friendly. The snacks were fantastic!

Excellent service!

Wonderful experience

Loved the opportunity to fly direct from Taos to Austin - would love a Taos to Houston route even better!

It would be great if you add additional flying days.

Taos Air provides an excellent service at a great price!

Fast, easy connection to LAX

Flight schedule is fine, but I'd love to see TaosAir extended year round

Very satisfied and pleased with the service on Taos Air. The staff are friendly and accommodating.

the seats were so close together my legs did not fit and had to splay outwards the whole time

The flight schedule is a bit limited, otherwise everything about Taos Air is excellent!

Your website has technical issues. Tried to book a ticket using the app. Found the flight, price, available seats. Got home to the computer, went to the website (instead of the app) and it showed NO available tickets for the same date and flight, one hour later. In face, no available seats for other flights. Went back to the app and purchased the ticket.

When I first booked the flight, I didn't receive a confirmation email and had to email them to confirm that my ticket purchase had gone through.

The airplane had mechanical issues for both the departure and arrival flights. Our flight home was cancelled and we were given no updates as to when we would be rescheduled onto another flight. Sitting in the unknown is extremely frustrating. It makes it very difficult to plan a day.

I am glad the problems with the plane were discovered before takeoff, however this is the 4th time that either me or family members have encountered significant delays due to mechanical issues. This is inconvenient and makes one wonder about maintenance of the planes.

Amazing experience.... I'm from NM have lived off grid at my cabin off and on for 34 years . Also live in LA and have done the "drive" and flown from albuq hundreds of times - no more!! Taos air for me. As s long as the price remains reasonable....please!!!

Great service and extremely convenient flight!

I flew with my eight month old daughter rather than drive 12 hours from Austin. The entire staff from the airport in Austin to the airport in Taos was super accommodating and very friendly. It can be very nerve-racking traveling with an infant but this was an enjoyable experience. It helped that my baby behaved! :)

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
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I love Taos air! Unfortunately I would like to travel to back and forth. The schedule will improve with winter coming. The only glitch was a four plus hour delay departing Taos. That can happen on any airline. I was so impressed with every other aspect of Taos air. I do have friends and family that have flown Taos air to come visit me and I believe I had booked a long time ago and the pandemic did keep me with my work from traveling to my residence in Taos. I am so thrilled as all of my cousins are in Carlsbad and plan to do a big reunion over the winter and I go there also to visit in addition to family north of LA. I couldn't ask for more!

It has been about four years since I have flown first class, the service on Taos air is superior. Amazing enthusiastic engaged staff!

Amazing flight crew and flying experience.

Flight delayed 45 minutes for mechanical

Delayed flight - messed up one day of our short trip

Flight canceled was bummed

I was scheduled to fly to Taos during Hurricane in Dallas...we were delayed, transported to Mesquite Airport, and DID take off. That was an incredible experience I'll never forget..all was well, the staff, and on board attendant pilot EVERYONE could not been nicer..I was going to see a friend AND did!!! This past trip, just recently, was again, a pleasure. This time departing from Taos to Dallas!! WHY DONT YOU FLY SUMMERS???

Late arrival at destination.

On line purchase impossible. Had to call.

Since I have family in Taos, it would be nice if flights were available year round.

Ticket purchasing is descent, but if you want to search for different dates, etc, you have to restart the whole thing. The flight status notification is really poor, our flight was canceled and ran the next day instead, but I was super lucky to have checked my junk email and you had sent a notification. Half of the other passengers actually went to the little air terminal in Dallas to find out they had a email tucked away somewhere that they did not read. I was able to call the next day and talk to a real person who gave me the tail number of the aircraft so I could monitor it on Flight aware to ensure it was going to be flying in to Dallas

All was good. But return flight the price jumped up and I didn't realize it. The flight was canceled so I wasn't able to use the ticket and it was refunded. I was off grid unable to check email so would have appreciated a call or text in addition. Do love being able to get to Taos so quickly and conveniently. Wish you flew in October November as well!

Monday flight was delayed til Tuesday ; \$100 was offered for hotel . I was flying in Am from sfo , so I changed SWA flight @ cost of \$35 . I asked to be reimbursed , told only for hotel ???? I responded this didn't seem logical and please refer up the chain of command to see if the \$35 could be reimbursed . Never heard back . We have a home in Taos and was excited to be using Taos Air (I flew in earlier in summer no problems) . this has dampened my enthusiasm , as it seem like a small ask .

Wish you flew year long!!

Our flight was canceled, but rescheduled the following day.

Love flying Taos Air. Keep up the good work!

Flight attendant was awesome. Pilots were great.

I was unable to see potential schedule online. When you hit search...nothing happened! I had to call to book and it took a while to find the phone number. Make that more prevalent in advertising! Other than that...an amazing experience!

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
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Friendly & courteous staff, no hassle airport experience

We had a full 24-hour delay, which was unfortunate. Everything else was great.

Very friendly, schedule perfect, I live 7 miles from Taos airport and 5 miles from HHR I learned to fly at HHR had a 30 yr career with Delta. Thank you for allowing me on board.

Your staff is awesome and super friendly. These flights are a total game changer! I just wish they didnt stop for a few months. That is my only reason for less than a 5 on two questions. I go back and forth to help care for my elderly mom so having this as an option has been so helpful. Otherwise it takes me all day to get to TAos from LA. LOVE your attention to the environment.

My flying experience was very calm and stress free and easy. However the flight tickets for a bit expensive for me and I do wish that there are alternate flight times and days to choose from

Incredible service, and super convenient travel!

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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What activities did you participate in while visiting Taos? (Other)

Response

Non. Didn't stay

Visiting family

Work

Went to Taos Ski area

Work remote

Concierge Business

Ojo Caliente

Pottery fair

Work

A lot of yard work!

worked on second home

Visit new born baby

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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How did you get from the Taos Airport to your final destination? (Other)

Response

None

Blue Bus

We have to leave our truck there.

My own vehicle

I left a car at Taos airport between trips between Taos and Dallas

Personal car kept in Arroyo Seco

Ride from friend

APPENDIX A: SURVEY INSTRUMENT

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
2022 SUMMER SEASON

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THANK YOU IN ADVANCE FOR TAKING OUR SURVEY. YOUR RESPONSES ARE VERY HELPFUL TOWARDS OUR EFFORT TO CREATE A FLIGHT PROGRAM THAT BEST MEETS THE NEEDS OF OUR COMMUNITY AND GUESTS!

If you flew Taos Air more than once between June and September 2022, we kindly ask that you complete a survey for each trip. Please base your responses to this survey on your most recent experience with Taos Air.

Was this your first time flying on Taos Air?

- ☐ Yes
- ☐ No

Was this your first time flying on Taos Air this summer (2022)?

- ☐ Yes
- ☐ No

What was the purpose of your travel on Taos Air? (select all that apply)

- ☐ Leisure
- ☐ Business
- ☐ Visit friends/family
- ☐ Other _____

How did you hear about Taos Air service? (select all that apply)

- ☐ Word of mouth/someone told me about it
- ☐ Print ad
- ☐ Print article
- ☐ Web ad
- ☐ Web article
- ☐ Television
- ☐ Radio ad
- ☐ Billboard
- ☐ Travel Show
- ☐ Taos.org
- ☐ SkiTaos.com
- ☐ TaosAir.com
- ☐ Another website _____
- ☐ Mail or email sent to me
- ☐ Social Media (Facebook)
- ☐ Social Media (Twitter)
- ☐ Social Media (Instagram)
- ☐ Social Media (Other) _____

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On a scale from 1 to 5, with a 1 being "Fell short of my expectations" and a 5 being "Exceeded my expectations," please rate Taos Air on the following aspects:

	1-Fell short	2	3	4	5-Exceeded
<u>Ticket Purchasing</u>	☐	☐	☐	☐	☐
<u>Onboard Experience</u>	☐	☐	☐	☐	☐
<u>Staff Friendliness</u>	☐	☐	☐	☐	☐
<u>Flight Schedule</u>	☐	☐	☐	☐	☐
<u>Your Overall Experience with Taos Air</u>	☐	☐	☐	☐	☐

Please explain:

Where is your primary residence?

City _____
State _____
Zip Code _____
Country _____

In New Mexico, are you a: (select one)

- ☐ Full-time resident? (reside in New Mexico six or more months per year)
- ☐ Part-time resident (second homeowner)? (reside in New Mexico fewer than six months per year)
- ☐ Part-time resident (renter or other)? (reside in New Mexico fewer than six months per year)
- ☐ Tourist/visitor to New Mexico? (do not reside there)

[Shown if Full-Time Resident Selected:]

How long have you lived in New Mexico? _____ # of years

[Shown if Tourist/Visitor Selected:]

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
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Was this your first visit to Taos?

- ☐ Yes ☐ No

Where did your travel on Taos Air originate? (select one)

- ☐ Taos
☐ Austin
☐ Dallas
☐ Carlsbad/San Diego
☐ Hawthorne/LA

How many people were in your travel party, including yourself?

in party ____

Did you spend one or more nights in New Mexico following your arrival?

- ☐ Yes
☐ No

During your trip, how many total nights did you spend in New Mexico? _____

How many nights did your travel party stay in each of the following communities during your trip? (Please enter 0 if you didn't stay overnight in a community.)

Angel Fire _____
Eagle Nest _____
Questa _____
Red River _____
Taos Ski Valley _____
Town of Taos (excludes El Prado, Arroyo Seco, Talpa, or Ranchos de Taos) _____
Taos County (El Prado, Arroyo Seco, Talpa, and/or Ranchos de Taos) _____

What type(s) of lodging did you use during your stay in New Mexico? (select all that apply)

- ☐ Hotel/Bed & Breakfast
☐ Vacation rental/short-term rental (e.g., Airbnb, VRBO, property management company, other)
☐ Second Home
☐ Friends/relatives
☐ Recreational vehicle (RV)
☐ Campground (non-RV)
☐ Other

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
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Please estimate the percentage of time your travel party spent in each of the following communities, including overnights and daytrips, during your visit to New Mexico: (Please enter 0 if you didn't visit a community (including "other community" – total must equal 100%))

Angel Fire _____
Eagle Nest _____
Questa _____
Red River _____
Taos Ski Valley _____
Town of Taos (excludes El Prado, Arroyo Seco, Talpa, or Ranchos de Taos) _____
Taos County (El Prado, Arroyo Seco, Talpa, and/or Ranchos de Taos) _____
Other Community _____

What activities did you participate in while visiting Taos? (select all that apply)

- ☐ Visited Taos Plaza
- ☐ Visited Taos Pueblo
- ☐ Visited Museums
- ☐ Visited Art Galleries
- ☐ Rafting, Paddleboard, Kayaking
- ☐ Hiking, Biking
- ☐ Golfing
- ☐ Hunting, Fishing
- ☐ Scenic Drives
- ☐ Fine Dining
- ☐ Shopping
- ☐ Nightlife, Live Music
- ☐ Visited the Rio Grande Gorge
- ☐ Visited the Earthships
- ☐ Disc Golf
- ☐ Scenic Chairlift Ride(s)
- ☐ Via Ferrata
- ☐ Zipline
- ☐ Summer Tubing
- ☐ Other: _____

Did the availability of direct flights to Taos influence your decision to visit?

- ☐ Yes
- ☐ No

Would you have visited Taos this summer even if direct flights had not been available?

- ☐ Yes
- ☐ No

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
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Did the availability of direct flights to Taos create an interest in second homeownership in New Mexico?

- ☐ Yes
- ☐ No

How did you get from the Taos Airport to your final destination? (select all that apply)

- ☐ Hotel Shuttle
- ☐ Car Service/Taxi
- ☐ Rental Car
- ☐ Ride Share (Uber, Lyft)
- ☐ Friend/Family Picked Me Up
- ☐ Other: _____

How much did your entire party (including yourself) spend on your trip in each of the following categories? (Please enter 0 in each category if there wasn't any spending)

Lodging _____
Food, meals and beverages _____
Transportation, fuel (while in New Mexico) _____
Outdoor recreation _____
Attractions/entertainment _____
Shopping, miscellaneous, other _____

How likely are you to recommend Taos Air to friends, family or colleagues? (Scale from 0 to 10 where 0 = Not at all likely and 10 = Very likely) _____

What is your age? _____

What is your gender identity?

- ☐ Male
- ☐ Female
- ☐ Non-binary
- ☐ Prefer not to answer

What is the highest level of education you have completed?

- ☐ Some High School
- ☐ High School
- ☐ Some College
- ☐ Bachelor's Degree
- ☐ Master's Degree or above

ECONOMIC/FISCAL IMPACT & MARKETING ANALYSIS OF TAOS AIR FLIERS
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What is your annual household income?

- ☐ Less than \$49,999
- ☐ \$50,000 to \$74,999
- ☐ \$75,000 to \$99,999
- ☐ \$100,000 to \$124,999
- ☐ \$125,000 to \$149,999
- ☐ \$150,000 to \$249,999
- ☐ \$250,000 to \$499,999
- ☐ \$500,000 or more
- ☐ Prefer not to answer

What is your ethnicity? (select one)

- ☐ Hispanic
- ☐ White/Anglo, Non-Hispanic
- ☐ American Indian
- ☐ Black or African American
- ☐ Asian American/Pacific Islander
- ☐ Other/Mixed
- ☐ Prefer not to answer

Council Notes for December 27, 2022 Meeting:

Revenues Nov 2022:

GRT: This month last year: \$87,853

This month this Year: \$126,213

Last Year YTD: \$396,994

This Year YTD: \$365,114

Lodgers Tax:

This month last year: \$22,728

This Month this year: \$25,300

YTD Last year: \$129,552

YTD This year YTD: \$128,546

REVENUES:

- We received **\$25,992.53** in hold harmless GRT revenue in November has been transferred to the USDA fund for monthly loan payments and reserves for the WWTP.
- Fiscal YTD GRT is down approximately 8% from last year.
- Fiscal YTD Combined Water and sewer sales are up approximately 3% from last year.
- Fiscal YTD Lodger's tax collections are down 0.8% from last year.
- Fiscal YTD Building permits actual are up 448% from last year. November Adj for incorrectly categorized DIFs received in June account for the FY reduction to this line item. These DIFs accounted for in this FY, and additional DIFs collected in November amount to \$77,750.
- Village received **\$1,819** in property tax collections in November 2022 for a YTD total of \$26,244. Collections are up 108% from last year.
- The TIDD received \$336,186 in GRT in November.

EXPENSES:

- The first Annual payment on the Fire Truck Loan occurred in September 2022
- The higher amount paid to outside contractors FY23 through November 2022 vs the same period last year is still accountable primarily to the same payments listed last month:
 - Payments for the Airport (\$75,000) and the Employee Shuttle (\$49,250) on last fiscal year's Lodgers Tax Budget paid in the current fiscal year
 - Recruitment costs (\$22,500)
 - Increased monthly payments of \$10,000/mo to the chamber per the current Lodgers Tax Budget for 5 months (\$50,000)
 - Expenses to date for the Utility Undergrounding (\$47,318)
 - Annual Plaza Contribution to TSVI (\$50,000)
 - Additional Oct - Appraisal of OUTLOOK PARCEL 3 BLOCK O OE PATTISON SUBDIVISION (\$2,700)
- Capital expenses YTD of \$67,279 consist of 3 police Vehicles fully loaded for \$36,000 and a new server for \$19,948, & payment for plumbing & Hydrant supplies in bulk from Roger Pattison for \$11,331.

November Events

Development Impact Fee Additions

2 new interest-bearing accounts were opened at Centinel Bank as required for the 2 new CIP categories established in the revised Development Impact Fees Ordinance NO. 22-30 @ February 2022. These are:

- Wastewater System Development
- Water System Development

2 New funds for tracking the activity in these categories were also created in QB. There is no requirement at this time for a BAR.

Fiscal Year 2022 Audit Progress

The FY22 Audit exit interview with Southwest Accounting Solutions was conducted on November 29, 2022. The SAS finalized audit was sent to the NM Office of the State Auditor for review and approval.

Final release of the FY22 audit is pending per approval by the OSA. Once approved the audit will be available for public access at the OSA website.

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Cash Basis

VILLAGE OF TAOS SKI VALLEY
Preliminary Statement of Revenue & Expenses
 July through November 2022

	Jul - Nov 22	Jul - Nov 21	\$ Change	% Change
Ordinary Income/Expense				
Income				
4014 · Revenue - NM TRD Cannabis Exise	490.84	0.00	490.84	100.0%
4016 · Revenue - GRT ITG Telecom	65.78	85.57	-19.79	-23.1%
4017 Revenue GRT Comp Tax	1,855.95	3,917.73	-2,261.78	-57.7%
4012 · REVENUE -Water Sales	69,479.25	71,382.68	-1,903.43	-2.7%
4013 · Revenue - Sewer	277,916.91	266,186.33	11,730.58	4.4%
4018 · REVENUE- GRT HB 6	0.00	253.34	-253.34	-100.0%
4019 · REVENUE-Hold Harmless GRT	74,715.95	60,148.47	14,567.48	24.2%
4020 · REVENUE - GRT MUNICIPAL	196,450.64	387,436.29	-190,985.65	-49.3%
4021 · REVENUE - GRT- STATE	144,242.62	0.00	144,242.62	100.0%
4025 · REVENUE -LIQUOR LICENSES	0.00	750.00	-750.00	-100.0%
4026 · REVENUE - BUSINESS LICENSE	5,910.00	4,095.00	1,815.00	44.3%
4027 · REVENUE - OTHER	81,592.82	45,418.64	36,174.18	79.7%
4028 · REVENUE - GASOLINE TAX	2,227.47	2,220.16	7.31	0.3%
4029 · REVENUE - LODGER'S TAX	128,546.24	129,551.59	-1,005.35	-0.8%
4031 · REVENUE - PARKING FINES	597.00	35.00	562.00	1,605.7%
4032 · REVENUE - ANIMAL LICENSE	107.50	0.00	107.50	100.0%
4034 · REVENUE - MOTOR VEHICLE FEES	9,786.10	7,598.27	2,187.83	28.8%
4035 · REVENUE - BUILDING PERMITS	4,249.22	10,191.88	-5,942.66	-58.3%
4036 · REVENUE -Licenses/Permits Other	10.00	760.00	-750.00	-98.7%
4037 · REVENUE - GENERAL GRANTS	54,304.50	28,104.50	26,200.00	93.2%
4046 · REVENUE - SOLID WASTE FEE	30,339.00	30,402.13	-63.13	-0.2%
4047 · REVENUE - OTHER OPERATING	3,026.57	3,047.69	-21.12	-0.7%
4049 · REVENUE - FIRE GRANTS	119,296.00	106,403.50	12,892.50	12.1%
4050 · REVENUE - IMPACT FEES	76,220.46	0.00	76,220.46	100.0%
4051 · REVENUE - IMPACT FEE ADMIN 3%	1,529.99	0.00	1,529.99	100.0%
4058 · Plan Review Fees	19,096.09	1,124.48	17,971.61	1,598.2%
4059 · Proceed NMFA Issuance of Debt	0.00	454,115.50	-454,115.50	-100.0%
4060 · WTB FY2016 revenue	4,950.07	0.00	4,950.07	100.0%
4100 · Miscellaneous Revenues				
4110 · Misc Revenue- TIDD reimburse	2,647.91	3,806.56	-1,158.65	-30.4%
Total 4100 · Miscellaneous Revenues	2,647.91	3,806.56	-1,158.65	-30.4%
4190 · Rental Fees	0.00	5,000.00	-5,000.00	-100.0%
7004 · REVENUE - FINANCE CHARGE ON W/S	359.39	2,004.78	-1,645.39	-82.1%
7005 · REVENUE - INTEREST INCOME	46,541.61	2,888.22	43,653.39	1,511.4%
7006 · REVENUE -INVESTMENT INTEREST	2,158.39	164.62	1,993.77	1,211.1%
7007 · REVENUE - INTEREST IMPACT FEES	16.08	16.24	-0.16	-1.0%
7010 · REVENUE - AD VALOREM TAX	26,244.24	12,627.77	13,616.47	107.8%
9000 · BEG. BALANCE	0.00	0.00	0.00	0.0%
Total Income	1,384,774.59	1,639,736.94	-254,962.35	-15.6%
Gross Profit	1,384,774.59	1,639,736.94	-254,962.35	-15.6%
Expense				
8433 · NMFA FY2022 Fire Loan Interest	190.33	0.00	190.33	100.0%
8432 · NMFA FY2022 Fire loan Principal	28,047.05	0.00	28,047.05	100.0%
4082 · DEBT SERV - 2007 WWTP LOAN PRIN	95,422.70	95,422.70	0.00	0.0%
4083 · DEBT SERV. - 2007 WWTP LOAN INT	5,864.43	5,864.43	0.00	0.0%
6100 · Salary and Benefits				
6112 · SALARIES - STAFF	486,223.38	394,429.86	91,793.52	23.3%
6113 · SALARIES - ELECTED	11,739.60	13,130.70	-1,391.10	-10.6%
6115 · Overtime salaries	10,627.08	1,927.28	8,699.80	451.4%
6121 · WORKER'S COMP INSURANCE	0.00	10,306.00	-10,306.00	-100.0%
6122 · HEALTH INSURANCE	91,586.44	88,435.41	3,151.03	3.6%
6125 · FICA EMPLOYER'S SHARE	31,034.10	24,876.04	6,158.06	24.8%
6126 · WORKMAN'S COMP PERSONAL ASSESS	86.00	81.70	4.30	5.3%
6127 · SUTA STATE UNEMPLOYEMENT	565.52	352.63	212.89	60.4%
6128 · PERA Employer Portion	43,335.65	36,520.09	6,815.56	18.7%
6130 · HEALTH INCENTIVE - SKI PASS/GYM	700.00	600.00	100.00	16.7%
6133 · Life Insurance	422.11	397.82	24.29	6.1%
6134 · Dental insurance	6,059.25	5,703.65	355.60	6.2%
6135 · Vision Insurance	1,041.19	1,001.75	39.44	3.9%
6136 · FICA -EMPLOYER SHARE MEDICARE	7,258.00	5,817.80	1,440.20	24.8%
Total 6100 · Salary and Benefits	690,678.32	583,580.73	107,097.59	18.4%
6220 · OUTSIDE CONTRACTORS	548,600.03	237,597.26	311,002.77	130.9%
6225 · ENGINEERING	0.00	2,064.92	-2,064.92	-100.0%
6230 · LEGAL SERVICES	46,770.51	31,445.52	15,324.99	48.7%
6242 · ACCOUNTING	23,739.57	6,546.25	17,193.32	262.6%
6251 · WATER PURCHASE, STORAGE	250.52	125.11	125.41	100.2%
6252 · INTERNET	4,256.98	3,574.62	682.36	19.1%
6253 · ELECTRICITY	24,788.36	31,644.97	-6,856.61	-21.7%
6256 · TELEPHONE	8,157.58	7,571.37	586.21	7.7%
6257 · RENT PAID	0.00	750.00	-750.00	-100.0%

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Cash Basis

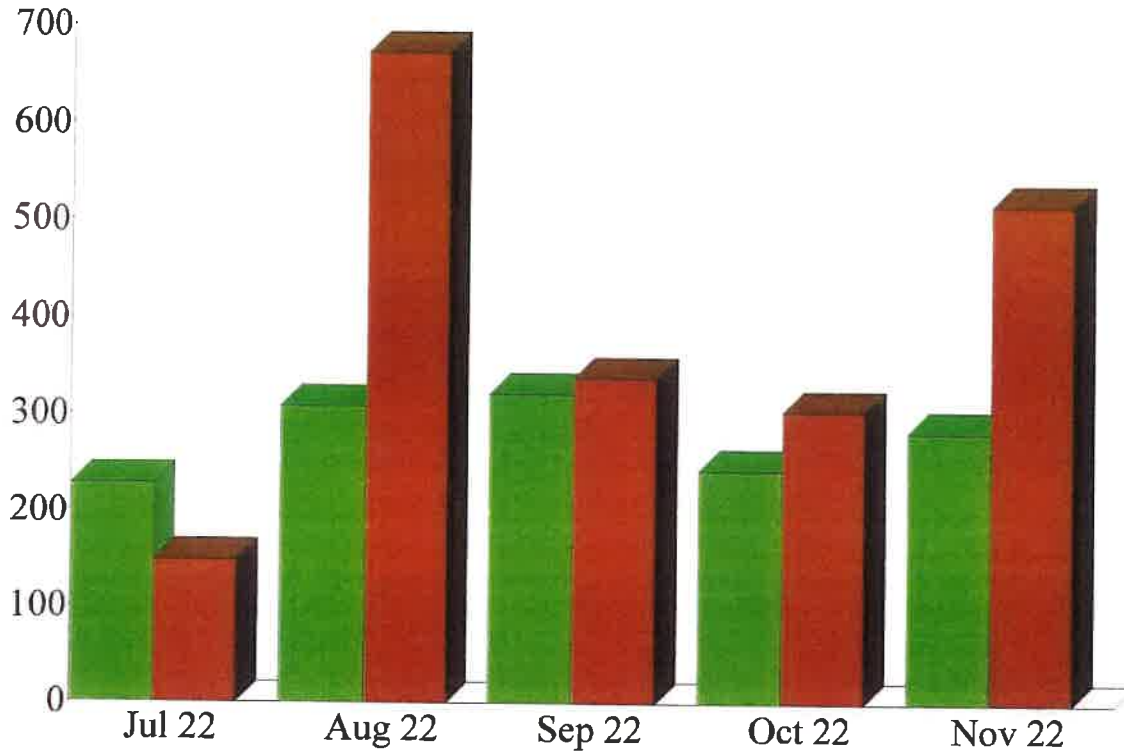
VILLAGE OF TAOS SKI VALLEY
Preliminary Statement of Revenue & Expenses
 July through November 2022

	Jul - Nov 22	Jul - Nov 21	\$ Change	% Change
6258 · WATER CONSERVATION FEE	140.61	148.53	-7.92	-5.3%
6259 · Natural Gas	6,336.96	2,832.48	3,504.48	123.7%
6270 · LIABILITY & LOSS INSURANCE	2,719.28	84,199.00	-81,479.72	-96.8%
6310 · Advertising	5,075.46	1,438.30	3,637.16	252.9%
6312 · CHEMICALS & NON DURABLES	6,286.70	5,191.44	1,095.26	21.1%
6313 · MATERIAL & SUPPLIES	33,276.47	34,971.27	-1,694.80	-4.9%
6314 · Dues/fees/registration/renewals	3,611.83	5,424.76	-1,812.93	-33.4%
6315 · BANK CHARGES	1,197.59	981.90	215.69	22.0%
6316 · Software	9,334.64	3,431.11	5,903.53	172.1%
6317 · Personal Protective Equipment	1,434.01	3,275.54	-1,841.53	-56.2%
6318 · Postage	736.79	1,045.00	-308.21	-29.5%
6320 · EQUIPMENT REPAIR & PARTS	11,697.54	2,308.61	9,388.93	406.7%
6321 · BUILDING MAINTENANCE	206.91	0.00	206.91	100.0%
6322 · SMALL EQUIP & TOOL PURCHASES	47,815.67	28,498.37	19,317.30	67.8%
6323 · SYSTEM REPAIR & PARTS	6,923.48	1,618.50	5,304.98	327.8%
6331 · OUTSIDE TESTING SERVICES	1,433.50	1,938.43	-504.93	-26.1%
6332 · EQUIPMENT RENTALS	93,857.00	47,139.02	46,717.98	99.1%
6417 · VEHICLE MAINTENANCE	3,050.38	9,274.35	-6,223.97	-67.1%
6418 · FUEL EXPENSE	18,758.14	8,194.90	10,563.24	128.9%
6432 · TRAVEL & PER DIEM	1,372.46	1,572.36	-199.90	-12.7%
6434 · TRAINING	9,191.04	2,423.98	6,767.06	279.2%
6435 · Training Elected Officials	0.00	349.64	-349.64	-100.0%
6560 · Payroll Expenses	0.00	0.00	0.00	0.0%
6570 · Other Operations Expenses	8,542.06	9,117.90	-575.84	-6.3%
6712 · LAB CHEMICALS & SUPPLIES	6,059.45	1,049.37	5,010.08	477.4%
6713 · LAB MATERIALS & SUPPLIES	-4.42	0.00	-4.42	-100.0%
6714 · LAB EQUIPMENT REPAIR & PARTS	50.00	0.00	50.00	100.0%
6715 · LAB SMALL EQUIP & TOOL PURCHASE	4,489.57	0.00	4,489.57	100.0%
6716 · LAB TESTING SERVICES	2,711.29	3,415.71	-704.42	-20.6%
8322 · CAPITAL EXPENDITURES	67,279.38	38,522.50	28,756.88	74.7%
8421 · NMFA Interest TML #TAOS55	19,131.50	19,446.30	-314.80	-1.6%
8428 · Debt Service GRT FY2020 repay	12,983.25	12,983.25	0.00	0.0%
8430 · USDA FY20 Interest Expense	71,138.99	66,834.91	4,304.08	6.4%
8431 · USDA FY20 Principal Expense	48,251.01	52,555.09	-4,304.08	-8.2%
Total Expense	1,981,854.92	1,456,370.40	525,484.52	36.1%
Net Ordinary Income	-597,080.33	183,366.54	-780,446.87	-425.6%
Other Income/Expense				
Other Expense				
9001 · TRANSFER TO (IN) FUND	-709,925.23	-640,951.87	-68,973.36	-10.8%
9002 · TRANSFER FROM (OUT) FUND	709,925.23	640,951.87	68,973.36	10.8%
Total Other Expense	0.00	0.00	0.00	0.0%
Net Other Income	0.00	0.00	0.00	0.0%
Net Income	-597,080.33	183,366.54	-780,446.87	-425.6%

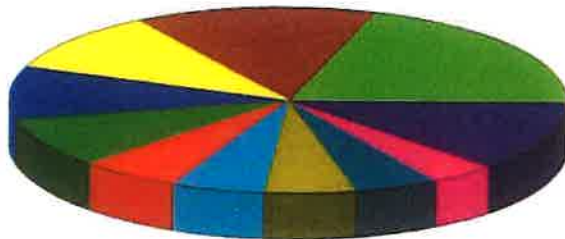
Income and Expense by Month
July through November 2022

Income
Expense

\$ in 1,000's



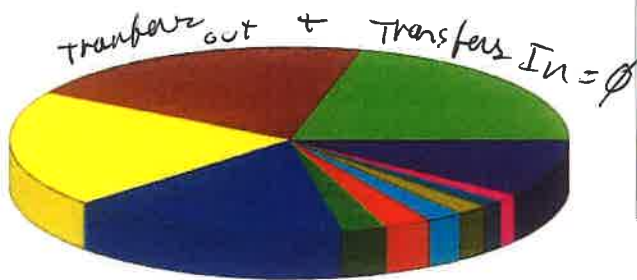
Income Summary
July through November 2022



4013 · Revenue - Sewer	20.07%
4020 · REVENUE - GRT MUNI	14.19
4021 · REVENUE - GRT- STAT	10.42
4029 · REVENUE - LODGER'S T	9.28
4049 · REVENUE - FIRE GRAN	8.61
4027 · REVENUE - OTHER	5.89
4050 · REVENUE - IMPACT FEI	5.50
4019 · REVENUE-Hold Harmless	5.40
4012 · REVENUE -Water Sales	5.02
4037 · REVENUE - GENERAL C	3.92
Other	11.70
Total	\$1,384,774.59

By Account

Expense Summary
July through November 2022



9001 · TRANSFER TO (	-\$709,925.28	(-26.37%)
9002 · TRANSFER FROM (O	26.37%	
6100 · Salary and Benefits	25.66	
6220 · OUTSIDE CONTRACTS	20.38	
4082 · DEBT SERV - 2007 WWT	3.54	
6332 · EQUIPMENT RENTALS	3.49	
8430 · USDA FY20 Interest Expe	2.64	
8322 · CAPITAL EXPENDITURE	2.50	
8431 · USDA FY20 Principal Exp	1.79	
6322 · SMALL EQUIP & TOOL I	1.78	
Other	11.84	
Sub-Total	\$1,981,854.92	

By Account

VILLAGE OF TAOS SKI VALLEY

GROSS RECEIPTS & LODGER'S TAX COLLECTION SUMMARY

Gross Receipts Tax
CURRENT RATE = 9.3125%

GROSS RECEIPTS

	July	August	September	October	November	December	January	February	March	April	May	June
FY 2012	\$64,073.01	\$26,203.38	\$23,181.89	\$42,430.30	\$60,186.45	\$32,954.89	\$47,797.29	\$207,267.40	\$162,805.78	\$182,358.83	\$200,924.87	\$42,673.54
YTD	\$64,073.01	\$90,276.39	\$113,458.28	\$155,888.58	\$216,075.03	\$249,029.92	\$296,827.21	\$504,094.61	\$666,900.39	\$849,259.22	\$1,050,184.09	\$1,092,857.63
FY 2013	\$36,835.14	\$20,863.12	\$45,705.38	\$27,699.69	\$66,674.98	\$48,677.59	\$50,727.81	\$178,549.60	\$163,125.28	\$166,032.40	\$203,817.88	\$21,818.85
YTD	\$36,835.14	\$57,698.26	\$103,403.64	\$131,103.33	\$197,778.31	\$246,455.90	\$297,183.71	\$475,733.31	\$638,858.59	\$804,890.99	\$1,008,708.87	\$1,030,527.72
FY 2014	\$32,785.51	\$20,399.76	\$33,382.63	\$32,521.83	\$42,153.17	\$47,625.85	\$41,859.55	\$187,697.06	\$165,940.26	\$157,119.60	\$217,538.39	\$33,070.40
YTD	\$32,785.51	\$53,185.27	\$86,567.90	\$119,089.73	\$161,242.90	\$208,868.75	\$250,728.30	\$438,425.36	\$604,365.62	\$761,485.22	\$979,023.61	\$1,012,094.01
FY 2015	\$50,101.37	\$20,302.81	\$45,180.40	\$67,963.83	\$54,978.94	\$102,903.79	\$88,137.83	\$228,895.80	\$200,123.07	\$208,944.00	\$231,566.84	\$70,845.96
YTD	\$50,101.37	\$70,404.18	\$115,584.58	\$183,548.41	\$238,527.35	\$341,431.14	\$429,568.97	\$658,464.77	\$858,587.84	\$1,067,531.84	\$1,299,098.68	\$1,369,944.64
FY 2016	\$37,891.82	\$20,239.04	\$97,742.38	\$25,839.07	\$197,397.64	\$95,985.99	\$224,614.99	\$103,161.00	\$166,682.00	\$180,838.00	\$201,624.53	\$38,386.93
YTD	\$37,891.82	\$58,130.86	\$155,873.24	\$181,712.31	\$379,109.95	\$475,095.94	\$699,710.93	\$802,871.93	\$969,553.93	\$1,150,391.93	\$1,352,016.46	\$1,390,383.39
FY 2017	\$119,909.94	\$55,423.48	\$87,873.13	\$142,357.47	\$41,995.22	\$148,618.10	\$142,636.32	\$187,613.18	\$204,129.97	\$165,451.68	\$208,890.93	\$76,774.96
YTD	\$119,909.94	\$175,333.42	\$263,206.55	\$405,564.02	\$447,559.24	\$596,177.34	\$738,813.66	\$926,426.84	\$1,130,556.81	\$1,296,008.49	\$1,504,899.42	\$1,581,674.38
FY 2018	\$29,864.17	\$48,702.07	\$58,630.68	\$75,354.62	\$89,599.77	\$118,550.59	\$207,717.57	\$250,972.85	\$212,959.98	\$187,022.24	\$243,419.70	\$35,925.42
YTD	\$29,864.17	\$78,566.24	\$137,196.92	\$212,551.54	\$302,151.31	\$420,701.90	\$628,419.47	\$879,392.32	\$1,092,352.30	\$1,279,374.54	\$1,522,794.24	\$1,558,719.66
FY2019	\$54,483.94	\$55,106.22	\$86,640.50	\$136,554.40	\$141,644.03	\$189,464.82	\$258,317.57	\$323,305.93	\$301,671.26	\$252,340.78	\$319,694.92	\$86,838.09
YTD	\$54,483.94	\$109,590.16	\$196,230.66	\$332,785.06	\$474,429.09	\$663,893.91	\$922,211.48	\$1,245,517.41	\$1,547,188.67	\$1,799,529.45	\$2,119,224.37	\$2,206,062.46
FY2020	\$73,181.77		\$83,775.61		\$88,409.53	\$146,106.99	\$125,934.38	\$319,335.98	\$239,931.17	\$274,561.13	\$264,594.35	\$36,980.50
YTD	\$73,181.77	\$73,181.77	\$156,957.38	\$156,957.38	\$245,366.91	\$391,473.90	\$517,408.28	\$836,744.26	\$1,076,675.43	\$1,351,236.56	\$1,615,830.91	\$1,652,811.41
FY2021	\$68,159.90	\$74,233.88	\$46,486.94	\$82,049.26	\$89,940.38	\$149,265.06	\$122,193.28	\$251,925.28	\$236,440.15	\$214,210.24	\$289,075.34	\$55,873.27
YTD	\$68,159.90	\$142,393.78	\$188,880.72	\$270,929.98	\$360,870.36	\$510,135.42	\$632,328.70	\$884,253.98	\$1,120,694.13	\$1,334,904.37	\$1,623,979.71	\$1,679,852.98
FY2022	\$68,717.19	\$41,194.60	\$84,767.28	\$114,462.17	\$87,852.52	\$130,134.55	\$101,812.08	\$288,224.10	\$264,254.52	\$288,432.00	\$387,016.42	\$60,037.50
YTD	\$68,717.19	\$109,911.79	\$194,679.07	\$309,141.24	\$396,993.76	\$527,128.31	\$628,940.39	\$917,164.49	\$1,181,419.01	\$1,469,851.01	\$1,856,867.43	\$1,916,904.93
FY2023	\$54,648.70	\$35,075.40	\$68,454.10	\$80,723.22	\$126,212.90							
YTD	\$54,648.70	\$89,724.10	\$158,178.20	\$238,901.42	\$365,114.32	\$365,114.32	\$365,114.32	\$365,114.32	\$365,114.32	\$365,114.32	\$365,114.32	\$365,114.32

Current month GRT collections reflects money generated 2 months prior.

*Funds in this sheet are recorded as cash received

CURRENT RATE = 5% 7/01/04 thru Current the tax rate is 5%; 2/97 thru 6/04 tax rate was 4.5%

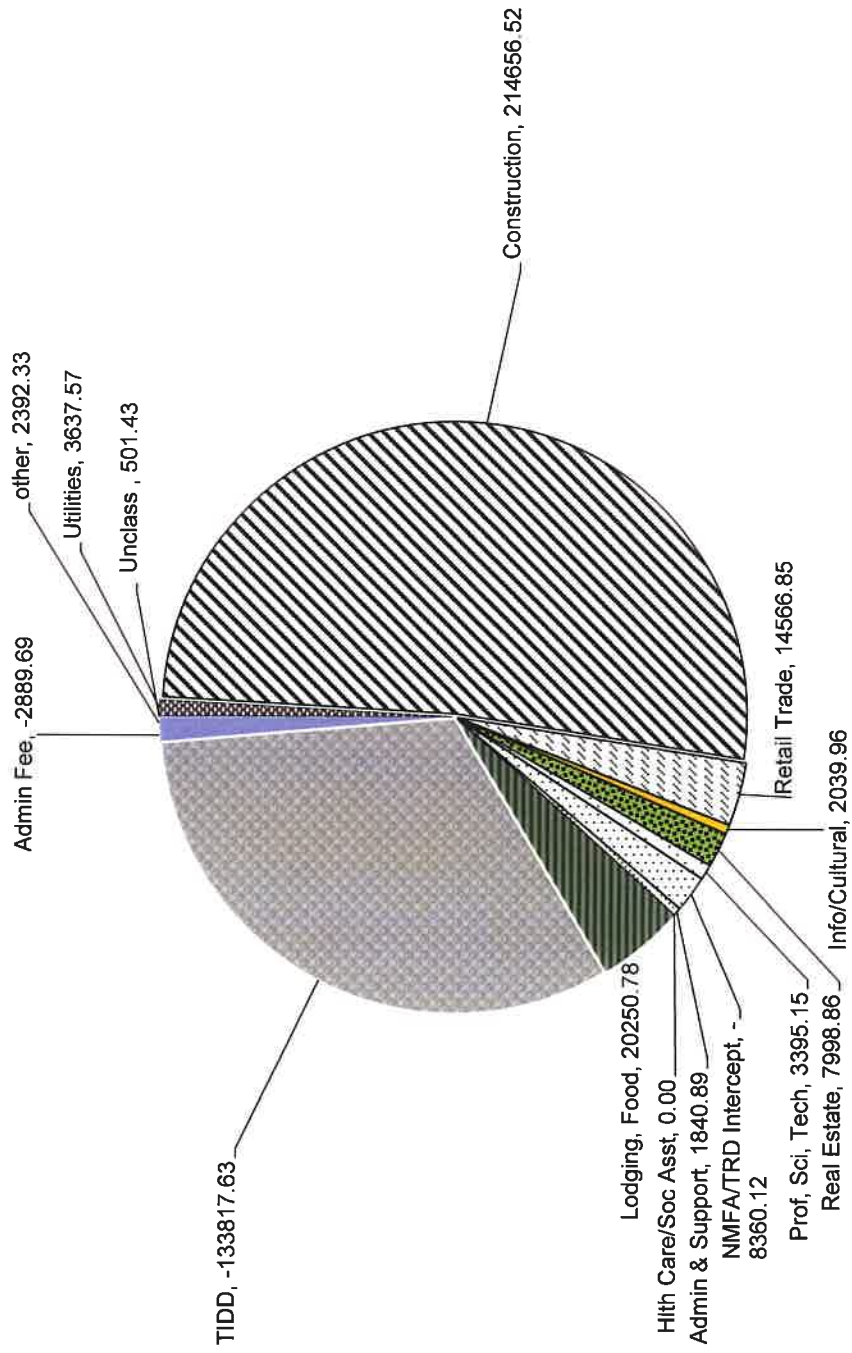
	July	August	September	October	November	December	January	February	March	April	May	June
FY 2012	\$5,123.77	\$5,559.34	\$7,292.78	\$3,573.23	\$2,125.17	\$25,832.86	\$57,242.46	\$54,829.42	\$66,115.91	\$72,972.48	\$6,978.68	\$4,665.17
YTD	\$5,123.77	\$10,683.11	\$17,975.89	\$21,549.12	\$23,674.29	\$49,507.15	\$106,749.61	\$161,579.03	\$227,694.94	\$300,667.42	\$307,646.10	\$312,311.27
FY 2013	\$3,611.20	\$6,647.21	\$6,362.49	\$6,914.30	\$3,587.06	\$4,412.71	\$41,548.72	\$58,051.35	\$69,819.08	\$65,779.34	\$2,387.53	\$1,223.37
YTD	\$3,611.20	\$10,258.41	\$16,620.90	\$23,535.20	\$27,122.26	\$31,534.97	\$73,083.69	\$131,135.04	\$200,954.12	\$266,733.46	\$269,120.99	\$270,344.36
FY 2014	\$2,832.98	\$7,754.90	\$7,045.56	\$19,777.25	\$4,319.60	\$4,888.83	\$54,643.19	\$58,342.34	\$68,032.70	\$67,580.97	\$4,688.03	\$1,953.28
YTD	\$2,832.98	\$10,587.88	\$17,633.44	\$37,410.69	\$41,730.29	\$46,619.12	\$101,262.31	\$159,604.65	\$227,637.35	\$295,218.32	\$299,906.35	\$301,859.63
FY 2015	\$2,492.93	\$6,804.83	\$15,377.68	\$9,451.74	\$6,196.45	\$7,739.68	\$48,605.50	\$66,074.56	\$67,834.16	\$75,221.00	\$5,450.60	\$1,138.28
YTD	\$2,492.93	\$9,297.76	\$24,675.44	\$34,127.18	\$40,323.63	\$48,063.31	\$96,668.81	\$162,743.37	\$230,577.53	\$305,798.53	\$311,249.13	\$312,387.41
FY 2016	\$3,159.70	\$22,368.20	\$9,450.74	\$5,746.17	\$4,197.87	\$9,297.58	\$53,807.00	\$72,513.85	\$76,593.23	\$71,244.05	\$3,250.86	\$2,501.47
YTD	\$3,159.70	\$25,527.90	\$34,978.64	\$40,724.81	\$44,922.68	\$54,220.26	\$108,027.26	\$180,541.11	\$257,134.34	\$328,378.39	\$331,629.25	\$334,130.72
FY 2017	\$3,312.79	\$6,428.45	\$20,520.20	\$6,104.38	\$4,731.31	\$5,975.60	\$52,006.45	\$57,922.20	\$70,032.91	\$81,036.07	\$5,683.84	\$3,145.21
YTD	\$3,312.79	\$9,741.24	\$30,261.44	\$36,365.82	\$41,097.13	\$47,072.73	\$99,079.18	\$157,001.38	\$227,034.29	\$308,070.36	\$313,754.20	\$316,899.41
FY 2018	\$26,463.06	\$13,960.76	\$11,225.88	\$8,960.06	\$6,207.19	\$6,521.15	\$71,990.70	\$56,655.53	\$68,454.45	\$74,080.27	\$1,667.88	\$3,332.25
YTD	\$26,463.06	\$40,423.82	\$51,649.70	\$60,609.76	\$66,816.95	\$73,338.10	\$145,328.80	\$201,984.33	\$270,438.78	\$344,519.05	\$346,186.93	\$349,519.18
FY2019	\$8,692.23	\$17,791.85	\$15,936.00	\$15,977.48	\$11,905.77	\$18,255.86	\$89,403.18	\$100,794.38	\$105,205.05	\$122,892.45	\$12,426.36	\$5,097.57
YTD	\$8,692.23	\$26,484.08	\$42,420.08	\$58,397.56	\$70,303.33	\$88,559.19	\$177,962.37	\$278,756.75	\$383,961.80	\$506,854.25	\$519,280.61	\$524,378.18
FY2020	\$9,107.40	\$23,176.76	\$18,926.00	\$18,538.79	\$15,121.36	\$16,682.78	\$100,415.47	\$111,589.79	\$111,413.82	\$68,226.73	\$472.24	-\$453.54
YTD	\$9,107.40	\$32,284.16	\$51,210.16	\$69,748.95	\$84,870.31	\$101,553.09	\$201,968.56	\$313,558.35	\$424,972.17	\$493,198.90	\$493,671.14	\$493,217.60
FY2021	\$8,171.37	\$15,170.58	\$12,836.91	\$17,194.52	\$14,423.38	\$6,231.96	\$55,290.11	\$42,558.56	\$84,760.20	\$96,555.93	\$10,267.66	\$7,219.30
YTD	\$8,171.37	\$23,341.95	\$36,178.86	\$53,373.38	\$67,796.76	\$74,028.72	\$129,318.83	\$171,877.39	\$256,637.59	\$353,193.52	\$363,461.18	\$370,680.48
FY2022	\$18,245.95	\$38,815.26	\$26,765.37	\$22,996.72	\$22,728.29	\$23,037.99	\$110,392.10	\$131,470.22	\$148,831.28	\$158,043.82	\$17,101.43	\$6,264.48
YTD	\$18,245.95	\$57,061.21	\$83,826.58	\$106,823.30	\$129,551.59	\$152,589.58	\$262,981.68	\$394,451.90	\$543,283.18	\$701,327.00	\$718,428.43	\$724,692.91
FY2023	\$17,714.27	\$29,642.49	\$26,135.01	\$29,754.45	\$25,300.02							
YTD	\$17,714.27	\$47,356.76	\$73,491.77	\$103,246.22	\$128,546.24	\$128,546.24	\$128,546.24	\$128,546.24	\$128,546.24	\$128,546.24	\$128,546.24	\$128,546.24

Current month LT collections reflects money generated in the previous month.

Village of Taos Ski Valley

Gross Receipts Distribution collected for September 2022

recieved in November 2022



FY2022 & FYTD2023 TIDD GRT Distribution

Date	VTSV Increment	State Increment	Admin Fees	Pay Backs	Total TIDD	NWIFA & US	Hold Harmiss	VISV Cash
7/15/2021	22,594.97	17,869.77	(425.27)		40,039.47	8,360.12	10,081.12	68,717.19
8/15/2021	22,292.78	36,146.76	(413.32)		58,026.22	8,360.12	10,960.32	41,194.66
9/15/2021	32,826.02	51,922.38	(617.83)		84,130.57	8,360.12	13,044.53	84,767.28
10/15/2021	15,512.90	24,537.46	(291.97)		39,758.39	8,360.12	14,367.03	114,462.17
11/15/2021	16,468.83	25,649.56	(312.79)		41,805.60	8,360.12	11,695.48	87,852.52
12/15/2021	(21,530.95)	(34,056.60)	405.24		(55,182.31)	8,360.12	13,823.32	130,134.55
1/15/2022	1,860.66	2,940.96	(35.03)	(4,766.59)		8,360.12	11,237.56	101,812.08
2/15/2022	86,951.83	137,535.92	(1,636.55)	(50,415.72)	172,435.48	8,360.12	39,743.87	288,224.10
3/22/2022	80,796.27	127,813.98	(1,520.59)		207,089.66	8,360.12	36,620.19	264,254.52
4/20/2022	140,825.42	222,750.52	(2,650.52)		360,925.42	8,360.12	44,637.00	288,432.59
5/21/2022	132,368.07	210,669.88	(2,482.17)		340,555.78	8,360.12	53,829.95	387,016.42
6/16/2022	82,974.24	131,244.40	(1,561.68)		212,656.96	8,360.12	15,439.93	60,037.50
TOTAL FY22	613,941.04	955,024.99	(11,542.48)	(55,182.31)	1,502,241.24	100,321.44	275,480.30	1,916,905.58

7/18/2022	(17,240.41)	(27,906.36)	319.99		(44,826.78)	8,360.12	6,426.90	54,648.70
8/22/2022	36,658.10	57,852.94	(689.95)	(44,826.78)	48,994.31	8,360.12	14,070.55	35,075.40
9/21/2022	37,758.59	57,866.32	(710.67)		94,914.24	8,360.12	17,588.79	68,454.10
10/19/2022	15,202.78	24,597.60	(276.99)		39,523.39	8,360.12	10,637.18	80,723.22
11/17/2022	133,817.63	204,886.92	(2,518.62)		336,185.93	8,360.12	25,992.53	126,212.90
12/15/2022								
1/15/2023								
2/15/2023								
3/15/2023								
4/15/2023								
5/15/2023								
6/15/2023								

TOTAL FY23	206,196.69	317,297.42	(3,876.24)	(44,826.78)	474,791.09	41,800.60	74,715.95	365,114.32
TOTAL FY2016-FY2023	5,136,668.86	4,669,503.79	(79,251.24)	(180,961.17)	9,546,692.88	517,498.33	1,265,914.73	11,702,791.10

Village Baseline

Month GRT is Generated	Month GRT is Reported to State	Mth GRT is distributed fr State to Entities	Total	State	Village
December	January	February	371,622.37	201,645.53	169,976.84
January	February	March	328,741.64	178,378.07	150,363.57
February	March	April	310,404.18	168,428.01	141,976.17
March	April	May	429,910.95	233,273.42	196,637.53
April	May	June	64,234.89	34,854.41	29,380.48
May	June	July	93,353.53	50,654.43	42,699.09
June	July	August	40,142.02	21,781.41	18,360.61
July	August	September	89,560.14	48,596.11	40,964.03
August	September	October	134,697.23	73,087.89	61,609.34
September	October	November	108,590.92	58,922.38	49,668.54
October	November	December	204,035.98	110,711.70	93,324.28
November	December	January	174,517.70	94,694.82	79,822.88
Total			2,349,811.54	1,275,028.17	1,074,783.36

Monthly Public Safety Report

Nov-22

Enforcement	R. Salazar	J Gladeu	J. Hutter	V. Vigil	Totals	Last Year
Hang up	0	0	1	0	1	1
Abandoned Vehicle	0	0	0	0	0	1
Alcohol Offense - Adult	0	0	0	0	0	1
Animal Calls	0	0	0	0	0	0
Arrests	0	0	0	0	0	0
Assists to other Agencies	2	1	0	3	6	4
B&E /Burglary	0	0	0	0	0	1
Battery or Assault	0	0	0	0	0	1
Business Alarm	1	0	0	0	1	2
Citizen Assists/Contacts	24	32	35	22	113	110
Civil Stand-by/Civil Complai	0	0	0	0	0	0
Disorderly /Disturbance	0	0	0	0	0	1
Domestic Calls	0	0	0	0	0	
Embezzlement	0	0	0	0	0	0
Foot Patrol Hours	20	24	7	8	59	0
Found/Lost Property	0	0	0	0	0	0
Fraud Complaint	0	0	0	0	0	0
Harassment	0	0	0	0	0	1
Health Orders	0	0	0	0	0	0
Larceny	0	0	0	0	0	1
Unknown/Information	0	0	0	0	0	4
Missing Adult/Person	0	0	0	0	0	0
MVC's	0	4	0	0	4	1
Narcotics Adult	0	0	0	0	0	0
Natural Diasters	0	0	0	0	0	1
Parking Citations	5	22	34	3	64	0
Private Property Crash	0	0	1	0	1	0
Reckless Driver	0	0	0	0	0	1
Residential Alarm	0	0	3	0	3	0
Shots Fired	0	0	0	0	0	0
Suicide Subject	0	0	0	0	0	0
Suspicious Persons/Vehicles	0	0	0	0	0	2
Theft	0	0	0	0	0	1
Traffic Enforcement Hours	34	46	42	8	130	36
Traffic Hazard	1	1	2	2	6	3
Traffic Stops	12	54	55	5	126	3
Tresspass Warnings	0	0	0	0	0	1
Vehicle Theft	0	0	0	0	0	0
Verbal Warnings	0	3	0	5	8	10
Welfare Check	1	2	5	0	8	0
Written Citations	10	32	27	0	69	1
Written warnings	2	19	27	0	48	3
EMS	2	2	3	3	10	2

Monthly Accomplishments for November 2022

Police Department Chief / Director Virgil Vigil

- Attended a Care flight training with TSV Inc. Employees and Officer Hutter. Met with the pilot of the Care flight and he let us know what was required and expected to land the helicopter at the VMF building.
- Fire/Ems/SAR and Police Department are fully functional and ready for the 2022/2023 Ski seasons.
- Lt Salazar completed the task of getting out department in compliance with the FBI Stats with our Spillman reporting system.
- J&D electric finished the installation of the Warning sirens, and they are now fully functional.
- Working with Fire Administrator Mitch Daniels and Fire Chief Wisdom and Chief Matt Rogers to keep the EMS and Fire Department staffed and cover for 7 days a week for the upcoming peak Ski Season.
- Attended the Public Safety/Firewise meeting and updated them on the progress of the Fire/Police/EMS developments and future plans.
- We have dedicated traffic enforcement on State Road # 150 and improper parking and handicap citations within the Village limits.
- Assisted EMS Chief Rogers in relocating the EMS Office next to the Police Office.

Items In progress for December

- Working with EMS Chief Rogers in getting several contract EMS personal to assist with EMS service/Fire during the Ski Seasons.
- I'm investigating if it is possible to reinstate a Municipal Judge for the Village of Taos Ski Valley so that we could get the revenue from our traffic enforcement citations.
- The Police Departments needs to update computers since they are outdated and were requested by ambitions to replace them as soon as possible since they are not able to be secured because they are outdated and have been compromised.
- Lt. Salazar and I are working on a schedule that can better serve the community during the opening of several businesses that are open later at night.

From VTSV Fire Department Chief Eddy Wisdom

Progress report for the Fire Department to keep the counsel in the loop for future plans and current progress that is

going on. I' am currently calibrating some four-way gas monitors to equip some of the police officers when they are on duty and may be first on scene, as of now three new fire fighters fresh out of the ECRFPA academy and four future candidates for which are exceptionally motivated in keeping them engaged. I' am currently working on a RIT apparatus I 'am going to get with Mitch and discuss implementing Engine 315 and Medic 311 for rapid response rescue. After last night's call it has come to my attention that it would not be advantageous to use 314 due to the tire chains. Moving on I'm in contact with Deke Willis the Fire Chief in Red River for further training opportunities, Matt Rodgers has scheduled a retired fighter from Las Cruces to train us on FDC and interior standpipes in the hotel community, Mitch is coordinating with Robert in an ICS training hopefully in the near future, as you know we've been taking the last week off of training due to Christmas week holiday. The council will be happy to know that the Fire Administrator, Mitch Daniels, and myself are in constant contact with Jeff Wood of HME for future specs for our tactical tender and have started building on the chassis. I have been investigating for a better safe alert program and have been in contact with Raynelle over in Questa and the alert system is much better, I will keep you apprised. I 'am currently starting to catch up on NFIRS and having a dialog with Eloy Prada of New Mexico State Fire Coordinator to try and clear up some previous incomplete NFIRS reports. For any questions, please contact me. Best Regards Fire Chief Eddy Wisdom.

From EMS Department Chief Matt Rogers

This month we:

Got our grant application submitted for new ambulance
Placed an order for a Lucas Automated compression machine for CPR.
Received quotes for a cardiac monitor
Have 2 contract EMT-I's for EMS coverage
Contracting with Pharmacists to obtain Board of Pharmacy License.
Once licensed with board of pharmacy we can apply to get Ambulance certified with EMS Bureau.
Requesting to use Lodgers tax \$ to help fund EMS coverage until GRT tax kicks in
Continuing to work towards round the clock EMS on-duty/on-call coverage.

Matt Rogers

From TSVFD Fire Administrator Mitch Daniels

Fire Apparatus

Trade-in value from Dodge 5500 mini-pumper \$298,234.
HME custom Tanker/Tender on a Freightliner 4x4, 1700 gallons of water, 1250gpm pump.
Tanker/Tender priced at \$514,574, balance due \$217,621.
We have had great support from the NM State Fire Marshal's Office and the NM Finance Authority.

EMS – assisting EMS Chief Rogers as needed. Received approval from the NM State Fire Marshal's Office to purchase a Lucas 3 Chest Compression System.

CWPP completed and turned in. Jalmar was uploading to the server shared folder.

Mitch Daniels

Village of Taos Ski Valley

Department of Public Safety

Fire/EMS Division Administrator

Council report through December 16-2022

Inspections performed residential: 7

Inspection in response to complaint: 0

Enforcement actions: 2

Inspections performed multi-family and commercial: 8

Permits issued since last council report:

0_ new residential building.

0_ residential repair/remodel

0_ residential demolition

0_ new commercial buildings permitted.

0_ commercial or multifamily repair/remodel permitted.

0_ demolition commercial permitted.

1_ Projects currently in application or submission review.

1_ Residential project in discussion of pending submission.

Narrative of other activities:

1. Plumbing weatherization of Village complex tree damaged units complete.

2. Update of the Non-Federal Lands Grant. Work plan is 95% complete for submission to State Forestry and State Legal review at time of writing.

3. Roof framing has begun at the new Mogul Medical. Second floor wall and first floor slab activities are progressing at the Firehouse/Admin building site. There will be some continuing backfill at that site, occasional heavy equipment and trucks will be in the area in the short term, continue using caution and patience when in the area. There are no further road closures planned for this season. Hotel St. Bernard Demolition is complete and the site is secured for the winter season.

4. At the December meeting of the NCRTD announcement of request for bid opening to construct the new Taos maintenance facility near the corner of Salazar and Chamisa Roads. Another announcement was the rebranding of the Blue Bus logos and bus appearance which will slowly be accomplished as equipment is retired and replaced. December 15 the Blue Bus resumed operation of the TSV green line. Announcement and schedule is included following this report.

341 TSV Green

Fares:
The 341 TSV Green Route and all fixed routes are Fare-Free service.

Holidays:
Service provided on ALL HOLIDAYS during season of operation

Serving Persons with Disabilities
All vehicles are wheelchair accessible. For qualifying persons with disabilities NCRD also provides an ADA paratransit service within the City of Española and the Town of Taos. For all other routes outside those areas, the fixed route bus will "flex" up to ¼ of a mile on paved and/or gravel roads for qualifying persons with disabilities. These are "origin to destination" transportation services for persons with disabilities who cannot use the fixed bus service.

Individuals who wish to be considered for this service will need to complete an application, have the information verified by a medical professional, and be certified by the NCRD as ADA paratransit eligible. There is no cost for this service. For more information please call (866) 206 0754 or visit our website at RidetheBlueBus.com

The bus operator will assist an individual to get on or off the bus, but will not load or unload the individual's personal belongings or carry-on items. If an individual needs assistance beyond this, The District recommends that he/she be accompanied by a personal care attendant or companion. A personal care attendant may ride with the eligible individual at no cost. The personal care attendant must board and alight at the same stops as the passenger.

Title VI
The North Central Regional Transit District (NCRD) is committed to compliance with Title VI of the Civil Rights Act of 1964, 49 CFR, part 2, and all related regulations and directives. NCRD assures that no person shall on the grounds of religion, race, color, national origin, gender, age, disability, income status or English proficiency be excluded from participation in, be denied the benefits of, or be subjected to discrimination under any program or activity under any NCRD program, activity or service.

The NCRD will not discriminate on the basis of race, color or national origin in the delivery of service. To obtain more information on our nondiscrimination obligations or to file a Title VI complaint, contact us at: NCRD, Executive Director, 1327 N Riverside Dr., Española, NM 87532

El NCRD no discrimina sobre la base de raza, color u origen nacional en la prestación del servicio. Para obtener más información acerca de nuestras obligaciones de no discriminación o para presentar una queja del Título VI, póngase en contacto con nosotros en: NCRD, Director Ejecutivo, 1327 N Riverside Dr., Española, NM 87532

341 TSV Green



**Operates Thursday through Sunday
December 15th through March 26th**
341 TSV Green provides fare-free service to the
Town of Taos, El Prado, Arroyo Seco,
Valdez and Taos Ski Valley



To access the Blue Bus Tracker:
Scan this QR Code or download the MyStop App
to your mobile device

North Central Regional Transit District
1327 N. Riverside Drive
Española, NM 87532
866-206-0754 or 505-629-4725
RidetheBlueBus.com

Route and schedule information updated December 1, 2022

THURSDAY - SUNDAY SCHEDULE

Northbound

Trip Number	Paseo del Pueblo Sur & Chamisa Road <i>Sagebrush Inn</i>	Paseo del Pueblo Sur & Chamisa Road <i>Hampton Inn</i>	Paseo del Pueblo Sur & Roy Road	Paseo del Pueblo Sur & Bertha Street	Paseo del Pueblo Sur & Camino de la Marces	Paseo del Pueblo Sur & Cruz Alta	Paseo del Pueblo Sur & Cervantes St	Paseo del Pueblo Sur & Siler Road	Crite Plaza & Camino de la Placita <i>Convention Center</i>	Paseo del Pueblo Norte - Kil Carson Park	Paseo del Pueblo Norte & Brooks Street <i>Karlina Lodge</i>	Paseo del Pueblo Norte & Mabel Dodge Ln <i>Blake's Lodge</i>	US-64 & Lake Road at El Puertito Church	NM-150 & US-64 <i>RTD Solar Center</i>	NM-150 & Quail Ridge <i>Common Fire</i>	NM-150 & Lyndon/Las Animas Road	Arroyo Seco Community Center	NM-150 & NM-230	Taos Ski Valley Let Warming Hut
AM TRIPS																			
IN	7:30	7:33	7:34	7:36	7:38	7:40	7:42	7:45	7:49	7:50	7:53	7:55	7:57	8:03	8:05	8:09	8:11	8:15	8:30
PM TRIPS																			
2N	3:25	3:28	3:29	3:31	3:33	3:35	3:37	3:40	3:44	3:45	3:48	3:50	3:52	3:58	4:00	4:04	4:06	4:10	4:25

Southbound

	Taos Ski Valley Let Warming Hut	NM-150 & NM- 230	Arroyo Seco Community Center	NM-150 & Lynood/Las Animas Road	NM-150 & Quail Ridge <i>Common Fire</i>	NM-150 & US- 64 <i>RTD Solar Center</i>	US-64 & Fresquez Road at El Puertito Church	Paseo del Pueblo Norte & Brooks Street <i>El Pueblo Lodge</i>	Critic Plaza Drive & Camino de la Placita <i>Convention Center</i>	Paseo del Pueblo Sur & Siler Road	Paseo del Pueblo Sur & La Pieda Rd	Paseo del Pueblo & Camino de la Merced	Paseo del Pueblo Sur & Bertha Street	Paseo del Pueblo Sur & Chamisa Road <i>Sagebrush Inn</i>
Trip Number														
AM TRIPS														
1S	8:40	8:54	8:58	9:00	9:04	9:06	9:10	9:14	9:18	9:22	9:25	9:29	9:30	9:32
PM TRIPS														
2S	4:35	4:49	4:53	4:55	4:59	5:01	5:05	5:09	5:13	5:17	5:20	5:24	5:25	5:27

FOR EVERYONE'S SAFETY:

- Vehicles are equipped with video and audio surveillance
- Please remain seated while the vehicle is in motion
- Drivers will assist passengers with visual or mental impairments. Find the right bus at stops served by multiple routes
- Children under the age of 10 must be accompanied by an adult or guardian
- We can carry only 2 bikes—bike racks are "first come, first served" / Passenger is responsible for loading & unloading bike.

OUT OF COURTESY FOR EACH OTHER:

- Please avoid playing music that can be heard by others
- Please avoid talking loudly on your cell phone
- Appropriate clothing must be worn (shirt, pants/bottoms and shoes)
- Animals are allowed on buses only under one of the following exceptions:
 - Service animals necessary for travel by passengers with disabilities
 - Animals that can be safely transported in a carrier

WE TAKE PRIDE IN KEEPING OUR BUSES CLEAN FOR YOU! TO HELP US:

- Food in a sealed container is okay, but eating is not permitted on the bus
- Only non-alcoholic beverages in a sealed hard container can be consumed
- Please don't put your feet on your seat or back of the seat in front of you
- Please use trash receptacles on the bus and at the bus stops

LOST ITEMS?

- While the NCRD is not responsible for lost or stolen items, we encourage you to notify the RTD at 866-206-0754 to see if it's been recovered
- Lost and found items are only kept for 30 days

DRIVERS HAVE THE RESPONSIBILITY TO REFUSE SERVICE WHEN THEY SEE:

- Smoking on the bus
- Open alcoholic beverages
- Illegal drugs
- Offensive or threatening language
- Belligerent behavior
- Weapons



RIDER ALERT!

NCRTD 2022 HOLIDAY SCHEDULE:

Please note the RTD "Blue Bus" will **not** be in service on the following dates; **Friday, December 23, Monday, December 26, & Monday, January 2.** in observance of the winter holidays.

Exceptions will include the following:

- **255 Mountain Trail** will operate each day from December 23 to January 2 on its **non-winter schedule.**
- **341 TSV Green** which operates Thursday through Sunday only, will continue to operate on that schedule throughout the period.
- **305 Taos Express** will not operate December 25 and January 1 but will be in service December 24 and December 31.

**For more information, please visit www.RidetheBlueBus.com
or call toll-free 1-866-206-0754 ext. 2**

PUBLIC WORKS UPDATE

November 27, 2022

- Water:
 - Monthly sampling
 - Maintenance and Repairs
 - Water usage was up 25.48% from last year for the month of November.
 - Installed new isolation valve for the Green Tank inlet so we could work on the altitude valve because the Isolation valve seized in the open position.
 - Working on failed altitude valve which affected the area near the Green Tank (ordered the repair kit)
 - Had a couple calls for frozen service lines
- Wastewater:
 - Plant Operations
 - Permit excursion for a missed sample (out with COVID)
 - Working with MMBR to change out UV system and membranes in Train #2

Date	BOD Data		pH	TSS		NH ₃ (Ammonia)		Total P		Flow, MG	E.Coli	Fecal	Date	Total N: mg/L		Total N: lb/d		Influent Flow	
	mg/L	lb/d		mg/L	lb/d	mg/L	lb/d	mg/L	lb/d	Daily	CFU	CFU		TKN + NO ₃ + NO ₂	TKN + NO ₃ + NO ₂	MG			
2	3.50	0.83	7.31	0.26	0.06	0.36	0.09	0.05	0.01	0.028			2	1.14		0.27	0.023		
9			7.57			0.36	0.07	0.05	0.01	0.024	1.00	1.00	9	1.17		0.24	0.028		
14	No sample taken		7.03							0.025			14	0.00		0.00	0.017		
22			7.47			0.36	0.08	0.05	0.01	0.025			22	0.81		0.17	0.031		
29	2.00	0.59	7.04	0.20	0.06	0.36	0.11	0.05	0.01	0.036			29	1.66		0.49	0.021		
30			7.41							0.034	1.00	1.00	30	0.00		0.00	0.028		
Total		1.43			0.12		0.34		0.05	0.782			Total	Total Nitrogen			0.841		
7 Day Avg (MAX)	3.50	0.83	7.73	0.26	0.06	0.36	0.11	0.05	0.01	0.039	1.00	1.00	7 Day Avg	1.65		0.49	0.048		
Min	2.00	0.59	7.03	0.20	0.06	0.36	0.07	0.05	0.01	0.002	1.00	1.00	Min	mg/L lb/d			0.017		
30 Day Avg (AVG)	2.75	0.71		0.23	0.06	0.36	0.09	0.05	0.01	0.026	1.00	1.00	30 Day Avg	1.19		0.29	0.02803333		
Removal %		99.34%		99.87%															

- Staff
 - Extended an offer to the top candidate with experience with heavy equipment. We hired Josiah Griego to fill in our remaining position.
- Plant and Collections Update
 - Compared to the flow in 2022, we are up 25.48% for the month of November.
- Roads:
 - Started with snow plowing
 - Maintenance to Road
 - Road Grading
- Equipment
 - Routine equipment maintenance
 - Maintenance on all the snow equipment
- General Public Work tasks
 - Housekeeping in the buildings
 - Housekeeping around the Wastewater Treatment Plant

DMR Copy of Record

Permit #:	NM0022101	Permittee:	TAOS SKI VALLEY, VILLAGE OF	Facility:	TAOS SKI VALLEY, VILLAGE OF
Major:	Yes	Permittee Address:	7 FIREHOUSE RD. 38 OCEAN BLVD. TAOS SKI VALLEY, NM 87525	Facility Location:	7 FIREHOUSE RD. 38 OCEAN BLVD. TAOS SKI VALLEY, NM 87525
Permitted Feature:	001 External Outfall	Discharge:	001-A TREATED MUNICIPAL WASTEWATER TO THE RIO HONDO		
Report Dates & Status	From 11/01/22 to 11/30/22	DMR Due Date:	12/15/22	Status:	Not DMR Validated
Monitoring Period:	Considerations for Form Completion			Telephone:	575-776-8220

Principal Executive Officer	Anthony Martinez	Title:	Public Works Director
First Name:	Anthony		
Last Name:	Martinez		
No Data Indicator (NODI)			
Form NODI:			

			1	2												
00310	BOD, 5-day, 20 deg. C	1 - Effluent Gross	0	--	Sample = 0.71 Permit Req. <= 23.8 30DA AVG <= 0.83 35.77 DA AVG	=	26 - lb/d	=	2.75	30.0 30DA AVG <= 45.0 7 DA AVG	=	3.5	19 - mg/L	0230 - Twice Per Month	0	24 - COMP24
00400	pH	1 - Effluent Gross	0	--	Sample = 7.03 Permit Req. <= 6.6 MINIMUM	=	26 - lb/d	=	7.73	8.8 MAXIMUM	=	7.73	12 - SU	050DW - 5 Days Every Week	0	GR - GRAB
00530	Solids, total suspended	1 - Effluent Gross	0	--	Sample = 0.06 Permit Req. <= 23.8 30DA AVG <= 0.06 35.77 DA AVG	=	26 - lb/d	=	0.23	30.0 30DA AVG <= 45.0 7 DA AVG	=	0.26	19 - mg/L	0230 - Twice Per Month	0	24 - COMP24
00600	Nitrogen, total [as N]	1 - Effluent Gross	0	--	Sample = 0.29 Permit Req. <= 13.65 30DA AVG <= 20.57 DA AVG	=	26 - lb/d	=	1.19	8.2 30DA AVG <= 12.3 7 DA AVG	=	1.66	19 - mg/L	0107 - Weekly	0	24 - COMP24
00610	Nitrogen, ammonia total [as N]	1 - Effluent Gross	0	--	Sample = 0.09 Permit Req. <= 5.34 30DA AVG <= 0.11 5.34 7 DA AVG	=	26 - lb/d	=	0.36	3.2 30DA AVG <= 3.2 7 DA AVG	=	0.36	19 - mg/L	0230 - Twice Per Month	0	24 - COMP24
00665	Phosphorus, total [as P]	1 - Effluent Gross	0	--	Sample = 0.01 Permit Req. <= 0.8 30DA AVG <= 1.2 7 DA AVG	=	26 - lb/d	=	0.05	0.5 30DA AVG <= 0.75 7 DA AVG	=	0.05	19 - mg/L	0230 - Twice Per Month	0	24 - COMP24
50050	Flow, in conduit or thru treatment plant	1 - Effluent Gross	0	--	Sample = 0.026 Permit Req. <= 0.027	=	26 - lb/d	=	0.027	Req Mon 7 DA AVG	=	0.039	03 - MGD	0101 - Daily	0	TM - TOTAL
50060	Chlorine, total residual	1 - Effluent Gross	0	--	Sample = 19.0 INST MAX Permit Req. <= 9 - Conditional Monitoring - Not Required This Period	=	26 - lb/d	=	19.0 INST MAX	9 - Conditional Monitoring - Not Required This Period	=	19.0 INST MAX	28 - ug/L	050DW - 5 Days Every Week	0	GR - GRAB
51040	E. coli	1 - Effluent Gross	0	--	Sample = 32+ CFU/100mL Permit Req. <= 235.0 DAILY MAX	=	26 - lb/d	=	1.0	126.0 30DAVEO <= 235.0 DAILY MAX	=	1.0	32+ CFU/100mL	0230 - Twice Per Month	0	GR - GRAB

74055	Coliform, fecal general	1 - Effluent Gross	0	--	Value NODI	Sample	1.0	200.0 30DAVGEO	1.0	400.0 DAILY MX	32 - CFU/100mL	00230 - Twice Per Month	GR - GRAB
					Permit Req. Value NODI	<=	<=	<=	<=	<=	<=	<=	
81010	BOD, 5-day, percent removal	1 - Effluent Gross	0	--	Value NODI	Sample	99.34	85.0 MO AV MN	99.34	23 - %	01/30 - Monthly	CA - CALCTD	
					Permit Req. Value NODI	>=	>=	>=	>=	>=	>=	>=	
81011	Solids, suspended percent removal	1 - Effluent Gross	0	--	Value NODI	Sample	99.87	85.0 MO AV MN	99.87	23 - %	01/30 - Monthly	CA - CALCTD	
					Permit Req. Value NODI	>=	>=	>=	>=	>=	>=	>=	

Submission Note

If a parameter row does not contain any values for the Sample nor Effluent Trading, then none of the following fields will be submitted for that row: Units, Number of Excursions, Frequency of Analysis, and Sample Type.

Edit Check Errors

No errors.

Comments

Attachments

		Name	Type	Size
Excursion_Letter_Total_Nitrogen_November.2022.pdf			pdf	87974.0
Report Last Saved By				
TAOS SKI VALLEY, VILLAGE OF				
User:	AMARTINEZ@VTSV.ORG			
Name:	Anthony Martinez			
E-Mail:	amartinez@vtsv.org			
Date/Time:	2022-12-15 12:53 (Time Zone: -06:00)			
Report Last Signed By				
User:	AMARTINEZ@VTSV.ORG			
Name:	Anthony Martinez			
E-Mail:	amartinez@vtsv.org			
Date/Time:	2022-12-15 12:56 (Time Zone: -06:00)			

VILLAGE OF TAOS SKI VALLEY
Village Council
Agenda Item

AGENDA ITEM TITLE: Consideration to Approve Resolution No. 2023-523 Requesting a Permanent Budget Adjustment (BAR) to the FY2023 Budget to Increase the Lodgers Tax Revenue and Expenses to Match the Lodger's Tax Board Final FY23 Budget and Account for Additional FY22 Expenses paid in FY23

DATE: December 27, 2022

PRESENTED BY: Carroll Griesedieck, Finance Director

STATUS OF AGENDA ITEM: New Business

CAN THIS ITEM BE RESCHEDULED: Not Recommended

BACKGROUND INFORMATION: The Village submitted its fiscal year 2022-23 budget to LGBMS in July of 2022. At that time, the budgeted revenue & expenses submitted to LGBMS were based on the previous FY22 Lodger's Tax Budget. The FY23 LTB budget was not received by VTSV in time to make the adjustments before the budget submittal due date. A budget adjustment (BAR) is needed in order to align the VTSV FY23 Lodgers tax budget with the one finalized by the Lodger's Tax Board, and to account for additional FY23 expenses incurred as a result of adjustments made to the FY22 Lodger's tax budget that were not accounted for or paid in FY22.

Attached is the finalized LTB budget, & the FY23 VTSV budget as submitted with adjustments proposed in order to accomplish the revised budget. (exhibit A)

In order to account for the above-described adjustments, Staff is requesting the following:

FUND	ACCOUNT	AMOUNT
Lodgers Tax (15/21400)	41300/4029 Revenue	\$250,000.00
Lodgers Tax (15/21400)	57060/6220 Outside Contractors	\$289,000.00
Lodgers Tax (15/21400)	55010/6244 Audit	\$2,500.00

RECOMMENDATION: Staff recommends approval of Resolution #2022-523 to amend the Lodger's tax budget for FY2023 in order to align the VTSV FY23 Lodgers tax budget with the one finalized by the Lodger's Tax Board, and to account for additional FY23 expenses incurred as a result of adjustments made to the FY22 Lodger's tax budget that were not accounted for or paid in FY22.

**VILLAGE OF TAOS SKI VALLEY
RESOLUTION NO. 2023-523**

A RESOLUTION REQUESTING A PERMANENT BUDGET ADJUSTMENT TO THE FY2023 BUDGET (BAR) TO INCREASE THE LODGER'S TAX REVENUE AND EXPENSES TO MATCH THE LODGER'S TAX BOARD FINALIZED FY23 BUDGET & ACCOUNT FOR ADDITIONAL FY22 EXPENSES PAID IN FY23

WHEREAS, it is hereby resolved that the Village of Taos Ski Valley having met in a regular meeting on December 27, 2022 proposes to make an adjustment to the Fiscal 2022-2023 budget as follows:

<u>FUND</u>	<u>ACCOUNT</u>	<u>AMOUNT</u>
Lodgers Tax (15/21400)	41300/4029 Revenue	\$250,000.00
Lodgers Tax (15/21400)	57060/6220 Outside Contractors	\$289,000.00
Lodgers Tax (15/21400)	55010/6244 Audit	\$2,500.00

WHEREAS, at the regular meeting of the Village of Taos Ski Valley Governing body on December 27, 2022, it considered adjustments to its budget for the Fiscal Year 2022-2023; and

WHEREAS, said budget was developed on the basis of need and through cooperation with all user departments, elected officials and other department supervisors; and

WHEREAS, the official meetings for the review of said documents were duly advertised and posted in compliance with the State of New Mexico Open Meetings Act; and

WHEREAS, it is the majority opinion of this Council that the proposed budget adjustments meets the requirements as currently determined for Fiscal Year 2022-2023.

NOW, THEREFORE, BE IT HEREBY RESOLVED that the governing body of the Village of Taos Ski Valley, State of New Mexico hereby approves authorizes and directs that the Village of Taos Ski Valley budget for Fiscal Year 2022-2023 be amended accordingly.

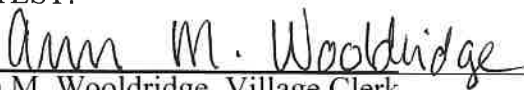
PASSED, APPROVED AND ADOPTED this 27th day of December, 2022

THE VILLAGE OF TAOS SKI VALLEY

By: 
Tom Wittman, Mayor Pro Tem



ATTEST:


Ann M. Wooldridge, Village Clerk

VOTE: For 4 Against 0

Lodger's Tax Budget BAR for FY23

2022/2023

		LTB Budget	FY23 VTSV Budget	FY22 Exp paid in FY23	Budget Adjustment
Revenues		Collection			
Projected Collections		\$700,000.00	\$450,000.00		\$250,000.00
Beginning Balance		\$523,258.98			
Total Revenues		\$1,223,258.98			\$250,000.00 Adj to Revenue
Expenditures					
VTSV - CC		\$415,000.00	\$ 415,000.00		\$0.00
VTSV - Special Projects	Included in Chamber Budget	\$0.00			
Community Proposals:		\$33,500.00	\$ 33,500.00		\$0.00
Field Ins.	\$3,000.00				\$0.00
German School	\$0.00				\$0.00
Jillana Ballet	\$0.00				\$0.00
Taos School of Music	\$4,000.00				\$0.00
Taos Opera	\$3,500.00				\$0.00
TSV Inc. Fireworks (New Years Eve & Ernie's BD)	\$14,000.00				\$0.00
Winter Wine Festival	\$9,000.00			\$ 9,000.00	\$9,000.00
TSV Employee Shuttle		\$20,000.00	\$ 20,000.00	\$ 50,000.00	\$50,000.00
RTD Shuttles:		\$45,000.00	\$ 65,000.00		-\$20,000.00
Winter	\$45,000.00				
Summer	\$0.00				
Taos Air		\$200,000.00	\$ 125,000.00	\$ 75,000.00	\$150,000.00
Taos Air (Additional \$100,000 if collections exceed \$500,000)		\$100,000.00	\$ -		\$100,000.00
Parks & Rec Requests		\$15,000.00	\$ 15,000.00		\$0.00
Administrative Fee		\$45,000.00	\$ 45,000.00		\$0.00
Legal Services		\$1,000.00	\$ 1,000.00		\$0.00
Audit		\$7,500.00	\$ 5,000.00		\$2,500.00
Total Expenditures		\$882,000.00			\$291,500.00
Total Revenue		\$1,223,258.98			\$289,000.00 Adj Outside Contractors
Total Expenditure		\$882,000.00			\$2,500.00 Adj Audit
Ending Balance		\$341,258.98			\$291,500.00
		6/8/2022			
				Resolution #2022-523	EXHIBIT A

VILLAGE OF TAOS SKI VALLEY
Village Council
Agenda Item

AGENDA ITEM TITLE: Consideration to Approve Resolution 2023-524 Concerning Governing Body Meetings and Notice Required

DATE: December 27, 2022

PRESENTED BY: Ann Marie Wooldridge, Village Clerk

STATUS OF AGENDA ITEM: New Business

CAN THIS ITEM BE RESCHEDULED: Not Recommended

BACKGROUND INFORMATION:

Required annually by the State of New Mexico, this is the Open Meetings Act that governs how and when public meetings can be held.

RECOMMENDATION: Staff recommends approval of Resolution 2023-524 Concerning Governing Body Meetings and Notice Required for calendar year 2023.

VILLAGE OF TAOS SKI VALLEY

RESOLUTION 2023-524

A RESOLUTION CONCERNING GOVERNING BODY MEETINGS AND PUBLIC NOTICE REQUIRED

WHEREAS, Section 10-15-1(B) of the New Mexico Open Meetings Act, NMSA 1978 as amended, provides that "All meetings of a quorum of Village Council or any board, commission or other policy-making body of any state agency, or any agency or authority of any county, municipality, district or any political subdivision held for the purpose of formulating public policy, discussing public business or for the purpose of taking any action within the authority or the delegated authority of such board, commission or other policy-making body, are declared to be public meetings open to the public at all times, except as otherwise provided in the constitution or the provisions of the Open Meetings Act"; and,

WHEREAS, any meetings subject to the Open Meetings Act at which the discussion or adoption of any proposed resolution, regulation or formal action occurs shall be held only after reasonable notice to the public; and,

WHEREAS, Section 10-15-4, NMSA 1978 provides that "Any person violating any of the provisions of Section 10-15-1, NMSA 1978 is guilty of a misdemeanor and upon conviction shall be punished by a fine of not more than five hundred dollars (\$500) for each offense"; and,

WHEREAS Section 10-15-1(D) of the Open Meetings Act requires the Village of Taos Ski Valley to determine annually what constitutes reasonable notice of its public meetings;

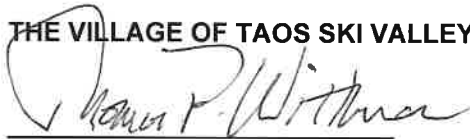
NOW, THEREFORE BE IT RESOLVED by the governing body of the Village of Taos Ski Valley, New Mexico that:

1. All meetings shall be held via teleconference or as indicated in the meeting notice.
2. Unless otherwise specified, regular meetings shall be held each month on the fourth Tuesday. The agenda will be available at least seventy-two hours prior to the meeting from the Village Clerk whose office is located at 7 Firehouse Road, second floor, Taos Ski Valley, New Mexico. Notice of any other regular meetings will be given ten (10) days in advance of the meeting date. The notice shall indicate how a copy of the agenda may be obtained.
3. Special meetings may be called by the Mayor or a majority of the Village Council upon three (3) days' notice. The notice shall include an agenda for the meeting or information on how Village Council or the public may obtain a copy of the agenda. The agenda shall be available to the public at least seventy-two hours before any special meeting.
4. Emergency meetings will be called only under unforeseen circumstances which demand immediate action to protect the health, safety and property of citizens or to protect the public body from substantial financial loss. The Village of Taos Ski Valley will avoid emergency meetings whenever possible. Emergency meetings may be called by the Mayor or a majority of the Village Council upon twenty-four (24) hours' notice, unless threat of personal injury or property damage requires less notice. The notice for all emergency meetings shall include an agenda for the meeting or information on how the public may obtain a copy of the agenda.
5. In addition to the regular meetings of the Village there are Briefings and Workshop Meetings at which no Council action will be taken and are held principally as information and study sessions. When these meetings are scheduled, Notice will be provided.

6. The notice requirements of Sections 1, 2, 3, 4 and 5 of this Resolution are complied with if the proposed agenda with the meeting date, time and location is posted at the Village's offices at Taos Ski Valley Firehouse, 7 Firehouse Road and outside the Village office in the announcement case, at the Village post office, Box Canyon, and at four other public places within the Village, as provided by Section 3-1-2 NMSA 1978, and on the Village's web site. Revised agendas may be posted up to seventy-two (72) hours prior to the meeting. In addition, written notice of such meetings shall be mailed, or hand delivered to federally licensed broadcast stations and newspapers of general circulation which have provided a written request for such notice. To meet these requirements all requests and agenda materials are required to be submitted to the Mayor's Office a week in advance.
7. Notwithstanding any other provisions of Sections 1 through 6 of this Resolution, the Mayor or Village Council may establish such additional notice requirements as may be deemed proper and advisable to comply with the provisions of the Open Meetings Act.
8. If any meeting is closed pursuant to exclusions contained in Section 10-15-1, Subsection H, NMSA 1978, such closed meetings called by the Mayor or Village Council shall not be held until public notice, appropriate under the circumstances, and in compliance with Sections 1 through 6 of this Resolution, has been given. In addition, such notice shall state the exclusion or exclusions in Section 10-15-1, Subsection H, NMSA 1978 of the Open Meetings Act, under which such closed meeting is permitted.

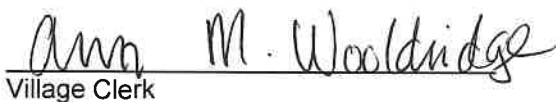
PASSED, ADOPTED AND APPROVED this 27th day of December 2022

THE VILLAGE OF TAOS SKI VALLEY



Mayor Pro Tem

Attest:



Village Clerk

Vote: For 4 Against 0

VILLAGE OF TAOS SKI VALLEY
Village Council
Agenda Item

AGENDA ITEM TITLE: **Consideration to Adopt a 2023 Village Holiday Schedule**

DATE: December 27, 2022

PRESENTED BY: Administrator John Avila, Clerk Ann Marie Wooldridge

STATUS OF AGENDA ITEM: New Business

CAN THIS ITEM BE RESCHEDULED: Not Recommended

BACKGROUND INFORMATION:

The Village's Personnel Policy, approved and adopted by Village Council Resolution 2017-332, identifies the legal holidays for employees of the Village of Taos Ski Valley. Each year the Resolution is updated with the approved holiday calendar.

<u>Holiday</u>	<u>Actual Holiday</u>	<u>Observed Holiday</u>
New Year's Day	Sunday, January 1, 2023	Monday, January 2, 2023
MLK Day	Monday, January 16, 2023	Monday, January 16, 2023
Presidents' Day	Monday, February 20, 2023	Monday, February 20, 2023
Memorial Day	Monday, May 29, 2023	Monday, May 29, 2023
Independence Day	Tuesday, July 4, 2023	Tuesday, July 4, 2023
Labor Day	Monday, September 4, 2023	Monday, September 4, 2023
Indigenous Peoples' Day	Monday, October 9, 2023	Monday, October 9, 2023
Veterans Day	Saturday, November 11, 2023	Friday, November 10, 2023
Thanksgiving Day	Thursday, November 23, 2023	Thursday, November 23, 2023
Family Friday	Friday, November 24, 2023	Friday, November 24, 2023
Christmas Eve	Sunday, December 24, 2023	Monday, December 25, 2023
Christmas	Monday, December 25, 2023	Tuesday, December 26, 2023
Personal Holiday		

RECOMMENDATION: Staff recommends Approval of the 2023 Village Holiday Schedule.

VILLAGE OF TAOS SKI VALLEY
Village Council
Agenda Item

AGENDA ITEM TITLE: Consideration to Approve the Village Budget Calendar for Financial Planning and Reporting

DATE: December 27, 2022

PRESENTED BY: John Avila, Village Administrator

STATUS OF AGENDA ITEM: New Business

CAN THIS ITEM BE RESCHEDULED: Not Recommended

BACKGROUND INFORMATION:

The Village of Taos Ski Valley has adopted a Budget Calendar for planning financial reporting. An update to the Budget Calendar is advisable to set the department expectations each year. Attached is the 2023 Budget Calendar for approval and scheduling.

FY2024 Budget Schedule:

January 2023	Set up budget formatted spreadsheet for each dept & fund.
February 2023	The budget forms from FY2023 will be sent out to be used as templates for staff.
February/March 2023	Initial budget meetings with staff.
March 2023	Review and update water & sewer rates.
April 2023	Departmental budget meeting will be scheduled as follow-up
April 2023	Additional department budget meetings for changes/updates
April 25, 2023	Budget workshop with council 10AM (regular Council meeting PM)???
June 1, 2023	Deadline to submit initial draft budget to DFA for preapproval.
July 25, 2023	Council meeting to approve 4 th Q Fy2023 and finalize FY2024 budget.
July 31, 2023	Final budget adjustments due to DFA along with 4Q FY2023 report.

STAFF RECOMMENDATION: Staff recommends Approval of the Village Budget Calendar to set the Village schedule for financial planning and reporting.

Recommended Budget Calendar		
Task	Timing	Responsibility
1. Set up budget formatted spreadsheet for each fund, department, division, and account.	January	Finance Department
2. Compare total actual expenditures from previous fiscal year to establish total expenditures and revenue for current fiscal year.	February (By February 24 th)	Finance Department
3. Prepare instructions for elected officials & department heads. Indicate any guidelines that should be considered, such as IT, legal, training and contract expenses	February (By February 24 th -send with departmental budget sheets)	Finance Department
4. Send instructions, appropriate budget pages and appropriate analysis of expenditures to elected officials & department heads.	First week in March	Finance Department
5. Complete or update estimates for this year and budget requests for next year. Attach justification for budget requests and return.	Submit to Finance department March 17 th with justifications	Elected Officials & Department Heads
6. Review departmental requests and update revenue estimates and proposed adjustments.	First week in April (3 rd -7 th)	County/City Manager & Finance Department
7. Send budget proposals to Governing Body.	Second week in April (by April 16 th)	Finance Department
8. Hold workshops with elected officials, department heads, and have hearings for public input.	April 25 th (?)	Governing Body
9. Return budget preparation turnaround worksheet to elected official or department head for final review and comment.	End of April	Finance Department
10. Finalize budget and submit to governing body for review. Estimate ending cash balance as of June 30 and reflect on recap of budget.	Early-May (12 th ?)	Finance Department
11. Review recommended budget and approve.	May Meeting (May 23 rd)	Governing Body
12. Prepare budget for submission to DFA/LGD.	May 26-31	Finance Department
13. Submit Interim Budget to LGBMS	By June 1	Finance Department
14. Interim Budget approval granted.	By July 1	DFA/LGD
15. Hold final budget hearing, GB Adopts final budget & end of year state BARs by resolution. GB approves 4 th Q financial report by resolution.	July 25th	Governing Body/Manager
16. Submit final adjustments to budget & 4 th Q financial reports as of June 30 to DFA/LGD.	By July 31 st	Finance Department
17. Load budget into accounting system.	For July processing	Finance Department
18. Review and certify budget.	By 1st Monday in September	DFA/LGD

Recommended Budget Calendar		
Task	Timing	Responsibility
19. Load final budget adjustment into accounting system.	September	Finance Department
20. Certification of tax rates to counties.	September	DFA/LGD
21. Instructions to impose tax rate to county assessor.	September	Governing Body

VILLAGE OF TAOS SKI VALLEY
Village Council
Agenda Item

AGENDA ITEM TITLE: Consideration to Award Contract to Repair Damage to Village Complex Units 9,10, and 1 to Anchor Built Inc. using the Pricing Agreement

DATE: December 27, 2022

PRESENTED BY: John Avila, Village Administrator

STATUS OF AGENDA ITEM: New Business

CAN THIS ITEM BE RESCHEDULED: Not Recommended

BACKGROUND INFORMATION:

The Village of Taos Ski Valley property at 1346 NM 150, identified as Village Workforce Housing and Offices, sustained damage in the wind squall of 2021 and other weather events in 2022. The final insurance decision for payments for repairs were recently determined and require signature from all additional coverage beyond the NM Self Insurers' Fund. Through state pricing agreements, the Village can procure construction contracting to complete repairs on the damaged units. The contract for repair of the units is attached for Council approval.

STAFF RECOMMENDATION: Staff recommends awarding the construction contract for repair of units 9, 10, and 1 at the Village Complex to Anchor Built Inc.

VILLAGE OF TAOS SKI VALLEY
Village Council
Agenda Item

AGENDA ITEM TITLE: Consideration to Approve a Trade-in of the Village 2021 Dodge 500 Mini-pumper truck towards the Purchase of a 2024 Freightliner Water Tanker

DATE: December 27, 2022

PRESENTED BY: Mitch Daniels, TSVFD Fire Administrator

STATUS OF AGENDA ITEM: New Business

CAN THIS ITEM BE RESCHEDULED: Not Recommended

BACKGROUND INFORMATION: A 2021 Dodge 5500 Mini Pumper truck was purchased previously and cannot pass a pump test at the Village's elevation. Per the contract, the apparatus' pump was calibrated and tested at 2,000 feet elevation prior to delivery. The Village Fire Department has conducted two pump tests at this elevation and the apparatus overheats and shuts down.

Through numerous discussions with Jeff Wood, owner of Firefighter Trucks in Las Cruces, and HME VP of Sales Bill Doebler, the Village Fire Department has reached terms to receive a full value trade-in of \$298,234.00. The new apparatus is a 2024 Freightliner with a 1,700-gallon water tank, 1250 gpm pump, 4x4 and a Cummings L9 450EV hp@ 2100 rpm. This apparatus will be tested at the Village's altitude before being accepted by TSVFD. The price is \$514,574.00, minus the trade-in. The remaining balance is \$217,621.00.

RECOMMENDATION: TSVFD recommends approval of trade-in and purchase of the new water tender.

VILLAGE OF TAOS SKI VALLEY
Village Council
Agenda Item

AGENDA ITEM TITLE: Consideration to Award contract for Village General Counsel to Coppler Law Firm P.C.

DATE: December 27, 2022

PRESENTED BY: John Avila, Village Administrator

STATUS OF AGENDA ITEM: New Business

CAN THIS ITEM BE RESCHEDULED: Not Recommended

BACKGROUND INFORMATION:

The Village of Taos Ski Valley has a need for General Counsel contract attorney services. The procurement for General Counsel contracted services was concluded with evaluations on December 20, 2022. The RFP was originally posted on November 10, 2022. There were two qualified firms that offered their service and upon evaluation the Coppler Law Firm P.C. was selected. The firm has identified Attorney John Appel as the primary contact for the Village and has the full resources of the firm for expanded services if needed.

STAFF RECOMMENDATION: Staff recommends awarding the Contract for General Counsel legal Services to the Coppler Law Firm P.C.

**VILLAGE OF TAOS SKI VALLEY
AND COPPLER LAW FIRM, P.C.
PROFESSIONAL SERVICES AGREEMENT
FOR GENERAL COUNSEL SERVICES**

THIS PROFESSIONAL SERVICES AGREEMENT (the "Agreement") is made and entered into effective January 1, 2023, by and between the Village of Taos Ski Valley, a New Mexico municipal corporation (hereinafter referred to as the "Village") and Coppler Law Firm, P.C. (hereinafter referred to as the "Contractor").

WHEREAS, the Village has a need for experienced legal counsel to provide services as General Counsel for the Village as set forth in the Village's Request for Proposals No. 2023-005; and

WHEREAS, Contractor submitted a Proposal to provide General Counsel services as requested in RFP No. 2023-005; and

WHEREAS, upon evaluation of the Proposal, it was recommended to the Village Council, the governing body of the Village, that a contract for General Counsel services should be awarded to the Contractor; and

WHEREAS, the Contractor is willing to provide General Counsel services in accordance with the RFP, the Proposal and this Agreement; and

WHEREAS, the Village Council has approved this Agreement.

IT IS THEREFORE HEREBY AGREED by and between the parties to this Agreement, that:

1. Scope of Services: Contractor shall perform General Counsel services for the Village, as requested by and under the general supervision of the Mayor and the Village Administrator, including but not necessarily limited to the following specific services:

- Review, draft and negotiate contracts and leases;
- Advise on New Mexico State and Federal laws as they relate to municipalities;
- Advise on human resource and employment matters;
- Review personnel, fiscal and other policies, as well as Village ordinances and resolutions;
- Attend Village Council, Planning and Zoning Commission and other meetings as necessary and as requested by the Village;
- Advise on bonding issues;
- Advise on responses to subpoenas, court orders, and requests for information from third parties;
- Defend the Village in lawsuits, administrative claims, and other legal claims;
- Conduct other litigation as necessary;
- Advise on funding mechanisms and systems such as TIDDS, PIDs, and related matters;
- Advise on procurement and property issues;

- Provide advice and assistance in water rights and utility matters; and
- Other legal matters of any nature as requested by the Mayor, Council, or Village Administrator.

Contractor recognizes and understands that Contractor is employed as General Counsel for the Village, and not for any particular officer, department or employee thereof. Contractor will provide services as engaged only by the Mayor, the Council, or the Administrator.

2. Attorney Availability: Contractor shall be available to appear on site anywhere within the Village of Taos Ski Valley upon three hours notice, or to participate in a teleconference from Contractor's offices in Santa Fe upon one hour notice; provided, however, that the Village understands and recognizes that the availability of any particular attorney will be subject to court hearings, other legal or administrative proceedings, and prior appointments that cannot reasonably be changed.

3. Compensation. Compensation to the Contractor for legal services during this Agreement will be paid at the rate of \$200.00 per hour for senior attorney time, \$175.00 per hour for junior associate attorney time, and \$75.00 per hour for the time of a trained paralegal, plus applicable New Mexico gross receipts tax. The Village agrees to pay the costs of copying, long distance telephone calls, facsimile transmissions, filing fees, deposition fees, per diem and mileage and other costs incurred on behalf of the Village. Travel time and mileage shall be billed at fifty percent of actual time and mileage incurred for travel on behalf of the Village.

4. Invoices. Contractor shall submit invoices monthly to the Village. All invoices shall describe the specific tasks performed and shall be organized so that tasks payable from specific Village funding sources may be paid from those sources. The Village shall review Contractor invoices and either approve payment or promptly contact Contractor to address any concerns about the amounts or tasks invoiced. The Village Administrator shall provide for payment by the Village upon the Village Administrator's approval of each invoice.

5. Term: This Agreement shall be effective on the date first written above, and shall terminate on January 1, 2027, unless sooner terminated pursuant to the provisions of this Agreement. This Agreement may be extended for up to three (3) additional terms of one year each, upon the mutual agreement of the Contractor and the Village.

6. Termination: This Agreement may be terminated by either party upon thirty (30) days written notice to the other party. Such notice may be delivered to the other party by email, by telephone, or by United States mail or other reliable delivery method. This Agreement is contingent upon the provision of adequate financial resources to support the services provided for herein. This Agreement shall terminate automatically and without recourse in the event that available funding is insufficient.

7. Insurance and Indemnification: Contractor shall maintain and keep in effect professional attorney's malpractice insurance in a form and amount acceptable to the Village, subject to Section 8 of this Agreement, and on request shall provide a copy of the policy to the Village. The extent of liability for professional malpractice under this Agreement shall be limited to

Contractor's professional malpractice insurance coverages then in effect at the time of an occurrence that may give rise to liability. The Village shall maintain and keep in effect liability insurance for and shall indemnify and hold Contractor safe and harmless from any claims or suits for damages arising directly or indirectly from Contractor's actions or advice taken or provided in the course and scope of the Contractor's work on behalf of the Village pursuant to this Agreement.

8. Contractor Attorney Qualifications: All attorneys employed by Contractor are fully qualified and licensed to practice law before State and Federal courts and administrative agencies in the State of New Mexico. Nothing in this Agreement shall be construed as stating or implying that any of Contractor's attorneys hold themselves out as, or are certified as, specialists in a particular field of the law including the areas of law for which Contractor is employed under this Agreement. None of Contractor's attorneys have taken or passed any accredited lawyer certification program of any state or of the American Bar Association.

9. Status of Contractor: Contractor acknowledges that Contractor is and shall at all times remain an independent contractor and not an employee of the Village. Contractor and Contractor's employees shall not be eligible to accrue leave, retirement benefits, or insurance benefits, to use Village vehicles, or to receive any other benefits provided to Village employees. Contractor shall have the full power to continue its other normal business activities and to employ and discharge its employees or associates as it may find desirable and the Village shall in no way interfere except as expressly provided herein to the contrary.

10. Workers Compensation: Contractor acknowledges that neither Contractor nor Contractor's employees shall have any claims whatsoever to workers compensation coverage under the Village's policy or under the policy of any other contractor to the Village.

11. Assignment and Subcontracting: Contractor shall not assign or transfer any interest in this Agreement, subcontract any portion of the services to be performed under this Agreement, or assign any claims for money due under this Agreement without the express prior approval of the Village.

12. Confidentiality: Any information learned, given to, or developed by Contractor in the performance of this Agreement shall be kept confidential and shall not be made available or otherwise released to any individual or organization without the prior written approval of the Village; provided, however, that no party to this Agreement shall be obligated to withhold from public dissemination any information and records that are required to be made available to the public under the New Mexico Inspection of Public Records Act, Chapter 14, Article 2, NMSA 1978, or other applicable law.

13. Conflict of Interest: Contractor warrants that Contractor has no present conflict of interest and shall not incur any conflict of interest with Contractor's performance of its services under this Agreement. In the event of any matter arising that presents a potential conflict of interest, Contractor shall immediately advise the Village and shall make such arrangements as may be required to resolve the potential conflict.

14. Release on Final Payment: Upon final payment of the amount due under this Agreement, Contractor releases the Village, its officers, agents and employees from any and all liabilities, claims and obligations whatsoever arising from or under this Agreement. Contractor agrees not to bind, purport to bind or attempt to bind the Village to any obligation not assumed herein unless the Contractor has prior express written authority to do so from the Village, and in such case only within the limits of that authority.

15. Non-Discrimination: Contractor agrees that Contractor shall during the term of this Agreement comply with all federal, state and local laws regarding equal employment opportunities, fair labor standards, and other non-discrimination and equal opportunity compliance laws, regulations and practices.

16. Bribes, Gratuities and Kickbacks Prohibited: Pursuant to New Mexico law, it is a crime to engage in bribery or provide gratuities or kickbacks in relation to public contracts. The parties hereto, their agents, officers and employees state affirmatively that no such activities have been engaged in, or will be engaged in, in connection with this Agreement. Any person, firm or corporation that knowingly violates any provisions of the New Mexico Procurement Code is subject to a civil penalty of not more than one thousand (\$1,000.00) for each procurement violation of any provision of the Procurement Code. The attorney general or district attorney of the first jurisdiction in which the violation occurs is empowered to bring a civil action for enforcement of any provision of the Procurement Code.

17. Amendment: This Agreement amends and supersedes all prior Professional Services agreements between the parties hereto. This Agreement shall not be altered, changed or amended except by an instrument in writing executed by the parties hereto with the same formalities as this Agreement.

18. Scope of Agreement: This Agreement incorporates all agreements, covenants and understandings of the parties hereto concerning the subject matter hereof and all such agreements, covenants and understandings have been merged into this written Agreement. No prior agreement or understanding, verbal or otherwise, of the parties or their agents shall be valid or enforceable unless embodied in this Agreement.

19. Governing Law: This Agreement is entered into in the State of New Mexico and shall be governed by the laws of the State of New Mexico and the Ordinances of the Village of Taos Ski Valley.

20. Notices: Any notices or communications under this Agreement shall be directed as follows:

To the Village by email to the Village Administrator or by United States mail to:

Village of Taos Ski Valley
Attn.: Village Administrator
P.O. Box 100
Taos Ski Valley, New Mexico 87525

To Contractor by email to jappel@coppler.com or fcoppler@coppler.com, or by United States mail or courier to:

Coppler Law Firm, P.C.
645 Don Gaspar Avenue
Santa Fe, New Mexico 87505

Either party may by written notice to the other party amend its notice address as stated above at any time during the term of this Agreement.

21. Counterparts: This Agreement may be simultaneously executed in several counterparts, each of which shall be an original and all of which shall constitute but one and the same instrument.

IN WITNESS WHEREOF, the parties have executed this Agreement as of the date first written above.

VILLAGE OF TAOS SKI VALLEY



By: Tom Wittman
Mayor Pro Tem and Acting Mayor

COPPLER LAW FIRM, P.C.



By: Frank R. Coppler
Senior Partner

ANCHOR BUILT INC.

Construction from the Ground Up

PO Box 27688
Albuquerque, NM 87125
505 342-2452 Fax 505 268-2612

NM License #81458

WORK ORDER ESTIMATE

Work Order 2022-099.1

Date October 18, 2022

SERVICE FOR:

Village of Taos Ski Valley
PO Box 100
Taos Ski Valley, NM 87575

Project: Renovation to Repair Structural Damage
to Units 1, 9 and 10

CONTACT:

John Avila
Village of Taos Ski Valley
PO Box 100
Taos Ski Valley, NM 87575

ITEM	DESCRIPTION	PRICE	AMOUNT
1	Demo: Remove all cracked and damaged roof, wall and porch framing members. Remove all damaged exposed wood ceiling, drywall and insulation, Clean up and dispose of all debris in dumpsters.		22,710.00
2	Framing / Insulation: Reframe with same type of wood and same sizes. Insulate roof and walls to match existing. Install new roof decking and exterior sheathing.		56,809.00
3	Partial Roofing: Install ice shield underlayment on top of newly replaced roof decking and leave until spring when we can reroof.		15,043.00
4	Partial Stucco: Install Tyvek weather barrier on unit 9 west and south new walls with 20 gauge lath to dry in building. Return in spring to stucco area.		11,970.00
5	Windows: Install windows on west and south walls to match existing on unit 9. Install weatherproofing before window install.		12,150.00
6	Drywall: Install new drywall inside damaged areas. Tape and texture to match.		24,835.00
7	Architectural Woodwork: Install wood trim at baseboards, windows, doors and ceilings.		10,572.00
8	Paint / Stain: Paint and stain all interior and exterior surfaces affected or installed by our work.		12,895.00
9	Boiler / Baseboards: Start up boiler and inspect / repair baseboards in damaged areas. Test system to make sure it is operational.		7,360.00
10	Electrical: Remove damaged electrical wiring, outlets, switches and lighting. Install new to match existing.		12,894.00
11	Cleaning: Final clean interior of all (3) apartments.		6,116.00
12	Temp Weather Protection: Install temp tent with polywrap to heat unit 9 during demo,		10,895.00
13	Stucco: Stucco damaged areas in spring upon return		21,870.00
14	Roofing: Reroof 4800 SF of 26 gauge propanel in spring.		46,710.00
15	Flooring: Flooring repair - carpet and tile budget.		5,350.00
	Bond		10,642.95
*Pricing Based on GSD SPA 00-00000-20-00110			
This estimate proposes to furnish all labor, equipment and materials, where applicable, to complete the work above.		SUBTOTAL	288,821.95
		TAX RATE	9.3125%
		TAX	26,896.54
		TOTAL	315,718.50

By:



Customer Approval: The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to complete this work as specified. Invoices are due upon receipt unless other terms are agreed upon through purchase order or written contract. Price Valid for 30 Days.

Approved: _____ Date: _____



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STANDARD SHORT FORM AGREEMENT BETWEEN OWNER AND CONSTRUCTOR
(Lump Sum Price)



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**STANDARD SHORT FORM AGREEMENT BETWEEN OWNER AND
CONSTRUCTOR
(Lump Sum Price)**

Job Number: [_____]

Account Code: [_____]

This Agreement is made this 1 day of December, 2022, by and between

OWNER,

Village of Taos Ski Valley
PO Box 100
Taos Ski Valley, NM 87575

and

CONSTRUCTOR,

AnchorBuilt, Inc.
PO Box 27688
Albuquerque, NM 87125

Tax identification number (TIN) FEIN 85-0458459 CRS 02-387068-00-0. Contractor License No., if applicable 81458

Owner and Constructor are collectively the "Parties."

PROJECT: VTSV Structural Damage Repairs to Units 1, 9 and 10

Design Professional: N/A

ARTICLE 1 THE WORK

THE WORK Constructor shall use its diligent efforts to perform the "Work," as described in Exhibit A, in an expeditious manner consistent with the Contract Documents. Constructor shall provide all labor, materials, equipment, and services necessary to complete the Work in full accord with and reasonably inferable from the Contract Documents.

ARTICLE 2 PRICE

PRICE As full compensation for performance by Constructor of the Work, Owner shall pay Constructor the lump sum price of Two hundred eighty eight thousand, eight hundred twenty one dollars and 95/100 dollars (\$288,821.95) excludes NMGR. The lump sum price, "Contract Price," is subject to adjustment as provided in this Agreement.

ARTICLE 3 EXHIBITS

EXHIBITS The following attached exhibits are made part of this Agreement:

(a) Exhibit A: The Work, 1 pages.

ARTICLE 4 ETHICS

ETHICS Each Party shall perform their obligations with integrity. Each shall: (a) avoid conflicts of interest; (b) promptly disclose to the other Party any conflicts that arise; and (c) warrant that it has not and shall not pay nor receive any contingent fees or gratuities to or from the other Party, including its agents, officers, and employees, subcontractors, suppliers, or others to secure preferential treatment.

ARTICLE 5 CONSTRUCTOR'S RESPONSIBILITIES

5.1 CONSTRUCTOR'S RESPONSIBILITIES Constructor shall be responsible for supervision and coordination of the Work, including the construction means, methods, techniques, sequences, and procedures utilized, unless the Contract Documents give other specific instructions.

5.1.1 Except for permits and fees that are the responsibility of Owner pursuant to this Agreement, Constructor shall obtain and pay for all necessary permits, licenses, and renewals pertaining to the Work.

5.1.2 Constructor shall pay all applicable taxes for the Work provided by Constructor.

5.1.3 Owner may elect to perform work at the Worksite directly or by others retained by Owner. The Parties shall coordinate the activities of all forces at the Worksite and shall agree upon fair and reasonable schedules and operational procedures for Worksite activities. Owner shall require each separate contractor to cooperate with Constructor and to assist with the coordination of activities and the review of construction schedules and operations. Contract Price and Contract Time may be equitably adjusted in accordance with this Agreement for changes made necessary by the coordination of construction activities, and the construction schedule shall be revised accordingly.

5.1.4 Before commencing the Work, Constructor shall examine and compare the drawings and specifications with information furnished in the Contract Documents; relevant field measurements made by Constructor; and any visible conditions at the Worksite affecting the Work.

5.1.5 COMPLIANCE WITH LAWS Constructor shall comply with all laws at its own costs. Constructor shall be liable to Owner for all loss, cost, or expense, attributable to any acts or omissions by Constructor, its employees, subcontractors, suppliers, and agents for failure to comply with laws, including fines, penalties, or corrective measures.

5.1.6 WARRANTY

5.1.6.1 Constructor warrants that all materials and equipment shall be new unless otherwise specified, of good quality, in conformance with the Contract Documents, and free from defective workmanship and materials. Constructor further warrants that the Work will be free from material defects not intrinsic in the design or materials required in the Contract Documents. Constructor's warranty does not include remedies for defects or damages caused by normal wear and tear during normal usage, use for a purpose for which the Project was not intended, improper or insufficient maintenance, modifications performed by Owner or others retained by Owner, or abuse.

5.1.6.2 If, prior to the Date of Substantial Completion and within one year after the date of Substantial Completion of the Work, any portion of the Work is found to be not in conformance

with the Contract Documents ("Defective Work"), Owner shall promptly notify Constructor in writing. Unless Owner provides written acceptance of the condition, Constructor shall promptly correct the Defective Work at its own cost and time and bear the expense of additional services required for correction of any Defective Work for which it is responsible.

5.1.7 SAFETY Constructor shall have overall responsibility for safety precautions and programs in the performance of the Work, except that Constructor's subcontractors shall also be responsible for the safety of persons or property in the performance of their work, and for compliance with the provisions of laws. Constructor shall prevent against injury, loss, or damage to persons or property by taking reasonable steps to protect its employees and other persons at the Worksite; materials and equipment stored at on-site or off-site locations for use in the Work; and property located at the Worksite and adjacent to Work areas, whether or not the property is part of the Work.

5.1.8 HAZARDOUS MATERIALS A Hazardous Material is any substance or material identified now or in the future as hazardous under any federal, state, or local law or regulation, or any other substance or material which may be considered hazardous or otherwise subject to statutory or regulatory requirement governing handling, disposal, or clean-up. Constructor shall not be obligated to commence or continue work until any Hazardous Material discovered at the Worksite has been removed, or rendered or determined to be harmless by Owner as certified by an independent testing laboratory and approved by the appropriate government agency. If Constructor incurs additional costs or is delayed due to the presence or remediation of Hazardous Material, Constructor shall be entitled to an equitable adjustment in the Contract Price or the Contract Time.

5.1.9 MATERIALS BROUGHT TO THE WORKSITE Constructor shall be responsible for the proper delivery, handling, application, storage, removal, and disposal of all materials and substances brought to the Worksite by Constructor in accordance with the Contract Documents and used or consumed in the performance of the Work.

5.1.10 SUBMITTALS Constructor shall submit to Owner and Design Professional for review and approval all shop drawings, samples, product data, and similar submittals required by the Contract Documents. Submittals may be submitted in electronic form if required by §6.1.5. Constructor shall be responsible to Owner for the accuracy and conformity of its submittals to the Contract Documents. Constructor shall prepare and deliver its submittals to Owner and Design Professional in a manner consistent with the Schedule of the Work and in such time and sequence so as not to delay the performance of the Work or the work of Owner and others retained by Owner. Constructor submittals shall identify in writing for each submittal all changes, deviations, or substitutions from the requirements of the Contract Documents. The approval of any Constructor submittal shall not be deemed to authorize deviations, substitutions, or changes in the requirements of the Contract Documents unless a Change Order or Interim Directive specifically authorizes such deviation, substitution, or change. To the extent a change, deviation, or substitution causes an impact to the Contract Price or Contract Time, such approval shall be memorialized in a Change Order no later than seven (7) Days following approval by Owner. Neither Owner nor Design Professional shall make any change, deviation, or substitution through the submittal process without specifically identifying and authorizing such deviation to Constructor. Owner shall be responsible for review and approval of submittals with reasonable promptness to avoid causing delay. Constructor shall perform all Work strictly in accordance with approved submittals. Owner's approval does not relieve Constructor from responsibility for Defective Work resulting from errors or omissions of any kind on the approved shop drawings.

5.1.11 CONCEALED OR UNKNOWN SITE CONDITIONS If a condition encountered at the Worksite is (a) a subsurface or other physical condition which is materially different from those indicated in the Contract Documents, or (b) an unusual and unknown physical condition which is materially different

from conditions ordinarily encountered and generally recognized as inherent in the Work provided for in the Contract Documents, Constructor shall stop Work and give prompt written notice of the condition to Owner and Design Professional. Owner shall investigate and then issue an Interim Directive specifying the extent to which Owner agrees that a concealed or unknown condition exists and directing how Constructor is to proceed. Constructor shall not be required to perform any Work relating to the condition without the written mutual agreement of the Parties. Any change in the Contract Price or Contract Time as a result of the unknown condition shall be made by Change Order.

5.1.12 CUTTING, FITTING, AND PATCHING Constructor shall perform cutting, fitting, and patching necessary to coordinate the various parts of the Work and to prepare its Work for the work of Owner or others retained by Owner.

5.1.13 CLEANING UP Constructor shall regularly remove debris and waste materials at the Worksite resulting from the Work. Prior to discontinuing Work in an area, Constructor shall clean the area and remove all rubbish and its construction equipment, tools, machinery, waste, and surplus materials. Constructor shall minimize and confine dust and debris resulting from construction activities. At the completion of the Work, Constructor shall remove from the Worksite all construction equipment, tools, surplus materials, waste materials, and debris.

ARTICLE 6 OWNER'S RESPONSIBILITIES

6.1 OWNER'S RESPONSIBILITIES Any information or services to be provided by Owner shall be provided in a timely manner.

6.1.1 FINANCIAL INFORMATION Before commencing the Work and thereafter at the written request of Constructor, Owner shall provide Constructor with evidence of Project financing. Evidence of such financing shall be a condition precedent to Constructor's commencing or continuing the Work. Constructor shall be notified prior to any material change in Project financing.

6.1.2 WORKSITE INFORMATION To the extent Owner has obtained, or is required to obtain the following Worksite information, then Owner shall provide Constructor the following:

6.1.2.1 information describing the physical characteristics of the Worksite, including surveys, Worksite evaluations, legal descriptions, data, or drawings depicting existing conditions, subsurface, and environmental studies, reports, and investigations;

6.1.2.2 tests, inspections, and other reports dealing with environmental matters, hazardous material, and other existing conditions, including structural, mechanical, and chemical tests required by the Contract Documents or by law;

6.1.2.3 the limits of Pollution Liability Insurance covering the Worksite held by Owner; and any other information or services requested in writing by Constructor which are required for Constructor's performance of the Work and under Owner's control.

6.1.3 MECHANICS AND CONSTRUCTION LIEN INFORMATION Within seven (7) Days after receiving Constructor's written request, Owner shall provide Constructor with the information necessary to give notice of or enforce mechanics lien rights and, where applicable, stop notices. This information shall include Owner's interest in the real property on which the Project is located and the record legal title.

6.1.4 BUILDING PERMIT, FEES, AND APPROVALS Except for those required of Constructor pursuant to this Agreement, Owner shall secure and pay for all other permits, approvals, easements, assessments, and fees required for the development, construction, use, or occupancy of permanent structures or for permanent changes in existing facilities, including the building permit.

6.1.5 DOCUMENTS IN ELECTRONIC FORM If Owner requires that Owner, Design Professional, and Constructor exchange documents and data in electronic or digital form, before any such exchange, Owner, Design Professional, and Constructor shall agree on and follow a written protocol governing all exchanges in ConsensusDocs 200.2 or a separate addendum.

ARTICLE 7 SUBCONTRACTS

7.1 SUBCONTRACTOR FAIR PRACTICES Constructor shall comply in all respects with the provisions of the Subcontractor Fair Practices Act, Sections 13-4-31 through 13-4-42 NMSA 1978. Subcontractors for work exceeding the listing threshold of five thousand dollars (\$5,000) for this project are:

[LIST]

7.2 SUBCONTRACTS Constructor agrees to bind every subcontractor and supplier (and require every subcontractor to so bind its subcontractors and suppliers) to all the provisions of this Agreement and the Contract Documents as they apply to the subcontractor's and supplier's portions of the Work.

ARTICLE 8 CONTRACT TIME

8.1 DATE OF COMMENCEMENT The Date of Commencement is the Agreement date on page one, unless otherwise set forth below: [____].

8.2 TIME Substantial Completion of the Work shall be achieved in three hundred (300) Days from the Date of Commencement. Unless otherwise specified in the Certificate of Substantial Completion, the Work shall be finally complete within sixty (60) Days after the date of Substantial Completion, subject to adjustments as provided for in the Contract Documents. Time is of the essence for obligations of the Contract Documents.

ARTICLE 9 SCHEDULE OF THE WORK

9.1 SCHEDULE OF THE WORK Before submitting its first application for payment, Constructor shall submit to Owner, and if directed, to Design Professional, a Schedule of the Work showing the dates on which Constructor plans to begin and to complete various parts of the Work, including dates on which information and approvals are required from Owner.

9.1.1 Owner may determine the sequence in which the Work shall be performed, provided it does not unreasonably interfere with the Schedule of the Work. Owner may require Constructor to make reasonable changes in the sequence at any time during the performance of the Work in order to facilitate the performance of work by Owner or others. If Constructor subsequently incurs costs or is delayed, Constructor may seek equitable adjustment in the Contract Price and Contract Time under this Agreement.

ARTICLE 10 DELAYS AND EXTENSIONS OF TIME

10.1 If Constructor is delayed at any time in the commencement or progress of the Work by any cause beyond the control of Constructor, Constructor shall be entitled to an equitable extension of the Contract

Time. Examples of causes beyond the control of Constructor include, but are not limited to, the following: (a) acts or omissions of Owner, Design Professional, or others; (b) changes in the Work or the sequencing of the Work ordered by Owner or arising from an Owner decision that impacts Contract Time; (c) encountering Hazardous Materials, or concealed and unknown conditions; (d) delay authorized by Owner pending dispute resolution or suspension by Owner; (e) transportation delays not reasonably foreseeable; (f) labor disputes not involving Constructor; (g) general labor disputes impacting the Project but not specifically related to the Worksite; (h) fire; (i) terrorism, (j) epidemics, (k) adverse governmental actions, (l) unavoidable accidents or circumstances; (m) adverse weather conditions not reasonably anticipated. Constructor shall process any requests for equitable extensions of Contract Time in accordance with the provisions of ARTICLE 12.

10.2 In addition, if Constructor incurs additional costs as a result of a delay that is caused by items (a) through (d) in §10.1, Constructor may be entitled to an equitable adjustment in the Contract Price subject to ARTICLE 12

10.3 In the event delays to the Work are encountered for any reason, Constructor shall provide prompt written notice to Owner of the cause of such delays after Constructor first recognizes the delay. The Parties each agree to undertake reasonable steps to mitigate the effect of such delays.

10.4 NOTICE OF DELAY CLAIMS If Constructor requests an equitable extension of the Contract Time or an equitable adjustment in the Contract Price as a result of a delay, Constructor shall give Owner written notice of the claim. If Constructor causes delay in the completion of the Work, Owner shall be entitled to recover its additional costs, subject to ARTICLE 17.

ARTICLE 11 ALLOWANCES

11.1 ALLOWANCES All allowances stated in the Contract Documents shall be included in the Contract Price. While Owner may direct the amounts of, and particular suppliers or subcontractors for, specific allowance items, if Constructor reasonably objects to a supplier or subcontractor, it shall not be required to contract with them. Owner shall select allowance items in a timely manner so as not to delay the Work. Allowances shall include the costs of materials and equipment delivered to the Worksite less applicable trade discounts and including requisite taxes, unloading and handling at the Worksite, and labor and installation, unless specifically stated otherwise. Constructor's overhead and profit for the allowances shall be included in the Contract Price, but not in the allowances. The Contract Price shall be adjusted by Change Order to reflect the actual costs when they are greater than or less than the allowances.

ARTICLE 12 CHANGES

12.1 Constructor may request or Owner may order changes in the Work or the timing or sequencing of performance of the Work that impacts the Contract Price or the Contract Time. All such changes in the Work that affect the Contract Time or Contract Price shall be formalized in a Change Order.

12.2 The Parties shall negotiate in good faith an appropriate adjustment to the Contract Price or the Contract Time and shall conclude these negotiations as expeditiously as possible. Acceptance of the Change Order and any adjustment in the Contract Price or Contract Time shall not be unreasonably withheld. Constructor shall not be obligated to perform changes in the Work without a Change Order or Interim Directive.

12.3 INTERIM DIRECTIVES

12.3.1 Owner may issue a written Interim Directive directing a change in the Work before agreeing on an adjustment to the Contract Price or the Contract Time, or directing Constructor to perform Work that Owner believes is not a change.

12.3.2 The Parties shall negotiate expeditiously and in good faith for appropriate adjustments, as applicable, to the Contract Price or the Contract Time arising out of an Interim Directive. As the directed work is performed, Constructor shall submit its costs for such work with its application for payment. If there is a dispute as to the cost of the Work, Owner shall pay Constructor fifty percent (50%) of its actual (incurred or committed) cost to perform the work. In such event, the Parties reserve their rights as to the disputed amount, subject to the requirements of ARTICLE 19.

12.3.3 When Owner and Constructor agree upon the adjustment in the Contract Price or the Contract Time, for a change in the Work directed by an Interim Directed Change, such agreement shall be the subject of a Change Order.

12.4 COST OR CREDIT DETERMINATION

12.4.1 An increase or decrease in the Contract Price or the Contract Time resulting from a change in the Work shall be determined by one or more of the following methods:

(a) a mutually accepted, itemized lump sum;

12.4.1.1 If a cost or credit determination cannot be agreed to above, the cost of the change in the Work shall be determined by the reasonable actual expense incurred or savings realized in the performance of the Work resulting from the change. If there is a net increase in the Contract Price, Constructor's overhead and profit shall be adjusted accordingly. In case of a net decrease in the Contract Price, Constructor's overhead and profit shall not be adjusted unless ten percent (10%) or more of the Project is deleted. Constructor shall maintain a documented itemized accounting evidencing the expenses and savings.

12.5 UNIT PRICES If unit prices are included in the Contract Documents or are subsequently agreed to by the Parties, but the character or quantity of such unit price items as originally contemplated is so different in a proposed Change Order that the original unit prices will cause substantial inequity to Owner or Constructor, such unit prices shall be equitably adjusted.

ARTICLE 13 PAYMENT

13.1 SCHEDULE OF VALUES Within twenty-one (21) Days from the date of execution of this Agreement, Constructor shall prepare and submit to Owner and, if directed, Design Professional, a schedule of values apportioned to the various divisions or phases of the Work. Each line item contained in the schedule of values shall be assigned a monetary price such that the total of all items shall equal the Contract Price. Owner will review and approve the schedule of values within seven (7) days following receipt thereof, or shall propose such modifications or changes as, in Owner's view, are necessary or appropriate. The parties shall agree upon a final schedule of values before commencement of the Work. All payments to be made in compliance with NM Stat § 57-28-5 (2018).

13.2 PROGRESS PAYMENTS Constructor shall submit to Owner and, if directed, Design Professional a monthly application for payment no later than the 25 day of the calendar month for the preceding calendar month. Constructor's applications for payment shall be itemized and supported by Constructor's schedule of values based on a percentage of completion and shall include any other substantiating data as required by this Agreement. Payment applications shall include payment requests on account of properly authorized Change Orders or Interim Directives. Owner shall pay the amount due on any payment

application, less any amounts as set forth below, no later than twenty-one (21) Days after Constructor has submitted a complete and accurate payment application. Owner may deduct, from any progress payment, such amounts as may be retained pursuant to §13.3.

13.3 RETAINAGE From each progress payment made before Substantial Completion Owner may retain Zero percent (0 %) of the amount otherwise due after deduction of any amounts as provided in §13.4. After the Work is fifty percent (50%) complete, Owner shall withhold no additional retainage and shall pay Constructor the full amount due on subsequent progress payments.

13.4 ADJUSTMENT OF CONSTRUCTOR'S PAYMENT APPLICATION Owner may adjust or reject a payment application or nullify a previously approved payment application, in whole or in part, as may reasonably be necessary to protect Owner from loss or damage based upon the following, to the extent that Constructor is responsible for such under this Agreement:

13.4.1 Constructor's repeated failure to perform the Work as required by the Contract Documents;

13.4.2 loss or damage arising out of or relating to this Agreement and caused by Constructor to Owner or to others retained by Owner to whom Owner may be liable;

13.4.3 Constructor's failure to properly pay either Subcontractors or Suppliers following receipt of payment from Owner for that portion of the work or for supplies, provided that Owner is making payments to Constructor in accordance with the terms of this Agreement;

13.4.4 rejected or Defective Work not corrected in a timely fashion;

13.4.5 reasonable evidence of delay in performance of the Work such that the Work will not be completed within the Contract Time;

13.4.6 reasonable evidence demonstrating that the unpaid balance of the Contract Price is insufficient to fund the cost to complete the Work; and

13.4.7 uninsured third-party claims involving Constructor or reasonable evidence demonstrating that third-party claims are likely to be filed unless and until Constructor furnishes Owner with adequate security in the form of a surety bond, letter of credit, or other collateral or commitment which are sufficient to discharge such claims if established.

No later than seven (7) Days after receipt of an application for payment, Owner shall give written notice to Constructor disapproving or nullifying it or a portion of it, specifying the reasons for the disapproval or nullification. When the above reasons for disapproving or nullifying an application for payment are removed, payment shall be made for the amounts previously withheld.

13.5 PAYMENT DELAY If for any reason not the fault of Constructor, Constructor does not receive a progress payment from Owner within seven (7) Days after the time such payment is due, Constructor, upon giving seven (7) Days' written notice to Owner, and without prejudice to and in addition to any other legal remedies, may stop Work until payment of the full amount owing to Constructor has been received. If Constructor incurs costs or is delayed resulting from shutdown, delay, and start-up, Constructor may seek an equitable adjustment in the Contract Price or Contract Time.

13.6 SUBSTANTIAL COMPLETION When Substantial Completion of the Work or a designated portion thereof is achieved, Constructor shall prepare a Certificate of Substantial Completion that shall establish the date of Substantial Completion, and the respective responsibilities of Owner and Constructor for interim items such as security, maintenance, utilities, insurance, and damage to the Work, and fixing the

time for completion of all items on the list accompanying the Certificate. The Certificate of Substantial Completion shall be submitted by Constructor to Owner for written acceptance of responsibilities assigned in the Certificate. Unless otherwise provided in the Certificate of Substantial Completion, warranties required by the Contract Documents shall commence on the date of Substantial Completion of the Work or a designated portion.

13.6.1 Upon acceptance by Owner of the Certificate of Substantial Completion, Owner shall pay to Constructor the remaining retainage held by Owner for the work described in the Certificate of Substantial Completion less a sum equal to one hundred and fifty percent (150%) of the estimated cost of completing or correcting remaining items on that part of the Work, as agreed to by Owner and Constructor as necessary to achieve final completion. Uncompleted items shall be completed by Constructor in a mutually agreed timeframe. Owner shall pay Constructor monthly the amount retained for unfinished items as each item is completed.

13.7 FINAL COMPLETION When final completion has been achieved, Constructor shall prepare for Owner's acceptance a final application for payment stating that to the best of Constructor's knowledge, and based on Owner's inspections, the Work has reached final completion in accordance with the Contract Documents.

13.7.1 Final payment of the balance of the Contract Price shall be made to Constructor within fifteen (15) Days after Constructor has submitted to Owner a complete and accurate application for final payment and the following submissions:

- (a) an affidavit declaring any indebtedness connected with the Work to have been paid, satisfied, or to be paid with the proceeds of final payment, so as not to encumber Owner's property;
- (b) as-built drawings, manuals, copies of warranties, and all other close-out documents required by the Contract Documents;
- (c) release of any liens, conditioned on final payment being received;
- (d) consent of any surety, if applicable; and
- (e) any outstanding known and unreported accidents or injuries experienced by Constructor or its subcontractors at the Worksite.

13.8 Claims not reserved by Owner in writing with the making of final payment shall be waived except for claims relating to liens or similar encumbrances, warranties, Defective Work, and latent defects. Unless Constructor provides written identification of unsettled claims known to Constructor at the time of making application for final payment, acceptance of final payment constitutes a waiver of such claims.

13.9 LATE PAYMENT Payments due but unpaid shall bear interest from the date payment is due at the statutory rate at the place of the Project.

ARTICLE 14 INDEMNITY

14.1 To the fullest extent permitted by law, Constructor shall indemnify and hold harmless Owner, Owner's officers, directors, members, consultants, agents, and employees and Design Professional (the "Indemnitees") from all claims for bodily injury and property damage, other than to the Work itself and other property insured under §15.3, including reasonable attorneys' fees, costs, and expenses, that may arise from the performance of the Work but only to the extent caused by the negligent or intentionally wrongful acts or omissions of Constructor, subcontractors, suppliers, or anyone employed directly or indirectly by any of them or by anyone for whose acts any of them may be liable. Constructor shall be entitled to reimbursement of any defense costs paid above Constructor's percentage of liability for the underlying claim to the extent provided in the section immediately below.

14.2 To the fullest extent permitted by law, Owner shall indemnify and hold harmless Constructor, its officers, directors, or members, subcontractors, suppliers, or anyone employed directly or indirectly by any of them or anyone for whose acts any of them may be liable from all claims for bodily injury and property damage, other than property insured under §15.3, including reasonable attorneys' fees, costs, and expenses, that may arise from the performance of work by Owner, Design Professional, or others retained by Owner, but only to the extent caused by the negligent or intentionally wrongful acts or omissions of Owner, Design Professional, or others retained by Owner. Owner shall be entitled to reimbursement of any defense costs paid above Owner's percentage of liability for the underlying claim to the extent provided in the section immediately above. This provision shall not be deemed to alter, abrogate, modify or affect in any way Owner's immunities and limitations of liability under the New Mexico Tort Claims Act, Sections 41-4-1 et seq., NMSA 1978, which shall remain in full force and effect notwithstanding any provision of this Agreement.

14.3 NO LIMITATION ON LIABILITY In any and all claims against the Indemnitees by any employee of Constructor, anyone directly or indirectly employed by Constructor or anyone for whose acts Constructor may be liable, the indemnification obligation shall not be limited in any way by any limitation on the amount or type of damages, compensation, or benefits payable by or for Constructor under Workers' Compensation acts, disability benefit acts, or other employment benefit acts, provided, however, that any liability of Owner shall be subject to the immunities and limitations of Owner's potential liability under the New Mexico Tort Claims Act, Sections 41-4-1 et seq., NMSA 1978, which shall remain in full force and effect notwithstanding any provision of this Agreement.

ARTICLE 15 INSURANCE

15.1 Before commencing the Work and as a condition precedent to payment, Constructor shall procure and maintain in force Workers' Compensation Insurance, Employers' Liability Insurance, Business Automobile Liability Insurance, and Commercial General Liability Insurance (CGL). The CGL policy shall include coverage for liability arising from premises, operations, independent contractors, products-completed operations, personal injury and advertising injury, contractual liability, and broad form property damage. Constructor shall maintain completed operations liability insurance for one year after Substantial Completion, or as required by the Contract Documents, whichever is longer. If requested, Constructor shall provide Owner with certificates of the insurance coverage required. Constructor's Employers' Liability, Business Automobile Liability, and CGL policies, as required in this article, shall be written with at least the following limits of liability:

15.1.1 Employers' Liability Insurance:

- (a) \$2,000,000 bodily injury by accident per accident;
- (b) \$2,000,000 bodily injury by disease policy limit;
- (c) \$2,000,000 bodily injury by disease per employee.

15.1.2 Business Automobile Liability Insurance \$1,000,000 per accident.

15.1.3 CGL Insurance:

- (a) \$1,000,000 per occurrence;
- (b) \$2,000,000 general aggregate;
- (c) \$2,000,000 products/completed operations aggregate;
- (d) \$1,000,000 personal and advertising injury limit.

Owner shall be named as an additional insured on each of the above policies, and a certificate reflecting such shall be provided to Owner before commencement of the Work.

15.2 Employers' Liability, Business Automobile Liability, and CGL coverage required in the subsection above may be arranged under a single policy for the full limits required or by a combination of underlying policies with the balance provided by excess or umbrella liability policies. Constructor shall maintain in effect all insurance coverage required in the section immediately above with insurance companies lawfully authorized to do business in the jurisdiction in which the Project is located. If Constructor fails to obtain or maintain any insurance coverage required under this Agreement, Owner may purchase such coverage and charge the expense to Constructor, or terminate this Agreement. To the extent commercially available to Constructor from its current insurance company, insurance policies required under §15.1 shall contain a provision that the insurance company or its designee must give Owner written notice transmitted in paper or electronic format: (a) 30 Days before coverage is nonrenewed by the insurance company and (b) within 10 Business Days after cancelation of coverage by the insurance company. Prior to commencing the Work and upon renewal or replacement of the insurance policies, Constructor shall furnish Owner with certificates of insurance until one year after Substantial Completion or longer if required by the Contract Documents. In addition, if any insurance policy required under §15.1 is not to be immediately replaced without lapse in coverage when it expires, exhausts its limits, or is to be cancelled, Constructor shall give Owner prompt written notice upon actual or constructive knowledge of such condition.

15.3 PROPERTY INSURANCE Unless otherwise directed in writing by Owner, before starting the Work, Constructor shall obtain and maintain a Builder's Risk Policy upon the entire Project for the full cost of replacement at the time of loss, INCLUDING EXISTING STRUCTURES. This insurance shall also: (a) name Constructor, subcontractors, subsubcontractors, suppliers, and Design Professional as insureds; (b) be written in such form as to cover all risks of physical loss except those specifically excluded by the policy. The Builder's Risk Policy shall insure at least against and not exclude: (a) the perils of fire, lightning, explosion, windstorm, hail, smoke, aircraft (except aircraft, including helicopter, operated by or on behalf of the Contractor) and vehicles, riot and civil commotion, theft, vandalism, malicious mischief, debris removal, flood, earthquake, earth movement, water damage, wind damage, testing if applicable, collapse however caused; (b) damage resulting from defective design, workmanship, or material; (c) coverage extension for damage to existing buildings, plant, or other structures at the Worksite, when the Project is contained within or attached to such existing buildings, plant or structures. Coverage shall be to the extent loss or damage arises out of Constructor's activities or operations at the Project; (d) equipment breakdown, including mechanical breakdown, electrical injury to electrical devices, explosion of steam equipment, and damage to steam equipment caused by a condition within the equipment; (e) testing coverage for running newly installed machinery and equipment at or beyond the specified limits of their capacity to determine whether they are fit for their intended use; and (f) physical loss resulting from terrorism.

15.3.1 The Party that is the primary cause of a Builder's Risk Policy claim shall be responsible for any deductible amounts or coinsurance payments. If no Party is the primary cause of a claim, then the Party obtaining and maintaining the Builder's Risk Policy pursuant to §15.3 shall be responsible for the deductible amounts or coinsurance payments. This policy shall provide for a waiver of subrogation. This insurance shall remain in effect until final payment has been made or until no person or entity other than Owner has an insurable interest in the property to be covered by this insurance, whichever is sooner. Partial occupancy or use of the Work shall not commence until Constructor has secured the consent of the insurance company or companies providing the coverage required in this subsection. Before commencing the Work, Constructor shall provide a copy of the property policy or policies obtained in compliance with §15.3.

15.3.2 If the Owner elects to purchase the property insurance required by this Agreement, including all of the same coverages and deductibles for the same duration specified in §15.3, then Owner shall give written notice to Constructor and Design Professional before the Work is commenced and provide a copy of the property policy or policies obtained in compliance with §15.3. Owner may then provide insurance to protect its interests and the interests of Constructor, Subcontractors, Suppliers, and Subsubcontractors. The cost of this insurance shall be paid by Owner in a Change Order. If Owner gives written notice of its intent to purchase property insurance required by this Agreement and fails to purchase or maintain such insurance, Owner shall be responsible for costs reasonably attributed to such failure.

15.3.3 The Parties each waive all rights against each other and their respective employees, agents, contractors, subcontractors, suppliers, and subsubcontractors, and design professionals for damages caused by risks covered by the property insurance except such rights as they may have to the proceeds of the insurance.

15.3.4 To the extent of the limits of Constructor's CGL specified in §15.1 or zero dollars (\$0), whichever is more, Constructor shall indemnify and hold harmless Owner against any and all liability, claims, demands, damages, losses, and expenses, including attorneys' fees, in connection with or arising out of any damage or alleged damage to any of Owner's existing adjacent property that may arise from the performance of the Work, to the extent caused by the negligent acts or omissions of Constructor, Subcontractor, Supplier, Subsubcontractor, or anyone employed directly or indirectly by any of them or by anyone for whose acts any of them may be liable.

15.3.5 RISK OF LOSS Except to the extent a loss is covered by applicable insurance, risk of loss from damage to the Work shall be upon the Party obtaining and maintaining the Builder's Risk Policy pursuant to §15.3 until the Date of Final Completion.

15.3.6 POLLUTION LIABILITY INSURANCE Constructor ☐ is/ ☒ is not required to maintain pollution liability insurance. Unless indicated affirmatively, the obligation to procure such insurance is not triggered. If applicable: in the following amounts: [_____] per occurrence, and shall apply for [_____] year(s) after Final Completion.

15.4 ADDITIONAL LIABILITY COVERAGE Owner ☐ shall/ ☒ shall not require Constructor to purchase and maintain additional liability coverage in excess of that provided in Paragraph 15.1. If required, Constructor shall provide:

15.4.1 ☐ ADDITIONAL INSURED. Owner shall be named as an additional insured on Constructor's CGL insurance specified, for on-going operations and completed operations excess/umbrella liability, commercial automobile liability, and any required pollution liability, but only with respect to liability for bodily injury, property damage, or personal and advertising injury to the extent caused by the negligent acts or omissions of Constructor, or those acting on Constructor's behalf, in the performance of Constructor's Work for Owner at the Worksite. The insurance of the Constructor and its Subcontractors (both primary and excess) shall be primary to any insurance available to the Additional Insureds. Any insurance available to the Additional Insureds shall be excess and non-contributory.

15.4.2 ☐ OCP. Constructor shall provide an Owners' and Contractors' Protective Liability Insurance ("OCP") policy with limits equal to the limits on CGL insurance specified, or limits as otherwise required by Owner. Any documented additional cost in the form of a surcharge associated with procuring the additional liability coverage in accordance with this subsection shall be paid by Owner directly, or the costs may be reimbursed by Owner to Constructor by increasing the Contract Price

to correspond to the actual cost required to purchase and maintain the additional liability coverage. Before commencing the Work, Constructor shall provide either a copy of the OCP policy, or a certificate and endorsement evidencing that Owner has been named as an additional insured, as applicable.

ARTICLE 16 BONDS

16.1 Performance and Payment Bonds ☒are/ ☐are not required of Constructor. Such bonds shall be issued by a surety admitted in the state in which the Project is located and must be acceptable to Owner. Owner's acceptance shall not be withheld without reasonable cause. The penal sum of the Payment Bond shall equal the penal sum of the Performance Bond.

ARTICLE 17 LIMITED MUTUAL WAIVER OF CONSEQUENTIAL DAMAGES

17.1 LIMITED MUTUAL WAIVER OF CONSEQUENTIAL DAMAGES Except for (a) losses covered by insurance required by the Contract Documents, or (b) specific items of damages excluded from this waiver as mutually agreed upon by the Parties and identified below, the Parties agree to waive all claims against each other for any consequential damages that may arise out of or relate to this Agreement. The following items of damages are excluded from this mutual waiver: N/A[_____]. This article shall also apply to the termination of this Agreement and shall survive such termination. The Parties shall require similar waivers in contracts with subcontractors and others retained for the project.

ARTICLE 18 NOTICE TO CURE AND TERMINATION

18.1 NOTICE TO CURE A DEFAULT If Constructor persistently fails to supply enough qualified workers, proper materials, or equipment to maintain the approved Schedule of the Work or fails to make prompt payment to its workers, Subcontractors, or Suppliers, disregards law or orders of any public authority having jurisdiction, or is otherwise guilty of a material breach of a provision of this Agreement, Constructor may be deemed in default. If Constructor fails to commence and to continue satisfactory correction of such default with diligence and promptness within seven (7) days after written notification, then Owner shall give Constructor a second written notice to correct the default within a three (3) business Day period. If Constructor fails to promptly commence and continue satisfactory correction of the default following receipt of such second notice, Owner, without prejudice to any other rights or remedies, shall have the right to take reasonable steps it deems necessary to correct deficiencies and charge the cost to Constructor, who shall be liable for such payments including reasonable overhead, profit, and attorneys' fees.

18.2 TERMINATION BY OWNER Upon expiration of the second notice for default period pursuant to §18.1, Owner may terminate this Agreement by written notice. Termination for default is in addition to any other remedies available to Owner. If Owner's costs arising out of Constructor's failure to cure, including the costs of completing the Work and reasonable attorneys' fees, exceed the unpaid Contract Price, Constructor shall be liable to Owner for such excess costs. If Owner's costs are less than the unpaid Contract Price, Owner shall pay the difference to Constructor. If Owner exercises its rights under this section, upon the request of Constructor, Owner shall furnish to Constructor a detailed accounting of the costs incurred by Owner.

18.2.1 Owner shall make reasonable efforts to mitigate damages arising from Constructor default and shall promptly invoice Constructor for all amounts due.

18.3 TERMINATION BY CONSTRUCTOR Seven (7) Days after Owner's receipt of written notice from Constructor, Constructor may terminate this Agreement if the Work has been stopped for a thirty (30) day period through no fault of Constructor for any of the following reasons: (a) under court order or order of

other governmental authorities having jurisdiction; (b) as a result of the declaration of a national emergency or other governmental act during which, through no act or fault of Constructor, materials are not available.

18.3.1 In addition, upon seven (7) Days' written notice to Owner, and an opportunity to cure within three (3) Days, Constructor may terminate the Agreement if Owner does any of the following: (a) fails to furnish reasonable evidence that sufficient funds are available and committed for the entire cost of the Project in accordance with §6.1.1; (b) assigns this Agreement over Constructor's reasonable objection; (c) fails to pay Constructor in accordance with this Agreement and Constructor has stopped work in compliance with applicable notice provisions; or (d) otherwise materially breaches this Agreement.

18.3.2 Upon termination by Constructor pursuant to this Agreement, Constructor shall be entitled to recover from Owner payment for all Work executed and for any proven loss, cost, or expense in connection with the Work, including all demobilization costs plus reasonable overhead and profit.

18.4 OBLIGATIONS ARISING BEFORE TERMINATION Even after termination the provisions of this Agreement still apply to any Work performed, payments made, events occurring, costs charged or incurred, or obligations arising before the termination date.

ARTICLE 19 DISPUTE MITIGATION AND RESOLUTION

19.1 CLAIMS FOR ADDITIONAL COST OR TIME Except as provided in §10.3 and §10.4 for any claim for an increase in the Contract Price or the Contract Time, Constructor shall give Owner written notice of the claim within fourteen (14) Days after the occurrence giving rise to the claim or within fourteen (14) Days after Constructor first recognizes the condition giving rise to the claim, whichever is later. Except in an emergency, notice shall be given before beginning the Work. Any change in the Contract Price or the Contract Time resulting from such claim shall be authorized by Change Order.

19.2 WORK CONTINUANCE AND PAYMENT Constructor shall continue the Work and maintain the Schedule of the Work during any dispute resolution proceedings. If Constructor continues to perform, Owner shall continue to make payments in accordance with the Agreement.

19.3 DIRECT SETTLEMENT DISCUSSIONS If a dispute arises out of or relates to this Agreement or its breach, the Parties shall endeavor to settle the dispute through direct discussions. Within five (5) Business Days, the Parties' representatives, who shall possess the necessary authority to resolve such matter and who shall record the date of first discussions shall conduct direct discussions and make a good faith effort to resolve such dispute.

19.4 MEDIATION Disputes between Owner and Constructor not resolved by direct discussion shall be submitted to mediation pursuant to the Construction Industry Mediation Rules of the American Arbitration Association (AAA). The Parties shall select the mediator within fifteen (15) Days of the request for mediation. Engaging in mediation is a condition precedent to any form of binding dispute resolution.

19.5 BINDING DISPUTE RESOLUTION If neither direct discussions nor mediation successfully resolves the dispute, the Parties shall submit the matter to the binding dispute resolution procedure selected below:

☐ **ARBITRATION** The Parties choose binding arbitration decided by arbitrator in accordance with the Construction Industry Arbitration Rules of the AAA then in effect. Arbitration will be used for any claim or dispute related to this Agreement. **EACH PARTY WAIVES THEIR RIGHT TO BE HEARD IN A COURT OF LAW**, with or without a jury. This agreement to arbitrate shall be specifically

enforceable under the prevailing arbitration law. An arbitrator's award shall be final and binding upon the Parties, and judgment may be entered upon it in any court having jurisdiction.

☒ LITIGATION Litigation in either the state or federal court having jurisdiction of the matter in the location of the Project.

If not indicated, then litigation is the default and not arbitration.

19.5.1 COSTS The costs of any binding dispute resolution procedures and reasonable attorneys' fees shall be borne by the non-prevailing Party, as determined by the adjudicator of the dispute.

19.5.2 VENUE The Project location shall serve as the venue.

19.5.3 Neither Party may commence arbitration if the claim or cause of action would be barred by the applicable statute of limitations had the claim or cause of action been filed in a state or federal court. Receipt of a demand for arbitration by the person or entity administering the arbitration shall constitute the commencement of legal proceedings for the purposes of determining whether a claim or cause of action is barred by the applicable statute of limitations. If, however, a state or federal court exercising jurisdiction over a timely filed claim or cause of action orders that the claim or cause of action be submitted to arbitration, the arbitration proceeding shall be deemed commenced as of the date the court action was filed, provided that the Party asserting the claim or cause of action files its demand for arbitration with the person or entity administering the arbitration within thirty (30) Days after the entry of such order.

ARTICLE 20 MISCELLANEOUS

20.1 EXTENT OF AGREEMENT Except as expressly provided, this Agreement is for the exclusive benefit of the Parties and not for the benefit of any third party. This Agreement represents the entire and integrated agreement between the Parties, and supersedes all prior negotiations, representations, or agreements, either written or oral.

20.2 ASSIGNMENT Except as to the assignment of proceeds, neither Party shall assign its interest in this Agreement, in whole or in part, without the written consent of the other Party. The terms and conditions of this Agreement shall be binding upon both Parties, their partners, successors, assigns, and legal representatives.

20.3 GOVERNING LAW The law in effect at the location of the Project shall govern.

20.4 NOTICE Unless changed in writing, a Party's address indicated in Article 1 shall be used when delivering notice to a physical address. Except for Agreement termination and as otherwise specified in the Contract Documents, notice is effective upon transmission by any effective means, including U.S. postal service and overnight delivery service.

20.5 JOINT DRAFTING The Parties expressly agree that this Agreement was jointly drafted, and that they both had opportunity to negotiate terms and to obtain assistance of counsel in reviewing terms before execution. This Agreement shall be construed neither against nor in favor of either Party, but shall be construed in a neutral manner.

OWNER: []

BY: _____ NAME: John Avila TITLE:
Administrator

WITNESS: _____ NAME: _____ TITLE: _____

CONSTRUCTOR: []

BY: _____ NAME: Raymond Zamora TITLE:
President

WITNESS: _____ NAME: _____ TITLE: _____

END OF DOCUMENT.





NFPA 1901

The National Fire Protection Association "Standard for Automotive Fire Apparatus, Current Edition, is hereby adopted and made a part of these specifications, the same as if it were written out in full detail, with the exception of the section dealing with "Equipment Recommended for Various Types of Apparatus". Bidders shall provide the equipment specifically requested herein and the buyer shall supply the rest before the apparatus is put into service.

APPARATUS VOCATION AND BASIC ATTRIBUTES

When completed this HME Ahrens-Fox fire apparatus shall have the following attributes:

Order Information:

Apparatus Builder: **HME, Incorporated**
Sales Representative: Firefighter Trucks Inc

User Information:

End User: Taos Ski Valley

overall height restriction

TBA at pre-build meeting - Inches ground to the top of the highest part of apparatus when fully loaded

Minimum angle of approach - Eight degrees
Minimum angle of departure - Eight degrees



PAINT CODES AND BASIC ATTRIBUTES

Paint Information

Paint Manufacturer: PPG is HME Standard Paint

CAB EXTERIOR

Single Color: Red

Primary color:

Primary paint code: Freightliner red

BODY PAINT

Color Body Panels Color: * Red

RIMS

Color Painted Rims Color: * Aluminum no paint

FRAME RAILS

Color Painted Frame Color: * Gloss Black

FACTORY PRE-BUILD MEETING

A Pre-build meeting shall be held at the HME plant in Wyoming Michigan before construction begins. All air travel food and lodging shall be provided for two members of the fire department.

FACTORY FINAL ACCEPTANCE INSPECTION

A final acceptance inspection shall be held at the HME plant in Wyoming Michigan after construction is completed. All air travel food and lodging shall be provided for two members of the fire department.

ACCEPTANCE PUMP TEST

An acceptance pump test shall be performed and passed at Taos Ski Valley before final acceptance of the apparatus. The pump test shall be preformed by Firefighter Trucks Inc. and witnessed by the designated member of the TSV Fire Dept.

GRAPHICS AND NUMBERS

Truck graphics and numbers shall be included installed by Firefighter Trucks. The graphics and numbers shall be decided at the pre-build meeting.



HGAC BUY FEE

All Hgac Buy fees shall be included in proposal price.

COMMERCIAL CHASSIS SUPPLIED BY APPARATUS MANUFACTURER

COMMERCIAL CHASSIS

The apparatus shall be configured for a commercial chassis. The chassis shall be a 2-Door Freightliner M2-112.

Data Code	Description	Weight Front	Weight Rear
Price Level			
PRL-27M	M2 PRL-27M (EFF:MY24 ORDERS)		
Data Version			
DRL-020	SPECPRO21 DATA RELEASE VER 020		
Vehicle Configuration			
001-175	M2 112 CONVENTIONAL CHASSIS	8,244	6,026
004-224	2024 MODEL YEAR SPECIFIED		
002-004	SET BACK AXLE - TRUCK		
019-002	STRAIGHT TRUCK PROVISION		
003-001	LH PRIMARY STEERING LOCATION		
General Service			
AA1-002	TRUCK CONFIGURATION		
AA6-001	DOMICILED, USA 50 STATES (INCLUDING CALIFORNIA AND CARB OPT-IN STATES)		
A85-020	FIRE SERVICE		
A84-1EV	EMERGENCY VEHICLES BUSINESS SEGMENT		
AA4-002	LIQUID BULK COMMODITY		
AA5-002	TERRAIN/DUTY: 100% (ALL) OF THE TIME, IN TRANSIT, IS SPENT ON PAVED ROADS		
AB1-008	MAXIMUM 8% EXPECTED GRADE		
AB5-001	SMOOTH CONCRETE OR ASPHALT PAVEMENT - MOST SEVERE IN-TRANSIT (BETWEEN SITES) ROAD SURFACE		
995-1AE	FREIGHTLINER LEVEL II WARRANTY		



Data Code	Description	Weight Front	Weight Rear
A66-99D	EXPECTED FRONT AXLE(S) LOAD : 16000.0 lbs		
A68-99D	EXPECTED REAR DRIVE AXLE(S) LOAD : 30000.0 lbs		
A63-99D	EXPECTED GROSS VEHICLE WEIGHT CAPACITY : 46000.0 lbs		

Truck Service

AA3-027	FIRE TANK/PUMPER - MAIN DRIVELINE DRIVEN SPLIT-SHAFT PTO/PUMP
AF3-325	HME INCORPORATED
AF7-99D	EXPECTED BODY/PAYLOAD CG HEIGHT ABOVE FRAME "XX" INCHES : 32.0 in

Engine

101-3B4	CUM L9 450EV HP @ 2100 RPM; 2200 GOV RPM, 1250 LB-FT @ 1200 RPM, R/F/E	-850	-70
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Electronic Parameters

79A-065	sta
79B-000	CRUISE CONTROL SPEED LIMIT SAME AS ROAD SPEED LIMIT
79K-006	PTO MODE ENGINE RPM LIMIT - 1000 RPM
79M-001	PTO MODE BRAKE OVERRIDE - SERVICE BRAKE APPLIED
79P-002	PTO RPM WITH CRUISE SET SWITCH - 700 RPM
79Q-003	PTO RPM WITH CRUISE RESUME SWITCH - 800 RPM
79S-001	PTO MODE CANCEL VEHICLE SPEED - 5 MPH
79U-007	PTO GOVERNOR RAMP RATE - 250 RPM PER SECOND
80G-002	PTO MINIMUM RPM - 700
80H-004	CUMMINS EMERGENCY VEHICLE THROTTLE CONTROL OPTION
80J-002	REGEN INHIBIT SPEED THRESHOLD - 5 MPH

Engine Equipment

99C-021	2010 EPA/CARB/GHG21 CONFIGURATION
99D-012	2008 CARB EMISSION CERTIFICATION - EXEMPTED VEHICLE; NO CLEAN IDLE LABEL REQUIRED
13E-001	STANDARD OIL PAN



Data Code	Description	Weight Front	Weight Rear
105-001	ENGINE MOUNTED OIL CHECK AND FILL		
014-1BX	SIDE OF HOOD AIR INTAKE WITH NFPA COMPLIANT EMBER SCREEN AND FIRE RETARDANT DONALDSON AIR CLEANER		
124-1E7	DR 12V 275 AMP 40-SI BRUSHLESS PAD ALTERNATOR WITH REMOTE BATTERY VOLTAGE SENSE	10	
292-235	(2) DTNA GENUINE, FLOODED STARTING, MIN 2000CCA, 370RC, THREADED STUD BATTERIES	-40	-10
290-017	BATTERY BOX FRAME MOUNTED		
281-001	STANDARD BATTERY JUMPERS		
282-001	SINGLE BATTERY BOX FRAME MOUNTED LH SIDE UNDER CAB		
291-017	WIRE GROUND RETURN FOR BATTERY CABLES WITH ADDITIONAL FRAME GROUND RETURN		
289-001	NON-POLISHED BATTERY BOX COVER		
293-060	POSITIVE LOAD DISCONNECT WITH CAB MOUNTED CONTROL SWITCH WITH LOCKING PROVISION MOUNTED OUTBOARD DRIVER SEAT. MASTER SWITCH.	2	
295-029	POSITIVE AND NEGATIVE POSTS FOR JUMPSTART LOCATED ON FRAME NEXT TO STARTER	2	
107-032	CUMMINS TURBOCHARGED 18.7 CFM AIR COMPRESSOR WITH INTERNAL SAFETY VALVE		
108-002	STANDARD MECHANICAL AIR COMPRESSOR GOVERNOR		
131-013	AIR COMPRESSOR DISCHARGE LINE		
152-039	GVG, FIRE AND EMERGENCY SERVICE VEHICLES ENGINE WARNING		
128-076	CUMMINS ENGINE INTEGRAL BRAKE WITH VARIABLE GEOMETRY TURBO ON/OFF AUXILIARY BRAKE	20	
016-1DC	RH OUTBOARD UNDER STEP MOUNTED HORIZONTAL AFTERTREATMENT SYSTEM ASSEMBLY WITH RH HORIZONTAL TAILPIPE EXITING FORWARD OF REAR TIRES	10	5
28F-002	ENGINE AFTERTREATMENT DEVICE, AUTOMATIC OVER THE ROAD REGENERATION AND DASH MOUNTED REGENERATION REQUEST SWITCH		
239-001	STANDARD EXHAUST SYSTEM LENGTH		



Data Code	Description	Weight Front	Weight Rear
237-022	RH HORIZONTAL TAILPIPE, EXIT FORWARD OF REAR TIRES	20	20
23U-001	6 GALLON DIESEL EXHAUST FLUID TANK		
30N-003	100 PERCENT DIESEL EXHAUST FLUID FILL		
43X-002	LH MEDIUM DUTY STANDARD DIESEL EXHAUST FLUID TANK LOCATION		
23Y-001	STANDARD DIESEL EXHAUST FLUID PUMP MOUNTING		
43Y-001	STANDARD DIESEL EXHAUST FLUID TANK CAP		
273-058	AIR POWERED ON/OFF ENGINE FAN CLUTCH		
276-002	AUTOMATIC FAN CONTROL WITH DASH SWITCH AND INDICATOR LIGHT, NON ENGINE MOUNTED		
110-003	CUMMINS SPIN ON FUEL FILTER		
118-008	COMBINATION FULL FLOW/BYPASS OIL FILTER		
266-017	1300 SQUARE INCH ALUMINUM RADIATOR	-20	
103-039	ANTIFREEZE TO -34F, OAT (NITRITE AND SILICATE FREE) EXTENDED LIFE COOLANT		
171-007	GATES BLUE STRIPE COOLANT HOSES OR EQUIVALENT		
172-001	CONSTANT TENSION HOSE CLAMPS FOR COOLANT HOSES		
270-008	AUXILIARY ENGINE COOLING USING WATER FROM FIRE PUMP	10	
134-001	ALUMINUM FLYWHEEL HOUSING		
132-004	ELECTRIC GRID AIR INTAKE WARMER		
155-058	DELCO 12V 38MT HD STARTER WITH INTEGRATED MAGNETIC SWITCH	-10	

Transmission

342-1KD	ALLISON 3000 EVS AUTOMATIC TRANSMISSION WITH PTO PROVISION	-80	-20
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Transmission Equipment

343-331	ALLISON VOCATIONAL PACKAGE 198 - AVAILABLE ON 3000/4000 PRODUCT FAMILIES WITH VOCATIONAL MODEL EVS
84B-003	ALLISON VOCATIONAL RATING FOR FIRE TRUCK/EMERGENCY VEHICLE APPLICATIONS AVAILABLE WITH ALL PRODUCT FAMILIES



Data Code	Description	Weight Front	Weight Rear
84C-022	PRIMARY MODE GEARS, LOWEST GEAR 1, START GEAR 1, HIGHEST GEAR 5, AVAILABLE FOR 3000/4000 PRODUCT FAMILIES ONLY		
84D-022	SECONDARY MODE GEARS, LOWEST GEAR 1, START GEAR 1, HIGHEST GEAR 5, AVAILABLE FOR 3000/4000 PRODUCT FAMILIES ONLY		
84E-000	PRIMARY SHIFT SCHEDULE RECOMMENDED BY DTNA AND ALLISON, THIS DEFINED BY ENGINE AND VOCATIONAL USAGE		
84F-000	SECONDARY SHIFT SCHEDULE RECOMMENDED BY DTNA AND ALLISON, THIS DEFINED BY ENGINE AND VOCATIONAL USAGE		
84G-000	PRIMARY SHIFT SPEED RECOMMENDED BY DTNA AND ALLISON, THIS DEFINED BY ENGINE AND VOCATIONAL USAGE		
84H-000	SECONDARY SHIFT SPEED RECOMMENDED BY DTNA AND ALLISON, THIS DEFINED BY ENGINE AND VOCATIONAL USAGE		
84J-000	ENGINE BRAKE RANGE PRESELECT RECOMMENDED BY DTNA AND ALLISON, THIS DEFINED BY ENGINE AND VOCATIONAL USAGE		
84K-000	ENGINE BRAKE RANGE ALTERNATE PRESELECT RECOMMENDED BY DTNA AND ALLISON, THIS DEFINED BY ENGINE AND VOCATIONAL USAGE		
84N-200	FUEL SENSE 2.0 DISABLED - PERFORMANCE - TABLE BASED		
84U-000	DRIVER SWITCH INPUT - DEFAULT - NO SWITCHES		
84M-001	PUMP MODE INPUT ENABLED 3RD/4TH LOCKUP WIRED ON TCM INPUT AJ/BQ - ALLISON 5TH GEN TRANSMISSIONS		
85B-004	4TH RANGE INDICATION ON TCM OUTPUT C - ALLISON 5TH GEN TRANSMISSIONS		
353-023	VEHICLE INTERFACE WIRING CONNECTOR WITHOUT BLUNT CUTS, AT END OF FRAME		
34C-001	ELECTRONIC TRANSMISSION CUSTOMER ACCESS CONNECTOR FIREWALL MOUNTED		
362-824	(2) CUSTOMER INSTALLED CHELSEA 280 SERIES PTO'S		
363-011	PTO MOUNTING, LH AND RH SIDES OF MAIN TRANSMISSION		



Data Code	Description	Weight Front	Weight Rear
341-018	MAGNETIC PLUGS, ENGINE DRAIN, TRANSMISSION DRAIN, AXLE(S) FILL AND DRAIN		
345-003	PUSH BUTTON ELECTRONIC SHIFT CONTROL, DASH MOUNTED		
97G-004	TRANSMISSION PROGNOSTICS - ENABLED 2013		
370-015	WATER TO OIL TRANSMISSION COOLER, IN RADIATOR END TANK	15	
346-003	TRANSMISSION OIL CHECK AND FILL WITH ELECTRONIC OIL LEVEL CHECK		
35T-001	SYNTHETIC TRANSMISSION FLUID (TES-295 COMPLIANT)		

Front Axle and Equipment

400-1A9	DETROIT DA-F-16.0-5 16,000# FL1 71.0 KPI/3.74 DROP SINGLE FRONT AXLE	190	
402-013	MERITOR 16.5X6 Q+ CAST SPIDER HEAVY DUTY CAM FRONT BRAKES, DOUBLE ANCHOR, FABRICATED SHOES		
403-026	FIRE AND EMERGENCY SEVERE SERVICE, NON-ASBESTOS FRONT LINING		
419-001	CAST IRON OUTBOARD FRONT BRAKE DRUMS		
409-006	FRONT OIL SEALS		
408-001	VENTED FRONT HUB CAPS WITH WINDOW, CENTER AND SIDE PLUGS - OIL		
416-022	STANDARD SPINDLE NUTS FOR ALL AXLES		
405-002	MERITOR AUTOMATIC FRONT SLACK ADJUSTERS		
536-012	TRW TAS-85 POWER STEERING	40	
539-003	POWER STEERING PUMP		
534-003	4 QUART POWER STEERING RESERVOIR	5	
40T-002	CURRENT AVAILABLE SYNTHETIC 75W-90 FRONT AXLE LUBE		

Front Suspension

620-004	16,000# FLAT LEAF FRONT SUSPENSION	260	
619-004	GRAPHITE BRONZE BUSHINGS WITH SEALS - FRONT SUSPENSION		
410-001	FRONT SHOCK ABSORBERS		

Rear Axle and Equipment



Data Code	Description	Weight Front	Weight Rear
420-024	RS-30-185 30,000# U-SERIES SINGLE REAR AXLE		-2,030
421-489	4.89 REAR AXLE RATIO		
424-001	IRON REAR AXLE CARRIER WITH STANDARD AXLE HOUSING		
385-004	DRIVELINE SPACER FOR CUSTOMER FURNISHED FIRE PUMP		
386-074	MXL 176T MERITOR EXTENDED LUBE MAIN DRIVELINE WITH HALF ROUND YOKES	30	30
452-001	DRIVER CONTROLLED TRACTION DIFFERENTIAL - SINGLE REAR AXLE		20
878-018	(1) DRIVER CONTROLLED DIFFERENTIAL LOCK REAR VALVE FOR SINGLE DRIVE AXLE		
87B-004	BLINKING LAMP WITH EACH MODE SWITCH, DIFFERENTIAL UNLOCK WITH IGNITION OFF, ACTIVE <5 MPH		
423-010	MERITOR 16.5X7 P CAST SPIDER CAM REAR BRAKES, DOUBLE ANCHOR, CAST SHOES		30
433-025	FIRE AND EMERGENCY SEVERE SERVICE NON-ASBESTOS REAR BRAKE LINING		
434-011	BRAKE CAMS AND CHAMBERS ON FORWARD SIDE OF DRIVE AXLE(S)		
451-018	WEBB CAST IRON REAR BRAKE DRUMS		50
440-006	REAR OIL SEALS		
426-1B2	BENDIX EVERSURE LONGSTROKE 1-DRIVE AXLE SPRING PARKING CHAMBERS		-20
428-003	HALDEX AUTOMATIC REAR SLACK ADJUSTERS		
41T-002	CURRENT AVAILABLE SYNTHETIC 75W-90 REAR AXLE LUBE		
Rear Suspension			
622-1DG	31,000# FLAT LEAF SPRING REAR SUSPENSION WITH HELPER AND RADIUS ROD FOR FIRE/EMERGENCY SERVICE		140
621-001	SPRING SUSPENSION - NO AXLE SPACERS		
431-001	STANDARD AXLE SEATS IN AXLE CLAMP GROUP		
623-005	FORE/AFT CONTROL RODS		
Brake System			
018-002	AIR BRAKE PACKAGE		



Data Code	Description	Weight Front	Weight Rear
490-101	WABCO 4S/4M ABS WITH TRACTION CONTROL, WITH ATC OFF-ROAD SWITCH		
871-001	REINFORCED NYLON, FABRIC BRAID AND WIRE BRAID CHASSIS AIR LINES		
904-001	FIBER BRAID PARKING BRAKE HOSE		
412-001	STANDARD BRAKE SYSTEM VALVES		
46D-002	STANDARD AIR SYSTEM PRESSURE PROTECTION SYSTEM		
413-002	STD U.S. FRONT BRAKE VALVE		
432-003	RELAY VALVE WITH 5-8 PSI CRACK PRESSURE, NO REAR PROPORTIONING VALVE		
480-009	BW AD-9 BRAKE LINE AIR DRYER WITH HEATER	20	
479-003	AIR DRYER MOUNTED INBOARD ON LH RAIL		
460-001	STEEL AIR BRAKE RESERVOIRS		
477-006	BW DV-2 AUTO DRAIN VALVE WITHOUT HEATER ON ALL TANK(S)		

Trailer Connections

335-004	UPGRADED CHASSIS MULTIPLEXING UNIT
32A-002	UPGRADED BULKHEAD MULTIPLEXING UNIT

Wheelbase & Frame

545-525	5250MM (207 INCH) WHEELBASE		
546-101	11/32X3-1/2X10-15/16 INCH STEEL FRAME (8.73MMX277.8MM/0.344X10.94 INCH) 120KSI	220	40
552-027	1500MM (59 INCH) REAR FRAME OVERHANG		
55W-005	FRAME OVERHANG RANGE: 51 INCH TO 60 INCH	10	-40
AC8-99D	CALC'D BACK OF CAB TO REAR SUSP C/L (CA) : 141.14 in		
AE8-99D	CALCULATED EFFECTIVE BACK OF CAB TO REAR SUSPENSION C/L (CA) : 138.14 in		
AE4-99D	CALC'D FRAME LENGTH - OVERALL : 295.91 in		
FSS-0LH	CALCULATED FRAME SPACE LH SIDE : 104.46 in		
FSS-0RH	CALCULATED FRAME SPACE RH SIDE : 88.54 in		
553-001	SQUARE END OF FRAME		
550-001	FRONT CLOSING CROSSMEMBER		
559-001	STANDARD WEIGHT ENGINE CROSSMEMBER		



Data Code	Description	Weight Front	Weight Rear
561-001	STANDARD CROSSMEMBER BACK OF TRANSMISSION		
562-001	STANDARD MIDSHIP #1 CROSSMEMBER(S)		
572-001	STANDARD REARMOST CROSSMEMBER		
565-001	STANDARD SUSPENSION CROSSMEMBER		
Chassis Equipment			
556-1AR	THREE-PIECE 14 INCH CHROMED STEEL BUMPER WITH COLLAPSIBLE ENDS		
574-001	BUMPER MOUNTING FOR SINGLE LICENSE PLATE		
586-024	FENDER AND FRONT OF HOOD MOUNTED FRONT MUDFLAPS		
551-007	GRADE 8 THREADED HEX HEADED FRAME FASTENERS		
605-017	LEVEL FRAME RAILS (+1%, -0%) WHEN CHASSIS IS LOADED TO FRONT AND REAR SUSPENSION RATINGS		
970-038	TANK BODY 0 TO 1500 GALLONS		
Fuel Tanks			
204-215	50 GALLON/189 LITER SHORT RECTANGULAR ALUMINUM FUEL TANK - LH	-10	
218-005	RECTANGULAR FUEL TANK(S)		
215-004	POLISHING OF FUEL/HYDRAULIC TANK(S) WITH PAINTED BANDS		
212-007	FUEL TANK(S) FORWARD		
664-002	POLISHED STEP FINISH		
205-002	CHROME FUEL TANK CAP(S)		
122-1J1	DETROIT FUEL/WATER SEPARATOR WITH WATER IN FUEL SENSOR, HAND PRIMER AND 12 VOLT PREHEATER"	10	
216-020	EQUIFLO INBOARD FUEL SYSTEM		
202-016	HIGH TEMPERATURE REINFORCED NYLON FUEL LINE		
Tires			
093-2CC	MICHELIN XZU-S2 315/80R22.5 20 PLY RADIAL FRONT TIRES	100	
094-2CM	MICHELIN X WORKS XDY 315/80R22.5 20 PLY RADIAL REAR TIRES		232



Data Code	Description	Weight Front	Weight Rear
Hubs			
418-060	CONMET PRESET PLUS PREMIUM IRON FRONT HUBS		
450-014	WEBB IRON REAR HUBS		70
Wheels			
502-356	ALCOA ULTRA ONE 89U64X 22.5X9.00 10-HUB PILOT 5.99 INSET ALUMINUM FRONT WHEELS	-28	
505-356	ALCOA ULTRA ONE 89U64X 22.5X9.00 10-HUB PILOT 5.99 INSET ALUMINUM REAR WHEELS		-56
524-001	POLISHED FRONT WHEELS; OUTSIDE ONLY		
525-001	POLISHED REAR WHEELS; OUTSIDE OF OUTER WHEELS ONLY		
496-011	FRONT WHEEL MOUNTING NUTS		
497-011	REAR WHEEL MOUNTING NUTS		
498-011	NYLON WHEEL GUARDS FRONT AND REAR ALL INTERFACES		
Cab Exterior			
829-072	112 INCH BBC FLAT ROOF ALUMINUM CONVENTIONAL CAB		
650-008	AIR CAB MOUNTING		
705-012	CAB ROOF REINFORCEMENTS FOR ROOF MOUNTED COMPONENTS	2	
648-002	NONREMOVABLE BUGSCREEN MOUNTED BEHIND GRILLE		
754-017	BOLT-ON MOLDED FLEXIBLE FENDER EXTENSIONS	10	
678-067	SAFETY YELLOW LH AND RH INTERIOR GRAB HANDLES AND LH AND RH EXTERIOR GRAB HANDLES WITH SINGLE RUBBER INSERT		
646-023	HOOD MOUNTED CHROMED PLASTIC GRILLE		
65X-003	CHROME HOOD MOUNTED AIR INTAKE GRILLE		
644-004	FIBERGLASS HOOD		
690-002	TUNNEL/FIREWALL LINER		
726-001	SINGLE ELECTRIC HORN		
575-001	REAR LICENSE PLATE MOUNT END OF FRAME		
312-094	INTEGRAL LED HEADLIGHTS WITH CHROME BEZELS; NON-COMPLIANT WITH FMVSS 108 HEADLIGHT HEIGHT REQUIREMENT		



Data Code	Description	Weight Front	Weight Rear
302-047	LED AERODYNAMIC MARKER LIGHTS		
294-094	OMIT STOP/TAIL/BACKUP LIGHTS AND PROVIDE WIRING WITH SEPARATE STOP/TAIL WIRES TO 7 FEET BEYOND END OF FRAME		-5
300-015	STANDARD FRONT TURN SIGNAL LAMPS		
469-014	AUTOMATIC ON/OFF, ENGINE COMPARTMENT, HOOD ACTIVATED WORK LIGHT WITH MANUAL OVERRIDE	1	
744-103	DUAL WEST COAST BRIGHT FINISH HEATED MIRRORS WITH LED LIGHTS AND LH AND RH REMOTE		
797-001	DOOR MOUNTED MIRRORS		
796-001	102 INCH EQUIPMENT WIDTH		
743-204	LH AND RH 8 INCH BRIGHT FINISH CONVEX MIRRORS MOUNTED UNDER PRIMARY MIRRORS		
729-001	STANDARD SIDE/REAR REFLECTORS		
677-055	RH AFTERTREATMENT SYSTEM CAB ACCESS WITH POLISHED DIAMOND PLATE COVER		
768-043	63X14 INCH TINTED REAR WINDOW		
661-003	TINTED DOOR GLASS LH AND RH WITH TINTED NON-OPERATING WING WINDOWS		
654-027	RH AND LH ELECTRIC POWERED WINDOWS, PASSENGER SWITCHES ON DOOR(S)	4	
663-013	1-PIECE SOLAR GREEN GLASS WINDSHIELD		
659-019	2 GALLON WINDSHIELD WASHER RESERVOIR WITHOUT FLUID LEVEL INDICATOR, FRAME MOUNTED		
Cab Interior			
707-1AK	OPAL GRAY VINYL INTERIOR		
706-026	MOLDED PLASTIC DOOR PANEL WITHOUT VINYL INSERT WITH ALUMINUM KICKPLATE LOWER DOOR		
708-026	MOLDED PLASTIC DOOR PANEL WITHOUT VINYL INSERT WITH ALUMINUM KICKPLATE LOWER DOOR		
772-006	BLACK MATS WITH SINGLE INSULATION		
785-001	DASH MOUNTED ASH TRAYS AND LIGHTER		



Data Code	Description	Weight Front	Weight Rear
691-008	FORWARD ROOF MOUNTED CONSOLE WITH UPPER STORAGE COMPARTMENTS WITHOUT NETTING		
694-010	IN DASH STORAGE BIN		
742-007	(2) CUP HOLDERS LH AND RH DASH		
680-006	GRAY/CHARCOAL FLAT DASH		
860-004	SMART SWITCH EXPANSION MODULE		
700-002	HEATER, DEFROSTER AND AIR CONDITIONER		
701-008	STANDARD HVAC DUCTING WITH SNOW SHIELD FOR FRESH AIR INTAKE		
703-005	MAIN HVAC CONTROLS WITH RECIRCULATION SWITCH		
170-015	STANDARD HEATER PLUMBING		
130-041	VALEO HEAVY DUTY A/C REFRIGERANT COMPRESSOR		
702-002	BINARY CONTROL, R-134A		
739-034	PREMIUM INSULATION		
285-013	SOLID-STATE CIRCUIT PROTECTION AND FUSES		
280-007	12V NEGATIVE GROUND ELECTRICAL SYSTEM		
324-011	DOMED DOOR ACTIVATED LH AND RH, DUAL READING LIGHTS, FORWARD CAB ROOF		
657-001	DOOR LOCKS AND IGNITION SWITCH KEYED THE SAME		
78G-002	KEY QUANTITY OF 2		
655-005	LH AND RH ELECTRIC DOOR LOCKS		
284-023	(1) 12 VOLT POWER SUPPLY IN DASH		
756-1E7	SEATS INC 911 UNIVERSAL SERIES HIGH BACK AIR SUSPENSION DRIVER SEAT WITH NFPA 1901-2009/2016 COMPLIANT SEAT SENSOR	50	
760-1F1	SEATS INC 911 UNIVERSAL SERIES HIGH BACK NON SUSPENSION PASSENGER SEAT WITH UNDERSEAT STORAGE AND NFPA 1901-2009/2016 COMPLIANT SEAT SENSOR	25	10
711-004	LH AND RH INTEGRAL DOOR PANEL ARMRESTS		
758-023	GRAY VINYL DRIVER SEAT COVER WITH GRAY CORDURA CLOTH BOLSTER AND HEADREST		
761-022	GRAY VINYL FRONT PASSENGER SEAT COVER WITH GRAY CORDURA CLOTH BOLSTER AND HEADREST		



Data Code	Description	Weight Front	Weight Rear
763-105	NFPA 1901-2009 HIGH VISIBILITY ORANGE SEAT BELTS		
532-002	ADJUSTABLE TILT AND TELESCOPING STEERING COLUMN	10	
540-015	4-SPOKE 18 INCH (450MM) STEERING WHEEL		
765-002	DRIVER AND PASSENGER INTERIOR SUN VISORS		
67E-006	INTERFACE CONNECTORS AND WIRING FOR CUSTOMER PROVIDED LED STEP LIGHTING		

Instruments & Controls

732-004	GRAY DRIVER INSTRUMENT PANEL		
734-004	GRAY CENTER INSTRUMENT PANEL		
87L-001	ENGINE REMOTE INTERFACE WITH PARK BRAKE INTERLOCK		
870-001	BLACK GAUGE BEZELS		
486-001	LOW AIR PRESSURE INDICATOR LIGHT AND AUDIBLE ALARM		
840-002	2 INCH PRIMARY AND SECONDARY AIR PRESSURE GAUGES		
198-025	INTAKE MOUNTED AIR RESTRICTION INDICATOR WITHOUT GRADUATIONS		
721-003	87 DECIBELS TO 112 DECIBELS AUTOMATIC SELF-ADJUSTING BACKUP ALARM		3
149-017	ELECTRONIC CRUISE CONTROL WITH SWITCHES ON AUXILIARY GAUGE PANEL (B DASH PANEL)		
156-020	IGNITION SWITCH WITH NON REMOVABLE KEY		
811-042	ICU3S, 132X48 DISPLAY WITH DIAGNOSTICS, 28 LED WARNING LAMPS AND DATA LINKED		
160-038	HEAVY DUTY ONBOARD DIAGNOSTICS INTERFACE CONNECTOR LOCATED BELOW LH DASH		
844-001	2 INCH ELECTRIC FUEL GAUGE		
148-074	ENGINE REMOTE INTERFACE NOT CONFIGURED		
163-004	ENGINE REMOTE INTERFACE CONNECTOR IN ENGINE COMPARTMENT		
856-001	ELECTRICAL ENGINE COOLANT TEMPERATURE GAUGE		



Data Code	Description	Weight Front	Weight Rear
864-001	2 INCH TRANSMISSION OIL TEMPERATURE GAUGE		
830-017	ENGINE AND TRIP HOUR METERS INTEGRAL WITHIN DRIVER DISPLAY		
372-051	CUSTOMER FURNISHED AND INSTALLED PTO CONTROLS		
49B-004	ELECTRONIC STABILITY CONTROL, Rollover Stability		
852-002	ELECTRIC ENGINE OIL PRESSURE GAUGE		
679-001	OVERHEAD INSTRUMENT PANEL		
786-119	NFPA VEHICLE DATA RECORDER AND SEATBELT DISPLAY		
810-027	ELECTRONIC MPH SPEEDOMETER WITH SECONDARY KPH SCALE, WITHOUT ODOMETER		
817-001	STANDARD VEHICLE SPEED SENSOR		
812-001	ELECTRONIC 3000 RPM TACHOMETER		
6TS-001	TMC RP 1226 ACCESSORY CONNECTOR LOCATED BEHIND DASH B PANEL		
162-011	IDLE LIMITER, ELECTRONIC ENGINE		
836-015	DIGITAL VOLTAGE DISPLAY INTEGRAL WITH DRIVER DISPLAY LOW VOLTAGE WARNING		
660-008	SINGLE ELECTRIC WINDSHIELD WIPER MOTOR WITH DELAY		
304-001	MARKER LIGHT SWITCH INTEGRAL WITH HEADLIGHT SWITCH		
27D-004	ALTERNATING FLASHING HEADLAMP SYSTEM WITH BODY BUILDER CONTROLLED ENGAGEMENT		
882-009	ONE VALVE PARKING BRAKE SYSTEM WITH WARNING INDICATOR		
299-013	SELF CANCELING TURN SIGNAL SWITCH WITH DIMMER, WASHER/WIPER AND HAZARD IN HANDLE		
298-039	INTEGRAL ELECTRONIC TURN SIGNAL FLASHER WITH HAZARD LAMPS OVERRIDING STOP LAMPS		
Design			
065-000	PAINT: ONE SOLID COLOR		



Data Code	Description	Weight Front	Weight Rear
Color			
*	980-V5R		
	986-020		
	963-003		
Certification / Compliance			
	996-001		

TOW HOOKS FRONT

Front tow hooks or tow eyes shall be attached to the frame structure to allow towing (not lifting) of the apparatus without damage

CAB GROUND LIGHTING

One (1) 4" round LED light shall be mounted beneath each door. These lights shall be designed to provide illumination on areas under the driver and officer area entry/egress. All cab ground lights shall automatically activate when any cab exit door is opened and the parking brake is set.

A single switch shall be provided in the cab to activate all of the apparatus ground lights manually.

MULTIPLEX WIRING INTERFACE

The apparatus shall be equipped with a Class 1 ES-Key Management System for complete control of the electrical system devices. This management system shall be capable of performing load management functions, system monitoring and reporting, and be fully programmable for control of the electrical system.

The ES-Key system shall utilize a Controller Area Network (CAN) to provide multiplexed control signals for "real time" operation.

The system shall consist of the following components:

Universal System Manager (USM) - The USM device shall be the CAN network controller and provide various functions to the apparatus such as load management. The USM shall be programmed from a network interface to a PC computer.



Information Display Module - For displaying text, warnings and diagnostics. The information Display Module shall allow the Fire Department to access and change load management shedding priority.

Power Distribution Module(s) (PDM) - The PDM shall be a solid state power distribution module with eight (8) outputs.

Input/Output Module - The module shall have sixteen (16) inputs to communicate with the USM and three (3) outputs for various body functions.

The ES-Key system shall provide diagnostic capabilities for troubleshooting the electrical system of the apparatus. A six-position switch panel shall also be provided.

AUXILIARY ENGINE COOLER

The cooling system shall have one (1) auxiliary engine cooler mounted in the radiator water piping. The apparatus shall have the fire pump water circulated to the cooler from a valve located on the apparatus pump panel.

REFLECTIVE MATERIAL - INTERIOR CAB DOORS

The cab doors shall have a SecuriTrim aluminum backed inside door chevron affixed to the inside of each door. The reflective material shall be red/yellow-green diamond grade 3M 983.

CAB CONSOLE

A heavy duty angled console shall be installed in the cab between the driver and officer seats. The console shall be finished in black powder coat for durability and low reflection. The console shall be designed with a versatile double mounting rail system that accommodates commercially available panels for installation of items such as radio equipment.

The console shall contain the following items as standard:

Left Side of the console front to back

- One (1) Blank 3" filler plate
- Pump Shift in a 4" custom laminate panel
- One (1) Blank 3" filler plate

Right Side of the console front to back

- Cupholder with placement for two (2) cups in a 3" mounting plate
- Electronic siren control head in a 3" equipment mounting plate
- EsKey display in a 5" mounting plate
- One (1) 3" switch mounting plate
- One (1) Blank 3" filler plate



One (1) Blank 3" filler plate

Back of the console

A storage box with a keyed locking lid
(dimensions 15-1/2" wide x 12" deep x 5-1/4")

EZ TRACK 4X4

The following items shall be installed during the EZ Track conversion.

FRONT AXLE

A Dana Spicer non-driving, front steer axle with a capacity 16,000 pounds shall be provided. The axle shall be ten (10) bolt hub piloted, and furnished with oil seals.

FRONT AXLE BRAKES

The front brakes shall be Bendix ADB 22X air operated heavy duty disc brakes for increased stopping power and brake life in severe braking applications.

The front axle shall be equipped with automatic slack adjusters to provide optimum brake performance.

FRONT WHEEL TRACTION ASSIST

A hydraulic front wheel drive system shall be provided. The front wheel drive system shall attach directly to a standard OEM beam style axle, and shall not effect cramp angle or ride height.

The system shall consist of the following major components:

- Heavy Duty planetary axle end drive motors.
- PTO driven hydraulic pump.
- Hydraulic reservoir/cooler, filters and associated hoses.
- CAN Bus integration with dash mounted controls.

All wheel drive systems that use mechanical components such as drive axles and transfer cases are not desired and are not acceptable.

A simple control switch on the dash shall activate the system.

TIRE PRESSURE MONITORING DEVICE